



Verizon Communications **Financial and Operating Information**

As of June 30, 2013

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Condensed Consolidated Statements of Income

Unaudited	(dollars in millions, except per share amounts)		
	2011	2012	2Q'13
Operating Revenues	\$ 110,875	\$ 115,846	\$ 59,206
Operating Expenses			
Cost of services and sales	45,875	46,275	21,965
Selling, general & administrative expense	35,624	39,951	16,195
Depreciation and amortization expense	16,496	16,460	8,269
Total Operating Expenses	97,995	102,686	46,429
Operating Income	12,880	13,160	12,777
Equity in earnings of unconsolidated businesses	444	324	115
Other income and (expense), net	(14)	(1,016)	64
Interest expense	(2,827)	(2,571)	(1,051)
Income Before (Provision) Benefit for Income Taxes	10,483	9,897	11,905
(Provision) Benefit for income taxes	(285)	660	(1,852)
Net Income	\$ 10,198	\$ 10,557	\$ 10,053
Net income attributable to noncontrolling interests	\$ 7,794	\$ 9,682	\$ 5,855
Net income attributable to Verizon	2,404	875	4,198
Net Income	\$ 10,198	\$ 10,557	\$ 10,053
Basic Earnings per Common Share			
Net income attributable to Verizon	\$.85	\$.31	\$ 1.46
Weighted average number of common shares (in millions)	2,833	2,853	2,866
Diluted Earnings per Common Share ⁽¹⁾			
Net income attributable to Verizon	\$.85	\$.31	\$ 1.46
Weighted average number of common shares-assuming dilution (in millions)	2,839	2,862	2,873

Notes:

(1) Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans. Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

Condensed Consolidated Statements of Income

Unaudited	2011		2012				2013	
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Operating Revenues	\$27,913	\$28,436	\$28,242	\$28,552	\$29,007	\$30,045	\$29,420	\$ 29,786
Operating Expenses								
Cost of services and sales	11,398	12,090	11,319	10,896	10,991	13,069	10,932	11,033
Selling, general & administrative expense	7,689	13,278	7,700	7,877	8,366	16,008	8,148	8,047
Depreciation and amortization expense	4,179	4,180	4,028	4,128	4,167	4,137	4,118	4,151
Total Operating Expenses	23,266	29,548	23,047	22,901	23,524	33,214	23,198	23,231
Operating Income (Loss)	4,647	(1,112)	5,195	5,651	5,483	(3,169)	6,222	6,555
Equity in earnings of unconsolidated businesses	125	97	103	72	62	87	(5)	120
Other income and (expense), net	24	(84)	19	34	10	(1,079)	39	25
Interest expense	(698)	(703)	(685)	(679)	(632)	(575)	(537)	(514)
Income (Loss) Before (Provision) Benefit for Income Taxes	4,098	(1,802)	4,632	5,078	4,923	(4,736)	5,719	6,186
(Provision) Benefit for income taxes	(556)	1,590	(726)	(793)	(631)	2,810	(864)	(988)
Net Income (Loss)	\$ 3,542	\$ (212)	\$ 3,906	\$ 4,285	\$ 4,292	\$ (1,926)	\$ 4,855	\$ 5,198
Net income attributable to noncontrolling interests	\$ 2,163	\$ 1,811	\$ 2,220	\$ 2,460	\$ 2,699	\$ 2,303	\$ 2,903	\$ 2,952
Net income (loss) attributable to Verizon	1,379	(2,023)	1,686	1,825	1,593	(4,229)	1,952	2,246
Net Income (Loss)	\$ 3,542	\$ (212)	\$ 3,906	\$ 4,285	\$ 4,292	\$ (1,926)	\$ 4,855	\$ 5,198
Basic Earnings (Loss) per Common Share								
Net income (Loss) attributable to Verizon	\$.49	\$ (.71)	\$.59	\$.64	\$.56	\$ (1.48)	\$.68	0.78
Weighted average number of common shares (in millions)	2,834	2,835	2,842	2,849	2,857	2,862	2,866	2,865
Diluted Earnings (Loss) per Common Share ⁽¹⁾								
Net income (Loss) attributable to Verizon	\$.49	\$ (.71)	\$.59	\$.64	\$.56	\$ (1.48)	\$.68	0.78
Weighted average number of common shares-assuming dilution (in millions)	2,839	2,835	2,849	2,858	2,866	2,862	2,872	2,872

Notes:

(1) If there is a net loss, diluted EPS is the same as basic EPS. Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans.

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

EPS may not add due to rounding.

