

2015

INVESTOR QUARTERLY

20



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Investor Information

STOCK MARKET INFORMATION

Verizon (ticker symbol: VZ) is listed on the New York Stock Exchange and the NASDAQ Global Select Market. Verizon (ticker symbol: VZC) also maintains a standard listing on the London Stock Exchange.

For a schedule of our outstanding debt, please visit: verizon.com/about/investors/schedule-outstanding-debt

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Verizon Delivers Double-Digit Adjusted Earnings Growth and Strong Cash Flows in Second Quarter

SECOND QUARTER HIGHLIGHTS

Consolidated

> \$1.04 in earnings per share (EPS), compared with \$1.01 per share and 91 cents in adjusted EPS (non-GAAP) in 2Q 2014.

Wireless

- > 1.1 million net retail postpaid connections added in the quarter; retail postpaid churn of 0.90 percent, the lowest in three years; 109.5 million total retail connections; 103.7 million total retail postpaid connections.
- 5.3 percent year-over-year increase in total revenues; 34.0 percent operating income margin.
- > 56.1 percent segment EBITDA margin on service revenues (non-GAAP), and 43.9 percent segment EBITDA margin on total revenues (non-GAAP).

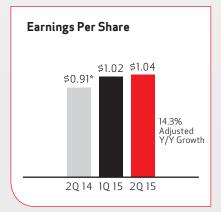
Wireline

- > 10.0 percent year-over-year increase in FiOS revenues; 72,000 FiOS Internet and 26,000 FiOS Video net additions.
- 4.5 percent year-over-year increase in consumer revenues.

NEW YORK — Reporting second-quarter 2015 results today, Verizon Communications Inc. (NYSE, Nasdaq: VZ) announced double-digit percentage growth in year-over-year quarterly earnings on an adjusted basis (non-GAAP) and continued strong cash flows.

"Verizon has delivered another quarter of strong financial and operational results, based on consistent network reliability and superior value that continues to attract new customers," said Chairman and CEO Lowell McAdam. "In the second quarter, we again balanced quality Verizon Wireless connections growth with low churn and profitability, and we announced and completed our acquisition of AOL. We're now poised to offer customers exciting new over-thetop (OTT) mobile video services, and we look forward to a very positive second half of 2015."

The company reported \$1.04 in EPS in second-quarter 2015, compared with \$1.01 per share in second-quarter 2014.



* 2Q'14 is adjusted for a non-operational item

There were no non-operational adjustments to second-quarter 2015 per-share results; second-quarter-2014 results included a 10-cent-per-share non-operational gain related to the sale of spectrum licenses.

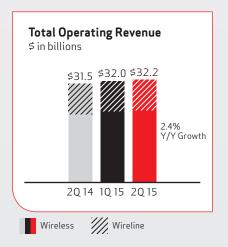
Second-quarter 2015 earnings of \$1.04 per share compares with 91 cents per share in adjusted EPS (non-GAAP) in second-quarter 2014—an increase of 14.3 percent.

Consolidated Revenue Growth, Strong Cash Flow

On a consolidated basis, Verizon generated top-line revenue growth driven by wireless and FiOS, with emerging revenue streams from the Internet of Things (IoT) and telematics, and continued strong cash flow.

Consolidated Highlights

> Total operating revenues in secondquarter 2015 were \$32.2 billion, a 2.4 percent increase compared with secondquarter 2014. Excluding second-quarter 2014 revenues from a business that has since been sold, the comparable yearover-year growth rate (non-GAAP) would have been 2.8 percent.



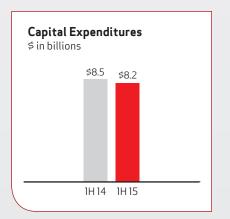
- > New revenue streams from IoT and telematics totaled approximately \$165 million in second-quarter 2015 and about \$320 million year to date.
- > Cash flow from operating activities increased to \$18.9 billion in first-half 2015, compared with \$14.8 billion in first-half 2014. This year's cash flow has included a non-recurring \$2.4 billion related to the monetization of tower assets in the first quarter.
- ➤ Excluding the tower-transaction impact, free cash flow (non-GAAP, cash flow from operations less capital expenditures) totaled \$8.4 billion in first-half 2015. Verizon continues to expect full-year 2015 capital expenditures to range between \$17.5 billion and \$18.0 billion.

In second-quarter 2015, Verizon announced and completed the acquisition of AOL Inc. to further drive the company's expansion into digital media, including its OTT mobile video strategy. This acquisition closed June 23, and Verizon's balance sheet at the end of the quarter includes the assets and liabilities of AOL. Verizon's second-quarter income statement does not reflect any results from AOL operations since these were immaterial for the last seven days of the quarter. AOL financial results will be fully included in Verizon's third-quarter 2015 results.

Verizon's \$5 billion accelerated share repurchase program was completed in early June, resulting in an overall reduction of 101.6 million shares.

Verizon CFO Fran Shammo said, "We are committed to building the business for future growth. In the first half of this year, we invested approximately \$18 billion in spectrum licenses and capital for future network capacity. We also invested more than \$4 billion to acquire new capabilities with the AOL transaction, which supports our longer-term video strategy. In addition, we returned more than \$9 billion to our shareholders in the form of dividends and share repurchases. Meanwhile, we've kept our leverage ratio essentially unchanged, and we remain on track with our deleveraging plan."

Regarding consolidated revenue outlook, Verizon expects a higher year-over-year growth rate in third-quarter 2015 than in second-quarter 2015. For the full year, the company estimates consolidated revenue growth of at least 3.0 percent. These growth estimates exclude revenue from AOL.

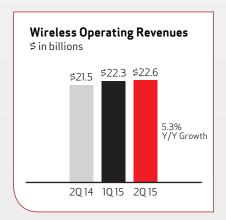


Verizon Wireless Delivers Quality Customer Growth and Profitability

In second-quarter 2015, Verizon Wireless continued to deliver quality connections growth, low churn and strong profitability.

Wireless Financial Highlights

> Total revenues were \$22.6 billion in second-quarter 2015, up 5.3 percent year over year. Service revenues totaled \$17.7 billion, down 2.2 percent year over year, while equipment revenues increased to \$3.9 billion in second-quarter 2015 from \$2.4 billion in second-quarter 2014 as more customers chose to buy new devices with installment pricing.

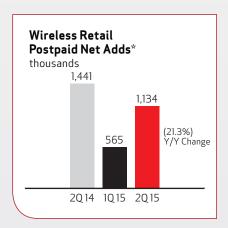


> Service revenues plus installment billings increased 2.3 percent year over year. The percentage of phone activations on installment plans was about 49 percent in second-quarter 2015, compared with 39 percent in first-quarter 2015 and only 18 percent in second-quarter 2014. Verizon expects the percentage of phone activations on installment plans to continue to increase and will likely be around 60 percent in third-quarter 2015.

> In second-quarter 2015, wireless operating income margin was 34.0 percent, up from 32.5 percent in second-quarter 2014. Segment EBITDA margin on service revenues was 56.1 percent, compared with 50.3 percent in second-quarter 2014. Segment EBITDA margin on total revenues was 43.9 percent, compared with 42.3 percent in second-quarter 2014.

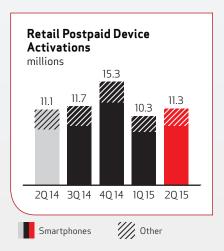
Wireless Operational Highlights

> Verizon Wireless had 1.1 million retail postpaid net additions in second-quarter 2015, nearly twice the net additions in first-quarter 2015. At the end of second-quarter 2015, the company had 109.5 million retail connections, a 4.7 percent year-over-year increase, and 103.7 million retail postpaid connections, a 5.2 percent year-over-year increase. These totals do not include wholesale or loT connections.

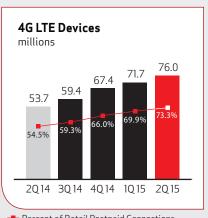


* Excludes acquisitions and adjustments

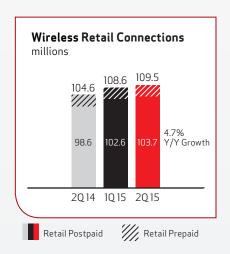
> The quality of the net additions remained strong: Verizon added 842,000 4G smartphones to its postpaid customer base in second-quarter 2015. Postpaid phone net adds totaled 321,000 as net smartphone adds of 588,000 were partially offset by a net decline of 266,000 basic phones. Tablet net adds totaled 852,000 in the quarter, and net prepaid devices declined by 126,000.



> 4G devices now constitute approximately 73 percent of the retail postpaid connections base, with the LTE network handling about 87 percent of total wireless data traffic in secondquarter 2015. Overall traffic on LTE has essentially doubled in the past year.



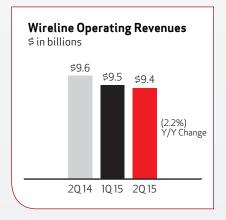
Percent of Retail Postpaid Connections



- > About 7.2 percent of Verizon's retail postpaid base upgraded to a new device in second-quarter 2015. In the past year, the number of 4G smartphones in Verizon's customer base has increased by 17.8 million, to 61.6 million, an increase of about 40 percent. The company continues to see opportunities to upgrade its base of about 16 million basic phone and 9 million 3G smartphone customers to 4G devices.
- > At 0.90 percent in second-quarter 2015, retail postpaid churn improved both sequentially and year over year. Low churn is an indicator of high customer loyalty, and this was Verizon's lowest churn rate in three years.
- > Verizon's network densification plans are on schedule. These plans include deployment of small cells, DAS (distributed antenna system) nodes and in-building solutions.

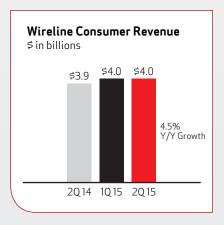
Wireline Consumer Revenue **Growth Driven by FiOS**

In the wireline segment, Verizon reported continued strong revenue growth for consumer services.



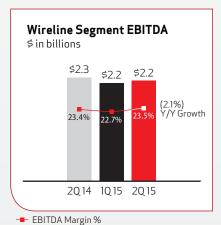
Wireline Financial Highlights

> In second-guarter 2015, consumer revenues were \$4.0 billion, an increase of 4.5 percent compared with secondquarter 2014. Consumer revenues have now grown by at least 4 percent for 12 consecutive quarters, with FiOS revenues representing 79 percent of the total.



> Total FiOS revenues grew 10.0 percent, to \$3.4 billion, comparing second-quarter 2015 with second-quarter 2014.

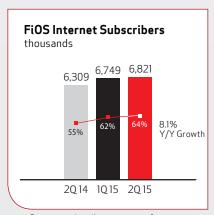
> Wireline operating income margin was 5.3 percent in second-quarter 2015, up from 2.6 percent in second-quarter 2014. Segment EBITDA margin (non-GAAP) was 23.5 percent in second-quarter 2015, compared with 23.4 percent in second-quarter 2014.



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Wireline Operational Highlights

> In second-quarter 2015, Verizon added 72,000 net new FiOS Internet connections and 26,000 net new FiOS Video connections. Verizon had totals of 6.8 million FiOS Internet and 5.8 million FiOS Video connections at the end of the second quarter, representing year-over-year increases of 8.1 percent and 6.4 percent, respectively.



 Quantum subscribers percent of consumer FiOS Internet subscribers

- FiOS Video Subscribers
 thousands

 5,419 5,739 5,765

 6,4%
 Y/Y Growth
- > FiOS Internet penetration (subscribers as a percentage of potential subscribers) was 41.4 percent at the end of second-quarter 2015, compared with 40.1 percent at the end of second-quarter 2014. In the same periods, FiOS Video penetration was 35.7 percent, compared with 35.3 percent.
- > Verizon saw higher-than-anticipated demand for its new Custom TV packages, with more than one-third of FiOS Video gross customer additions opting for Custom TV and migration demand from existing customers. While Custom TV adoption has an initial negative impact on revenue growth, it is expected to improve profitability.
- > By the end of second-quarter 2015, 64 percent of consumer FiOS Internet customers subscribed to FiOS Quantum, which provides speeds ranging from 50 to 500 megabits per second. The highest rate of growth is in the 75-megabit-persecond tier, to which 23 percent of FiOS customers subscribe.

- > Evolving its wireline network, Verizon continues to replace portions of its residential copper network with fiber optics to provide customers with a more reliable and resilient infrastructure. In second-quarter 2015, Verizon migrated 51,000 customers who had been using copper connections, toward a full-year goal of 200,000.
- > Verizon Enterprise Solutions helped clients around the globe manage risk, improve customer experience, and drive growth and business performance in the second quarter. The company deployed innovative enterprise-grade network, cloud, security, IoT, mobility and other business solutions for some of the world's leading brands, including Scripps Networks Interactive, Lear Corporation, CDK Global, Inc., Aurubis and Allstate: energy clients Marathon Petroleum Corporation, Peninsula Lighting Company and PSE&G; healthcare clients Bright! Now Dental, Inovalon and Moda Health; and public sector clients U.S. Department of the Interior and the State of California.

Wireline results include operations being sold to Frontier Communications Corp. in the non-contiguous states of California, Florida and Texas. This is part of Verizon's network evolution, to better enable the company to focus wireline efforts on the East Coast. Verizon's consolidated balance sheet will reflect these operations as assets held for sale until the transaction's closing, targeted for first-half 2016.

NOTE: See the accompanying schedules and www.verizon.com/about/investors for reconciliations to generally accepted accounting principles (GAAP) for non-GAAP financial measures cited in this document.

Verizon Communications Inc. (NYSE, Nasdag: VZ), headquartered in New York, is a global leader in delivering the promise of the digital world. Verizon Wireless operates America's most reliable wireless network, with 109.5 million retail connections nationwide. Verizon also provides converged communications, information and entertainment services over America's most advanced fiber-optic network, and delivers integrated business solutions to customers worldwide. A Fortune 15 company with more than \$127 billion in 2014 revenues, Verizon employs a diverse workforce of 178,500. For more information, visit www.verizon.com/news/.

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Forward-Looking Statements

In this communication we have made forward-looking statements. These statements are based on our estimates and assumptions and are subject to risks and uncertainties. Forward-looking statements include the information concerning our possible or assumed future results of operations. Forward-looking statements also include those preceded or followed by the words "anticipates," "believes," "estimates," "hopes" or similar expressions. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. The following important factors, along with those discussed in our filings with the Securities and Exchange Commission (the "SEC"), could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements: adverse conditions in the U.S. and international economies; the effects of competition in the markets in which we operate; material changes in technology or technology substitution; disruption of our key suppliers' provisioning of products or services; changes in the regulatory environment in which we operate, including any increase in restrictions on our ability to operate our networks; breaches of network or information technology security, natural disasters, terrorist attacks or acts of war or significant litigation and any resulting financial impact not covered by insurance; our high level of indebtedness; an adverse change in the ratings afforded our debt securities by nationally accredited ratings organizations or adverse conditions in the credit markets affecting the cost, including interest rates, and/or availability of further financing; material adverse changes in labor matters, including labor negotiations, and any resulting financial and/or operational impact; significant increases in benefit plan costs or lower investment returns on plan assets; changes in tax laws or treaties, or in their interpretation; changes in accounting assumptions that regulatory agencies, including the SEC, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings; and the inability to implement our business strategies.

Condensed Consolidated Statements of Income

(dollars in millions, except per share amounts)

| Unaudited | 3 M | os. Ended 6/30/15 | 3 M | os. Ended 6/30/14 | % Change | 6 M | os. Ended 6/30/15 | 6 N | 10s. Ended 6/30/14 | % Change |
|--|-----|----------------------|-----|----------------------|----------|-----|----------------------|-----|-----------------------|----------|
| Operating Revenues | | | | | | | | | | |
| Service revenues and other | \$ | 28,363 | \$ | 29,096 | (2.5) | \$ | 56,974 | \$ | 58,045 | (1.8) |
| Wireless equipment revenues | | 3,861 | | 2,387 | 61.8 | | 7,234 | | 4,256 | 70.0 |
| Total Operating Revenues | | 32,224 | | 31,483 | 2.4 | | 64,208 | | 62,301 | 3.1 |
| Operating Expenses | | | | | | | | | | |
| Cost of services | | 6,994 | | 7,094 | (1.4) | | 13,982 | | 14,184 | (1.4) |
| Wireless cost of equipment | | 5,455 | | 4,993 | 9.3 | | 10,563 | | 9,092 | 16.2 |
| Selling, general and administrative expense | | 7,974 | | 7,550 | 5.6 | | 15,913 | | 15,882 | 0.2 |
| Depreciation and amortization expense | | 3,980 | | 4,161 | (4.3) | | 7,969 | | 8,298 | (4.0) |
| Total Operating Expenses | | 24,403 | | 23,798 | 2.5 | | 48,427 | | 47,456 | 2.0 |
| Operating Income | | 7,821 | | 7,685 | 1.8 | | 15,781 | | 14,845 | 6.3 |
| Equity in earnings (losses) of unconsolidated businesses | | (18) | | (43) | (58.1) | | (52) | | 1,859 | * |
| Other income and (expense), net | | 32 | | 66 | (51.5) | | 107 | | (828) | * |
| Interest expense | | (1,208) | | (1,164) | 3.8 | | (2,540) | | (2,378) | 6.8 |
| Income Before Provision for Income Taxes | | 6,627 | | 6,544 | 1.3 | | 13,296 | | 13,498 | (1.5) |
| Provision for income taxes | | (2,274) | | (2,220) | 2.4 | | (4,605) | | (3,188) | 44.4 |
| Net Income | \$ | 4,353 | \$ | 4,324 | 0.7 | \$ | 8,691 | \$ | 10,310 | (15.7) |
| Net income attributable to noncontrolling interests | \$ | 122 | \$ | 110 | 10.9 | \$ | 241 | \$ | 2,149 | (88.8) |
| Net income attributable to Verizon | | 4,231 | | 4,214 | 0.4 | | 8,450 | | 8,161 | 3.5 |
| Net Income | \$ | 4,353 | \$ | 4,324 | 0.7 | \$ | 8,691 | \$ | 10,310 | (15.7) |
| Basic Earnings per Common Share | | | | | | | | | | |
| Net income attributable to Verizon | \$ | 1.04 | \$ | 1.02 | 2.0 | \$ | 2.06 | \$ | 2.15 | (4.2) |
| Weighted average number of common shares (in millions) | | 4,079 | | 4,147 | | | 4,097 | | 3,789 | |
| Diluted Earnings per Common Share (1) Net income attributable to Verizon | \$ | 1.04 | \$ | 1.01 | 3.0 | \$ | 2.06 | \$ | 2.15 | (4.2) |
| Weighted average number of common shares — assuming dilution (in millions) | | 4,085 | | 4,153 | | | 4,103 | | 3,795 | |

Footnotes

⁽¹⁾ Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans, which represents the only potential dilution.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.

^{*} Not meaningful

Condensed Consolidated Balance Sheets

| | | | (dollars in millions) |
|--|------------|------------|-----------------------|
| Unaudited | 6/30/15 | 12/31/14 | \$ Change |
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | \$ 3,008 | \$ 10,598 | \$ (7,590) |
| Short-term investments | 309 | 555 | (246) |
| Accounts receivable, net | 13,444 | 13,993 | (549) |
| Inventories | 1,149 | 1,153 | (4) |
| Assets held for sale | 774 | 552 | 222 |
| