

The cloud is transforming how we work as everything becomes more intuitive, connected, open and collaborative. This change ripples across software as a service (SaaS), infrastructure as a service (laaS) and the web. While great for productivity, it presents new challenges and risks that legacy security vendors often can't address.

To protect your data, you need critical tools to prevent, discover and effectively respond to threats. Because security can be difficult to manage all on your own, organizations are increasingly turning to cloud access security broker (CASB) solutions. These act as a gatekeeper of internet traffic between your on-premise and public cloud infrastructure to help prevent potential threats from slipping in under the radar, even from a third party.

CASB solutions can help your business address risk in cloud-based services, consistently enforce security policies and address regulations, even when these services reside beyond your perimeter and out of your direct control. The value stems from the ability to identify high-risk applications, users and other key risk factors across cloud platforms - a potential blind spot for many businesses.

Verizon's CASB is smart cloud security.

With one of the largest IP networks in the world, Verizon knows network security is critical. That's why we monitor more than 61 billion security events each year (on average), and why we've teamed up with Netskope to provide an agile CASB solution to protect your business.

Using patented technology, Netskope makes it easy to identify high-risk applications and unauthorized users that can go unnoticed by less robust CASBs. We'll help you eliminate blind spots across your on-premises and extended cloud ecosystem, by quickly targeting and controlling activities across thousands of SaaS and laaS services - whether sanctioned or unsanctioned - and millions of websites. With full control from one cloud, you'll benefit from advanced data loss prevention (DLP) and threat prevention services to help stop elusive attacks.

Key benefits.

- Discover Saas, laaS and web use details, and quickly assess potential risk
- Secure your sanctioned cloud services such as Office 365, Box and AWS
- Safely enable unsanctioned, business-led cloud services instead of simply prohibiting them
- Govern cloud and web use for users who are on premises, mobile or remote
- Guard sensitive data with advanced DLP
- · Stop elusive cloud threats and malware

Why Verizon?

For years, we've helped businesses protect their most precious assets with our suite of proven security products and services. The Verizon Threat Research Advisory Center draws from Verizon's global public IP backbone to fuel applied intelligence solutions that improve cyber attack detection and recovery. Integrated across our solution suite, the power of this intelligence platform allows customers to recognize and react to today's more sophisticated cyber threats. Our world-class services and security professionals, including one of the largest teams of PCI Qualified Security Assessors, are ready to help you meet your security challenges.

But don't just take our word for it. We've been named a leader in Gartner's Managed Security Services Magic Quadrant six years in a row¹. And the IDC MarketScape has recognized Verizon as a leader in the Worldwide Managed Security Services 2017 Vendor Assessment².



Learn more.

For more information, contact your account representative or visit us:

enterprise.verizon.com/support/sales

For more information about the other products and services we offer, visit:

enterprise.verizon.com/products/security

1 Gartner, Magic Quadrant for Managed Security Services, Worldwide. Published: February 27, 2018. Analysts: Toby Bussa, Kelly M. Kavanagh and Sid Deshpande. Gartner does not endorse any vendor, product or service depicted in our research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. A licensed reprint is available at: http://www.gartner.com/reprints/verizon?id=1-4578V3F&ct=1803018st=sb

2 IDC MarketScape: Worldwide Managed Security Services 2017 Vendor Assessment. Published: August 2017
Analyst: Martha Vazquez. IDC MarketScape vendor analysis model is designed to provide an overview of the competitive fitness of ICT suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor's position within a given market. The Capabilities score measures vendor product, go-to-market and business execution in the short term. The Strategy score measures alignment of vendor strategies with customer requirements in a 3-5-year timeframe. Vendor market share is represented by the size of the circles. Vendor year-over-year growth rate relative to the given market is indicated by a plus, neutral or minus next to the vendor name.