Non-Operational & Other Items

Unaudited	(Pre-tax dollars in millions)		
	2011	2012	2Q'13
Severance, Pension & Benefit Charges/(Credits)			
Operating expenses	\$ 5,954	\$ 7,186	\$ (237)
Litigation Settlements			
Selling, general & administrative expense	\$ -	\$ 384	\$ -
Early Debt Redemption and Other Restructuring Costs			
Cost of services and sales	\$ -	\$ 40	\$ -
Selling, general & administrative expense	-	236	-
Other income (expense), net	120	1,097	-

Non-Operational & Other Items

(Pre-tax dollars in millions)								
Unaudited	2011		2012				2013	
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Severance, Pension & Benefit Charges/(Credits)								
Operating expenses	\$ 329	\$ 5,625	\$ -	\$ -	\$ -	\$ 7,186	\$ -	\$ (237)
Litigation Settlements								
Selling, general & administrative expense	\$ -	\$ -	\$ -	\$ -	\$ 384	\$ -	\$ -	\$ -
Early Debt Redemption and Other								
Restructuring Costs								
Cost of services and sales	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40	\$ -	\$ -
Selling, general & administrative expense	-	-	-	-	-	236	-	-
Other income and (expense), net	-	120	-	-	-	1,097	-	-

Condensed Consolidated Balance Sheets

Unaudited	(dollars in millions)		
	12/31/11	12/31/12	6/30/13
Assets			
Current assets			
Cash and cash equivalents	\$ 13,362	\$ 3,093	\$ 1,788
Short-term investments	592	470	618
Accounts receivable, net	11,776	12,576	12,216
Inventories	940	1,075	1,040
Prepaid expenses and other	4,269	4,021	6,295
Total current assets	30,939	21,235	21,957
Plant, property and equipment			
Less accumulated depreciation	215,626	209,575	215,224
	127,192	120,933	126,892
	88,434	88,642	88,332
Investments in unconsolidated businesses	3,448	3,401	3,319
Wireless licenses	73,250	77,744	75,825
Goodwill	23,357	24,139	24,336
Other intangible assets, net	5,878	5,933	5,776
Other assets	5,155	4,128	3,801
Total Assets	\$ 230,461	\$ 225,222	\$ 223,346
Liabilities and Equity			
Current liabilities			
Debt maturing within one year	\$ 4,849	\$ 4,369	\$ 7,961
Accounts payable and accrued liabilities	14,689	16,182	14,671
Other	11,223	6,405	6,559
Total current liabilities	30,761	26,956	29,191
Long-term debt			
Employee benefit obligations	50,303	47,618	41,791
Deferred income taxes	32,957	34,346	33,835
Other liabilities	25,060	24,677	25,696
	5,472	6,092	5,677
Equity			
Common stock	297	297	297
Contributed capital	37,919	37,990	37,895
Reinvested earnings (Accumulated deficit)	1,179	(3,734)	(2,483)
Accumulated other comprehensive income	1,269	2,235	1,994
Common stock in treasury, at cost	(5,002)	(4,071)	(3,974)
Deferred compensation - employee stock ownership plans and other	308	440	332
Noncontrolling interests	49,938	52,376	53,095
Total equity	85,908	85,533	87,156
Total Liabilities and Equity	\$ 230,461	\$ 225,222	\$ 223,346

Verizon - Selected Financial and Operating Statistics

Unaudited	12/31/11	12/31/12	6/30/13
Total debt (\$M)	\$ 55,152	\$ 51,987	\$ 49,752
Net debt (\$M)	\$ 41,790	\$ 48,894	\$ 47,964
Net debt / Adjusted EBITDA		1.3x	1.2x
Common shares outstanding end of period (M)	2,834	2,859	2,862
Total employees	193,900	183,400	180,900
Cash dividends declared per common share	\$ 1.975	\$ 2.030	\$ 1.030

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

Condensed Consolidated Balance Sheets

(dollars in millions)

Unaudited	9/30/11	12/31/11	3/31/12	6/30/12	9/30/12	12/31/12	3/31/13	06/30/13
Assets								
Current assets								
Cash and cash equivalents	\$ 10,324	\$ 13,362	\$ 5,909	\$ 10,001	\$ 9,714	\$ 3,093	\$ 5,475	\$ 1,788
Short-term investments	534	592	623	777	593	470	660	618
Accounts receivable, net	11,648	11,776	11,234	11,595	12,030	12,576	11,814	12,216
Inventories	1,153	940	1,063	856	1,223	1,075	798	1,040
Prepaid expenses and other	4,111	4,269	4,683	3,901	4,103	4,021	6,511	6,295
Total current assets	27,770	30,939	23,512	27,130	27,663	21,235	25,258	21,957
Plant, property and equipment	214,798	215,626	218,250	217,739	216,995	209,575	212,082	215,224
Less accumulated depreciation	125,955	127,192	130,064	129,844	129,185	120,933	123,901	126,892
	88,843	88,434	88,186	87,895	87,810	88,642	88,181	88,332
Investments in unconsolidated businesses	3,461	3,448	3,566	3,539	3,625	3,401	3,321	3,319
Wireless licenses	73,203	73,250	73,294	73,303	77,591	77,744	75,645	75,825
Goodwill	23,541	23,357	23,465	23,478	24,048	24,139	24,132	24,336
Other intangible assets, net	5,915	5,878	5,744	5,726	5,830	5,933	5,827	5,776
Other assets	5,299	5,155	5,154	5,001	4,515	4,128	3,822	3,801
Total Assets	\$228,032	\$230,461	\$222,921	\$226,072	\$231,082	\$225,222	\$226,186	\$ 223,346
Liabilities and Equity								
Current liabilities								
Debt maturing within one year	\$ 8,630	\$ 4,849	\$ 3,121	\$ 5,912	\$ 6,335	\$ 4,369	\$ 10,888	\$ 7,961
Accounts payable and accrued liabilities	14,486	14,689	13,231	13,973	16,003	16,182	14,030	14,671
Other	11,520	11,223	6,561	6,468	6,432	6,405	6,571	6,559
Total current liabilities	34,636	30,761	22,913	26,353	28,770	26,956	31,489	29,191
Long-term debt	46,285	50,303	48,476	46,479	46,467	47,618	41,993	41,791
Employee benefit obligations	27,705	32,957	32,164	31,909	30,904	34,346	34,048	33,835
Deferred income taxes	26,412	25,060	25,610	25,649	26,474	24,677	24,993	25,696
Other liabilities	5,479	5,472	5,337	5,254	5,839	6,092	6,075	5,677
Equity								
Common stock	297	297	297	297	297	297	297	297
Contributed capital	37,912	37,919	37,926	37,932	37,959	37,990	37,894	37,895
Reinvested earnings (Accumulated deficit)	4,619	1,179	1,444	1,845	1,968	(3,734)	(3,255)	(2,483)
Accumulated other comprehensive income	1,037	1,269	1,398	1,147	1,257	2,235	2,056	1,994
Common stock in treasury, at cost	(5,112)	(5,002)	(4,735)	(4,438)	(4,247)	(4,071)	(3,994)	(3,974)
Deferred compensation - employee stock ownership plans and other	298	308	341	367	411	440	312	332
Noncontrolling interests	48,464	49,938	51,750	53,278	54,983	52,376	54,278	53,095
Total Equity	87,515	85,908	88,421	90,428	92,628	85,533	87,588	87,156
Total Liabilities and Equity	\$228,032	\$230,461	\$222,921	\$226,072	\$231,082	\$225,222	\$226,186	\$ 223,346

Verizon - Selected Financial and Operating Statistics

Unaudited	9/30/11	12/31/11	3/31/12	6/30/12	9/30/12	12/31/12	3/31/13	06/30/13
Total debt (\$M)	\$ 54,915	\$ 55,152	\$ 51,597	\$ 52,391	\$ 52,802	\$ 51,987	\$ 52,881	\$ 49,752
Net debt (\$M)	\$ 44,591	\$ 41,790	\$ 45,688	\$ 42,390	\$ 43,088	\$ 48,894	\$ 47,406	\$ 47,964
Net debt / Adjusted EBITDA				1.2x	1.1x	1.3x	1.2x	1.2x
Common shares outstanding end of period (M)	2,831	2,834	2,841	2,849	2,854	2,859	2,861	2,862
Total employees	195,400	193,900	191,800	188,200	184,500	183,400	181,900	180,900
Cash dividends declared per common share \$	.5000	.5000	.5000	.5000	.5150	.5150	.5150	.5150

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

Condensed Consolidated Statements of Cash Flows

	(dollars in millions)		
	12 Months Ended 12/31/11	12 Months Ended 12/31/12	6 Months Ended 06/30/13
Unaudited			
Cash Flows From Operating Activities			
Net Income	\$ 10,198	\$ 10,557	\$ 10,053
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization expense	16,496	16,460	8,269
Employee retirement benefits	7,426	8,198	354
Deferred income taxes	(223)	(952)	1,812
Provision for uncollectible accounts	1,026	972	507
Equity in earnings of unconsolidated businesses, net of dividends received	36	77	(95)
Changes in current assets and liabilities, net of effects from acquisition/ disposition of businesses	(2,279)	(403)	(1,660)
Other, net	(2,900)	(3,423)	(2,092)
Net cash provided by operating activities	29,780	31,486	17,148
Cash Flows From Investing Activities			
Capital expenditures (including capitalized software)	(16,244)	(16,175)	(7,616)
Acquisitions of investments and businesses, net of cash acquired	(1,797)	(913)	(76)
Acquisitions of wireless licenses, net	(221)	(3,935)	(264)
Net change in short-term investments	35	27	(21)
Other, net	977	494	142
Net cash used in investing activities	(17,250)	(20,502)	(7,835)
Cash Flows From Financing Activities			
Proceeds from long-term borrowings	11,060	4,489	499
Repayments of long-term borrowings and capital lease obligations	(11,805)	(6,403)	(2,330)
Increase (decrease) in short-term obligations, excluding current maturities	1,928	(1,437)	(432)
Dividends paid	(5,555)	(5,230)	(2,946)
Proceeds from sale of common stock	241	315	74
Purchase of common stock for treasury	-	-	(153)
Special distribution to noncontrolling interests	-	(8,325)	(3,150)
Other, net	(1,705)	(4,662)	(2,180)
Net cash used in financing activities	(5,836)	(21,253)	(10,618)
Increase (decrease) in cash and cash equivalents	6,694	(10,269)	(1,305)
Cash and cash equivalents, beginning of period	6,668	13,362	3,093
Cash and cash equivalents, end of period	\$ 13,362	\$ 3,093	\$ 1,788

Condensed Consolidated Statements of Cash Flows

	(dollars in millions)							
	9 Months Ended 9/30/11	12 Months Ended 12/31/11	3 Months Ended 3/31/12	6 Months Ended 6/30/12	9 Months Ended 9/30/12	12 Months Ended 12/31/12	3 Months Ended 3/31/13	6 Months Ended 06/30/13
Unaudited								
Cash Flows From Operating Activities								
Net Income	\$10,410	\$10,198	\$ 3,906	\$ 8,191	\$ 12,483	\$ 10,557	\$ 4,855	\$ 10,053
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation and amortization expense	12,316	16,496	4,028	8,156	12,323	16,460	4,118	8,269
Employee retirement benefits	1,428	7,426	375	751	1,126	8,198	295	354
Deferred income taxes	1,901	(223)	656	1,237	1,665	(952)	878	1,812
Provision for uncollectible accounts	754	1,026	278	521	709	972	260	507
Equity in earnings of unconsolidated businesses, net of dividends received	102	36	(89)	(149)	(197)	77	14	(95)
Changes in current assets and liabilities, net of effects from acquisition/disposition of businesses	(2,553)	(2,279)	(1,580)	(1,136)	(197)	(403)	(1,491)	(1,660)
Other, net	(2,846)	(2,900)	(1,617)	(2,300)	(3,154)	(3,423)	(1,398)	(2,092)
Net cash provided by operating activities	21,512	29,780	5,957	15,271	24,758	31,486	7,531	17,148
Cash Flows From Investing Activities								
Capital expenditures (including capitalized software)	(12,546)	(16,244)	(3,565)	(7,430)	(11,315)	(16,175)	(3,602)	(7,616)
Acquisitions of investments and businesses, net of cash acquired	(1,678)	(1,797)	(140)	(203)	(838)	(913)	(21)	(76)
Acquisitions of wireless licenses, net	(176)	(221)	(25)	(33)	(3,816)	(3,935)	(117)	(264)
Net change in short-term investments	43	35	16	21	28	27	18	(21)
Other, net	945	977	41	61	516	494	123	142
Net cash used in investing activities	(13,412)	(17,250)	(3,673)	(7,584)	(15,425)	(20,502)	(3,599)	(7,835)
Cash Flows From Financing Activities								
Proceeds from long-term borrowings	6,510	11,060	-	-	-	4,489	500	499
Repayments of long-term borrowings and capital lease obligations	(7,420)	(11,805)	(1,828)	(1,891)	(2,878)	(6,403)	(73)	(2,330)
Increase (decrease) in short-term obligations, excluding current maturities	1,817	1,928	(1,734)	(887)	375	(1,437)	581	(432)
Dividends paid	(4,139)	(5,555)	(1,291)	(2,587)	(3,887)	(5,230)	(1,472)	(2,946)
Proceeds from sale of common stock	139	241	69	210	278	315	56	74
Purchase of common stock for treasury	-	-	-	-	-	-	(153)	(153)
Special distribution to noncontrolling interests	-	-	(4,500)	(4,500)	(4,500)	(8,325)	-	(3,150)
Other, net	(1,351)	(1,705)	(453)	(1,393)	(2,369)	(4,662)	(989)	(2,180)
Net cash used in financing activities	(4,444)	(5,836)	(9,737)	(11,048)	(12,981)	(21,253)	(1,550)	(10,618)
Increase (decrease) in cash and cash equivalents	3,656	6,694	(7,453)	(3,361)	(3,648)	(10,269)	2,382	(1,305)
Cash and cash equivalents, beginning of period	6,668	6,668	13,362	13,362	13,362	13,362	3,093	3,093
Cash and cash equivalents, end of period	\$10,324	\$13,362	\$ 5,909	\$ 10,001	\$ 9,714	\$ 3,093	\$ 5,475	\$ 1,788



Wireless

Wireless – Selected Financial Results

		(dollars in millions)							
		2011		2012				2013	
Unaudited		3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Operating Revenues									
Retail service		\$14,405	\$14,562	\$14,886	\$15,230	\$15,538	\$15,786	\$16,169	\$ 16,422
Other service		628	544	524	546	616	607	559	656
Service		15,033	15,106	15,410	15,776	16,154	16,393	16,728	17,078
Equipment		1,800	2,215	1,838	1,768	1,858	2,559	1,813	1,953
Other		893	933	1,025	1,033	1,012	1,042	982	945
Total Operating Revenues		17,726	18,254	18,273	18,577	19,024	19,994	19,523	19,976
Operating Expenses									
Cost of services and sales		5,670	6,707	5,910	5,558	5,690	7,332	5,651	5,799
Selling, general & administrative expense		4,867	5,167	5,228	5,295	5,250	5,877	5,448	5,666
Depreciation and amortization expense		2,040	2,045	1,918	2,011	2,037	1,994	2,006	2,047
Total Operating Expenses		12,577	13,919	13,056	12,864	12,977	15,203	13,105	13,512
Operating Income		\$ 5,149	\$ 4,335	\$ 5,217	\$ 5,713	\$ 6,047	\$ 4,791	\$ 6,418	\$ 6,464
Operating Income Margin		29.0%	23.7%	28.6%	30.8%	31.8%	24.0%	32.9%	32.4%
Segment EBITDA		\$ 7,189	\$ 6,380	\$ 7,135	\$ 7,724	\$ 8,084	\$ 6,785	\$ 8,424	\$ 8,511
Segment EBITDA Service Margin		47.8%	42.2%	46.3%	49.0%	50.0%	41.4%	50.4%	49.8%

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

Wireless – Selected Operating Statistics

Unaudited	2011		2012				2013	
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Connections ('000)								
Retail postpaid	86,175	87,382	87,963	88,838	90,354	92,530	93,186	94,271
Retail prepaid	4,533	4,785	5,025	5,316	5,545	5,700	5,744	5,853
Retail	90,708	92,167	92,988	94,154	95,899	98,230	98,930	100,124
Net Add Detail ('000) ⁽¹⁾								
Retail postpaid	882	1,207	501	888	1,535	2,100	677	941
Retail prepaid	86	252	233	290	228	142	43	97
Retail	968	1,459	734	1,178	1,763	2,242	720	1,038
Account Statistics								
Retail postpaid accounts ('000)	34,444	34,561	34,569	34,646	34,796	35,057	34,943	34,958
Retail postpaid ARPA	\$136.57	\$137.69	\$140.58	\$143.32	\$145.42	\$146.80	\$ 150.27	152.50
Retail postpaid connections per account	2.50	2.53	2.54	2.56	2.60	2.64	2.67	2.70
Churn Detail								
Retail postpaid	0.94%	0.94%	0.96%	0.84%	0.91%	0.95%	1.01%	0.93%
Retail	1.26%	1.23%	1.24%	1.11%	1.18%	1.24%	1.30%	1.23%
Retail Postpaid Connection Statistics								
Total Smartphone postpaid % of phones activated	58.3%	69.5%	71.1%	71.6%	77.3%	85.4%	84.3%	84.4%
Total Smartphone postpaid phone base	39.2%	43.5%	46.8%	49.7%	53.2%	58.1%	61.4%	64.4%
Total Internet postpaid base	7.8%	8.1%	8.3%	8.5%	8.8%	9.3%	9.6%	9.9%
Other Operating Statistics								
Capital expenditures (\$M)	\$ 1,784	\$ 1,787	\$ 1,885	\$ 2,048	\$ 2,133	\$ 2,791	\$ 1,992	2,278

Footnotes:

(1) Connection net additions exclude acquisitions and adjustments.

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.



Wireline

Wireline – Selected Financial Results

	2011		2012				(dollars in millions) 2013	
Unaudited	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Operating Revenues								
Consumer retail	\$ 3,400	\$ 3,429	\$ 3,441	\$ 3,478	\$ 3,555	\$ 3,569	\$ 3,589	\$ 3,643
Small business	670	684	662	667	670	660	651	648
Mass Markets	4,070	4,113	4,103	4,145	4,225	4,229	4,240	4,291
Strategic services	1,926	1,984	1,969	1,983	2,010	2,090	2,087	2,079
Core	1,995	1,945	1,883	1,837	1,771	1,756	1,666	1,557
Global Enterprise	3,921	3,929	3,852	3,820	3,781	3,846	3,753	3,636
Global Wholesale	1,963	1,938	1,861	1,827	1,782	1,770	1,727	1,686
Other	195	159	129	139	126	145	110	121
Total Operating Revenues	10,149	10,139	9,945	9,931	9,914	9,990	9,830	9,734
Operating Expenses								
Cost of services and sales	5,681	5,511	5,572	5,500	5,463	5,878	5,457	5,407
Selling, general & administrative expense	2,296	2,213	2,126	2,141	2,303	2,313	2,265	2,168
Depreciation and amortization expense	2,119	2,115	2,090	2,102	2,107	2,125	2,095	2,085
Total Operating Expenses	10,096	9,839	9,788	9,743	9,873	10,316	9,817	9,660
Operating Income (Loss)	\$ 53	\$ 300	\$ 157	\$ 188	\$ 41	\$ (326)	\$ 13	\$ 74
Operating Income Margin	0.5%	3.0%	1.6%	1.9%	0.4%	(3.3)%	0.1%	0.8%
Segment EBITDA	\$ 2,172	\$ 2,415	\$ 2,247	\$ 2,290	\$ 2,148	\$ 1,799	\$ 2,108	\$ 2,159
Segment EBITDA Margin	21.4%	23.8%	22.6%	23.1%	21.7%	18.0%	21.4%	22.2%

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

Wireline – Selected Operating Statistics

Unaudited	2011		2012				2013	
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Connections ('000)								
FiOS Video Subscribers	3,979	4,173	4,353	4,473	4,592	4,726	4,895	5,035
FiOS Internet Subscribers	4,616	4,817	5,010	5,144	5,280	5,424	5,612	5,773
FiOS Digital Voice residence connections	1,460	1,884	2,298	2,648	2,938	3,227	3,531	3,817
FiOS Digital connections	10,055	10,874	11,661	12,265	12,810	13,377	14,038	14,625
HSI	3,956	3,853	3,764	3,632	3,488	3,371	3,282	3,166
Total Broadband connections	8,572	8,670	8,774	8,776	8,768	8,795	8,894	8,939
Primary residence switched access connections	10,456	9,906	9,344	8,843	8,384	7,982	7,593	7,200
Primary residence connections	11,916	11,790	11,642	11,491	11,322	11,209	11,124	11,017
Total retail residence voice connections	12,809	12,626	12,421	12,222	12,005	11,849	11,725	11,583
Total voice connections	24,519	24,137	23,700	23,278	22,847	22,503	22,191	21,828
Net Add Detail ('000)								
FiOS Video Subscribers	131	194	180	120	119	134	169	140
FiOS Internet Subscribers	138	201	193	134	136	144	188	161
FiOS Digital Voice residence connections	265	424	414	350	290	289	304	286
FiOS Digital connections	534	819	787	604	545	567	661	587
HSI	(118)	(103)	(89)	(132)	(144)	(117)	(89)	(116)
Total Broadband connections	20	98	104	2	(8)	27	99	45
Primary residence switched access connections	(490)	(550)	(562)	(501)	(459)	(402)	(389)	(393)
Primary residence connections	(225)	(126)	(148)	(151)	(169)	(113)	(85)	(107)
Total retail residence voice connections	(278)	(183)	(205)	(199)	(217)	(156)	(124)	(142)
Total voice connections	(478)	(382)	(437)	(422)	(431)	(344)	(312)	(363)
Revenue & ARPU Statistics								
Consumer ARPU	\$ 94.20	\$ 96.43	\$ 97.88	\$ 100.26	\$ 103.86	\$ 105.63	\$ 107.15	\$ 109.67
FiOS revenues (\$M)	\$ 2,109	\$ 2,216	\$ 2,288	\$ 2,380	\$ 2,489	\$ 2,565	\$ 2,633	\$ 2,731
Strategic services as a % of total Enterprise revenues	49.1%	50.5%	51.1%	51.9%	53.2%	54.3%	55.6%	57.2%
Other Operating Statistics								
Capital expenditures (\$M)	\$ 1,617	\$ 1,632	\$ 1,537	\$ 1,596	\$ 1,484	\$ 1,725	\$ 1,434	\$ 1,515
Wireline employees (K)	92.8	91.8	90.8	88.6	87.4	86.4	85.2	84.7
FiOS Video Open for Sale (K)	13,023	13,250	13,460	13,721	13,957	14,200	14,374	14,607
FiOS Video penetration	30.6%	31.5%	32.3%	32.6%	32.9%	33.3%	34.1%	34.5%
FiOS Internet Open for Sale (K)	13,358	13,585	13,780	14,044	14,283	14,528	14,703	14,943
FiOS Internet penetration	34.6%	35.5%	36.4%	36.6%	37.0%	37.3%	38.2%	38.6%

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.



Non-GAAP Reconciliations

As of June 30, 2013

Definitions – Non-GAAP Measures

Non-GAAP Measures

Verizon's financial information includes information prepared in conformity with generally accepted accounting principles (GAAP) as well as non-GAAP information. It is management's intent to provide non-GAAP financial information to enhance the understanding of Verizon's GAAP consolidated financial information and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies.

Consolidated Adjusted Operating Income

Verizon Consolidated Adjusted Operating Income (Adjusted Operating Income) is a non-GAAP measure and does not purport to be an alternative to GAAP items as a measure of operating performance. Management believes that this measure is useful to investors and other users of our financial information in evaluating the effectiveness of our operations and underlying business trends in a manner that is consistent with management's evaluation of business performance. Adjusted Operating Income is calculated by excluding from operating revenues and operating expenses items that are of a non-operational nature.

EBITDA and EBITDA Margin

Verizon Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), Segment EBITDA and EBITDA margins are non-GAAP measures and do not purport to be alternatives to GAAP items as measures of operating performance. Management believes that these measures are useful to investors and other users of our financial information in evaluating operating profitability on a more variable cost basis, as they exclude the depreciation and amortization expenses related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to Verizon's competitors.

Consolidated - Consolidated EBITDA is calculated by adding back interest, taxes, depreciation and amortization expenses, equity in earnings of unconsolidated businesses and other income and (expense), net to net income. Consolidated Adjusted EBITDA is calculated by excluding the effect of non-operational items from the calculation of Consolidated EBITDA. Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by Consolidated Operating Revenues. Management believes that Consolidated Adjusted EBITDA and Consolidated Adjusted EBITDA margin provide additional relevant and useful information to investors and other users of our financial data in evaluating the effectiveness of our operations and underlying business trends in a manner that is consistent with management's evaluation of business performance.

Wireless - Wireless Segment EBITDA is calculated by adding back depreciation and amortization expenses to Wireless Segment Operating Income, and Wireless Segment EBITDA Service margin is calculated by dividing Wireless Segment EBITDA by Wireless service revenues. The Wireless Segment EBITDA Service margin utilizes service revenues rather than Wireless total operating revenues in order to capture the impact of providing service to the Wireless customer base on an ongoing basis. Service revenues primarily exclude equipment revenues (as well as other non-service revenues).

Wireline - Wireline Segment EBITDA is calculated by adding back depreciation and amortization expenses to Wireline Segment Operating Income, and Wireline Segment EBITDA margin is calculated by dividing Wireline Segment EBITDA by Wireline total operating revenues.

Adjusted Earnings Per Common Share

Adjusted Earnings Per Common Share (Adjusted EPS) is a non-GAAP financial measure that management believes is useful to investors in evaluating our operating results and understanding our operating trends. Adjusted EPS is calculated by adding back the EPS impact of non-operational or non-recurring items to reported EPS.

Free Cash Flow

Free Cash Flow is a non-GAAP financial measure that management believes is useful to investors and other users of Verizon's financial information in evaluating cash available to pay debt and dividends. Free Cash Flow is calculated by subtracting capital expenditures from net cash provided by operating activities.

Net Debt and Net Debt to Adjusted EBITDA Ratio

Net Debt and the Net Debt to Adjusted EBITDA Ratio are non-GAAP financial measures that management believes are useful to investors and other users of our financial information in evaluating Verizon's leverage. Net Debt is calculated by subtracting cash and cash equivalents from the sum of debt maturing within one year and long-term debt. For purposes of the Net Debt to Adjusted EBITDA Ratio, Adjusted EBITDA is calculated for the last twelve months. Management believes this presentation assists investors in understanding trends that are indicative of future operating results given the non-operational or non-recurring nature of the items excluded from the calculation.

Definitions – Non-GAAP Measures

Consolidated Adjusted EBITDA and Adjusted EPS

Consolidated Adjusted EBITDA and Adjusted EPS include pension expenses calculated based on the prior year-end discount rate and expected return on plan assets used during the first three quarters of the year, as opposed to the actual discount rate and return on plan assets, which are not available until December 31 or upon a remeasurement event. Management believes excluding actuarial gains or losses as a result of a remeasurement provides investors with more meaningful sequential and year-over-year quarterly comparisons and is consistent with management's evaluation of business performance.

Consolidated Reconciliations

	(dollars in millions)	
Unaudited	3 Months Ended 6/30/12	3 Months Ended 6/30/13

Consolidated Operating Revenues	\$28,552	\$ 29,786
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	(dollars in millions)							
Unaudited	3 Months Ended 9/30/11	3 Months Ended 12/31/11	3 Months Ended 3/31/12	3 Months Ended 6/30/12	3 Months Ended 9/30/12	3 Months Ended 12/31/12	3 Months Ended 3/31/13	3 Months Ended 6/30/13

Adjusted EBITDA - Verizon

Verizon Consolidated EBITDA

Consolidated net income (loss)	\$ 3,542	\$ (212)	\$ 3,906	\$ 4,285	\$ 4,292	\$ (1,926)	\$ 4,855	\$ 5,198
Add/Subtract non-operating items:								
Provision (Benefit) for income taxes	556	(1,590)	726	793	631	(2,810)	864	988
Interest expense	698	703	685	679	632	575	537	514
Other (income) and expense, net	(24)	84	(19)	(34)	(10)	1,079	(39)	(25)
Equity in earnings of unconsolidated businesses	(125)	(97)	(103)	(72)	(62)	(87)	5	(120)
Operating Income (Loss)	4,647	(1,112)	5,195	5,651	5,483	(3,169)	6,222	6,555
Add: Depreciation and amortization expense	4,179	4,180	4,028	4,128	4,167	4,137	4,118	4,151
Consolidated EBITDA	\$ 8,826	\$ 3,068	\$ 9,223	\$ 9,779	\$ 9,650	\$ 968	\$ 10,340	\$ 10,706

Operating Income (Loss)

Add/Subtract other items (before tax):								
Severance, Pension & Benefit Charges/(Crec)	329	5,625	-	-	-	7,186	-	(237)
Litigation Settlements	-	-	-	-	384	-	-	-
Other Non-Operational Costs	-	-	-	-	-	276	-	-
Adjusted Operating Income	4,976	4,513	5,195	5,651	5,867	4,293	6,222	6,318
Add: Depreciation and amortization expense	4,179	4,180	4,028	4,128	4,167	4,137	4,118	4,151
Consolidated Adjusted EBITDA	\$ 9,155	\$ 8,693	\$ 9,223	\$ 9,779	\$ 10,034	\$ 8,430	\$ 10,340	\$ 10,469

Consolidated Operating Income Margin

Consolidated Adjusted EBITDA Margin	19.8%	22.0%
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	(dollars in millions)							
Unaudited	9/30/11	12/31/11	3/31/12	6/30/12	9/30/12	12/31/12	3/31/13	6/30/13

Net Debt to Adjusted EBITDA Ratio

Verizon Net Debt

Debt maturing within one year	\$ 8,630	\$ 4,849	\$ 3,121	\$ 5,912	\$ 6,335	\$ 4,369	\$ 10,888	\$ 7,961
Long-term debt	46,285	50,303	48,476	46,479	46,467	47,618	41,993	41,791
Total Debt	54,915	55,152	51,597	52,391	52,802	51,987	52,881	49,752
Less: Cash and cash equivalents	10,324	13,362	5,909	10,001	9,714	3,093	5,475	1,788
Net Debt	\$44,591	\$41,790	\$45,688	\$42,390	\$43,088	\$ 48,894	\$ 47,406	\$ 47,964
Net Debt to Adjusted EBITDA Ratio	1.2x	1.1x	1.3x	1.2x	1.3x	1.2x	1.2x	1.2x

Earnings Per Share Reconciliations

Unaudited	3 Months Ended 6/30/12	6 Months Ended 6/30/12	3 Months Ended 6/30/13	6 Months Ended 6/30/13
Adjusted EPS - Verizon				
Reported EPS	\$ 0.64	\$ 1.23	\$ 0.78	\$ 1.46
Severance, Pension, and Benefit Charges	-	-	(0.05)	(0.05)
Adjusted EPS	\$ 0.64	\$ 1.23	\$ 0.73	\$ 1.41

Free Cash Flow Reconciliations

(dollars in millions)

Unaudited	6 Months Ended 6/30/12	6 Months Ended 6/30/13
Free Cash Flow - Verizon		
Verizon Free Cash Flow		
Net cash provided by operating activities	\$ 15,271	\$ 17,148
Less: Capital expenditures	7,430	7,616
Free Cash Flow	\$ 7,841	\$ 9,532

Wireless Reconciliations

	(dollars in millions)							
Unaudited	3 Months Ended 9/30/11	3 Months Ended 12/31/11	3 Months Ended 3/31/12	3 Months Ended 6/30/12	3 Months Ended 9/30/12	3 Months Ended 12/31/12	3 Months Ended 3/31/13	3 Months Ended 6/30/13
Wireless Segment EBITDA								
Operating Income	\$ 5,149	\$ 4,335	\$ 5,217	\$ 5,713	\$ 6,047	\$ 4,791	\$ 6,418	\$ 6,464
Add: Depreciation and amortization expense	2,040	2,045	1,918	2,011	2,037	1,994	2,006	2,047
Wireless Segment EBITDA	\$ 7,189	\$ 6,380	\$ 7,135	\$ 7,724	\$ 8,084	\$ 6,785	\$ 8,424	\$ 8,511
Wireless total operating revenues	\$ 17,726	\$ 18,254	\$ 18,273	\$ 18,577	\$ 19,024	\$ 19,994	\$ 19,523	\$ 19,976
Wireless service revenues	\$ 15,033	\$ 15,106	\$ 15,410	\$ 15,776	\$ 16,154	\$ 16,393	\$ 16,728	\$ 17,078
Wireless Operating Income Margin	29.0%	23.7%	28.6%	30.8%	31.8%	24.0%	32.9%	32.4%
Wireless Segment EBITDA Service Margin	47.8%	42.2%	46.3%	49.0%	50.0%	41.4%	50.4%	49.8%

Wireline Reconciliations

	(dollars in millions)							
Unaudited	3 Months Ended 9/30/11	3 Months Ended 12/31/11	3 Months Ended 3/31/12	3 Months Ended 6/30/12	3 Months Ended 9/30/12	3 Months Ended 12/31/12	3 Months Ended 3/31/13	3 Months Ended 6/30/13
Wireline Segment EBITDA								
Operating Income (Loss)	\$ 53	\$ 300	\$ 157	\$ 188	\$ 41	\$ (326)	\$ 13	\$ 74
Add: Depreciation and amortization expense	2,119	2,115	2,090	2,102	2,107	2,125	2,095	2,085
Wireline Segment EBITDA	\$ 2,172	\$ 2,415	\$ 2,247	\$ 2,290	\$ 2,148	\$ 1,799	\$ 2,108	\$ 2,159
Wireline total operating revenues	\$ 10,149	\$ 10,139	\$ 9,945	\$ 9,931	\$ 9,914	\$ 9,990	\$ 9,830	\$ 9,734
Wireline Operating Income Margin	0.5%	3.0%	1.6%	1.9%	0.4%	(3.3)%	0.1%	0.8%
Wireline Segment EBITDA Margin	21.4%	23.8%	22.6%	23.1%	21.7%	18.0%	21.4%	22.2%