

# The extended enterprise brings a number of benefits like increased productivity and informed decision making – but it can also pose a challenge.

Network expansion, integrating voice and data infrastructures, and more can put a strain on resources. With the right customer premises equipment (CPE) provider, it doesn't have to. That's where Verizon Edge Solutions Deployment Services can help.

#### The need for a CPE solution.

Any operation seeking to unlock the potential benefits achievable through an agile, intelligent network must have a plan which considers the potential impact on existing business operations, while streamlining implementation and post deployment support.

- Has my staff deployed this type of equipment before?
- Is my staff certified?
- Have I documented all the standard procedures for deploying new equipment?
- Do I have a dedicated installation and deployment team?
- Do I have the ability to send my staff to remote locations for installations?
- Is my staff available 24x7 for off-hour installations?

Specially trained personnel are essential for installing and maintaining your network edge. If your network spans multiple offices/ regions, you may also need help to overcome the following issues:

- Incorrect shipment timing, inconsistent service delivery from region to region and a lack of storage space, which can make managing projects more difficult
- Inconsistent pricing from region to region and the inability to use your overall CPE needs to get better pricing

- The inefficiency of working with multiple vendors or subcontractors, including those who may not be qualified to work with your employees or outside partners
- Slow or unpredictable project turnaround times
- Incurring additional expenses to finish an incomplete project or to correct one that's inaccurate
- Delays in system deployment that could cause you to lose customers or make it more difficult to land new ones or grow revenues

### Choose Verizon Edge Solutions Deployment Services to manage your next project.

Our goal is to successfully guide your network projects from start to finish, based on your timeline and criteria. We're not new to this field; we bring proven leadership and over two decades of experience in selling, installing and managing network edge solutions for enterprise and government customers.

Verizon Edge Solutions Deployment Services lets you take advantage of our experience implementing complex technologies, helping you free up valuable staff and IT resources to focus on more strategic tasks. We provide three levels of support to address and complement your business and technology requirements: staging, installation and moves, adds and changes.

We also have a strong legacy of implementing projects with a high level of customer service. We use our technical resources and processes to deliver CPE and network solutions that work together in concert.



## With Verizon Edge Solutions Deployment Services, you can:

- Take advantage of our state-of-the art logistics center to manage orders and shipments from our staging facility. This feature helps you meet deployment times, turn up network and systems quickly, get a more consistent and accurate implementation nationally, and manage all your enterprise's facilities in one place
- Use a single source for all your deployment needs. We provide consistent national pricing, which means you can benefit from our economies of scale to get a competitive rate for your bundled implementations
- · Spend less time managing subcontractors
- Get consistent service delivery from our highly qualified engineers, project managers and on-site technicians

Our trained technicians also come with the necessary equipment and diagnostic tools to help make sure your implementation runs smoothly.

### Why Verizon?

We've proven our ability to deliver with more than two decades of installation and implementation experience. We manage over 4,000 customer networks in over 150 countries and in excess of 400,000 network, security and hosting devices. We offer a deep and flexible portfolio of solutions, which includes a standardized pricing model to help streamline processes.

We also support a broad range of technologies and vendors, and we can provide customized solutions when your enterprise needs them. Our solutions come supported by our own facilities for staging and testing.

#### Learn more.

To find out how to help make your next network solution implementation go smoothly, contact your Verizon account manager.

