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# 2024 FWA - VPS TDM/POTS Migration Update

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**Fixed wireless  
access**



**Grow > market**

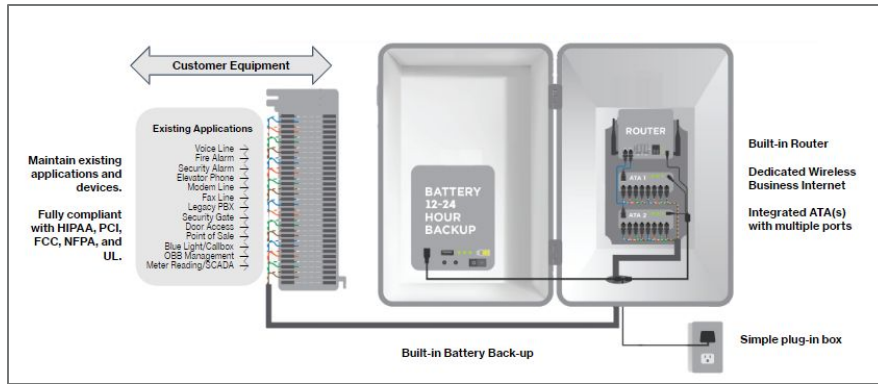


# Verizon's POTS Replacement Solutions.

Verizon makes it easy to transition from analog POTS lines to a reliable, flexible wireless and future-ready digital alternative where available.

Verizon's POTS solutions consolidate what businesses need for application continuity into a simple and reliable solution that includes:

1. **Bring Your Own Device (BYOD) Certified POTS routers**
2. **Modular Enclosure leveraging the following:**
3. **Router:** Industry leading, built-in router.
4. **Dedicated Wireless Business Internet:** Reliable 4G/5G plan to power application connectivity.
5. **ATA (Analog Telephone Adapter):** Integrated ATA with multiple ports to fit your business needs.
6. **Ports:** Simply plug in existing applications or devices into provided ports.
7. **Battery Backup:** Built-in battery provides 12-24 hours of backup in case of power outage.



## Addresses Common Concerns

- ✓ Simple, fast deployment with continuity
- ✓ Peace of mind with back-up
- ✓ Scalable for your business needs
- ✓ Reliable business internet and router
- ✓ Flexible solution with trusted provider



# Product Enablement + GTM

## POTS Replacement Strategy - Fixed Wireless Access Growth

April | May

**VPS**

### POTS Solutions SOHO/SMB

POTS price plan & hardware enable for VPS partners that expands our POTS ecosystem to resale

- VPS POTS voice & data Plan: 64807 - 50min/1GB
- Partner required vetting & approval to access POTS plan
- ODI hardware has been enabled for WCP POTS use cases



**Simplifi BS6425L-AF-11**

**Use Cases:** 1:1 POTS Replacement Phone, Fax, Blue Light, Elevator



**ATEL V810VD/Moxee K500HPEL**

**Use Cases:** 2:1 POTS Replacement Phone, Fax, Blue Light, Elevator

Q2

**VPS**

### POTS Solutions Midmarkets/Enterprise

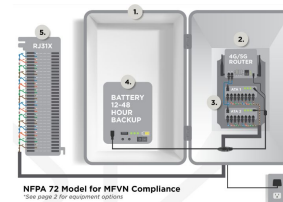
Partner ecosystem to deliver turnkey solution for Verizon Partner Solutions

- VPS POTS data Plan: 57484 - 1GB
- VZ BI Backup plan, Life & Safety /Analog, HW & Pro Svcs
- Must work with partners to coordinate HW ordering and install (CAPEX & OPEX)



**Data Remote/Granite Epik  
ReadyNet/Ooma AirDial**

**Use Cases:** Elevator, Security Gates, Alarm Panel, Meter Reading, POS, Fax



**PMaaS BOX**

**Use Cases:** Elevator, Security Gates, Alarm Panel, Meter Reading, POS, Fax

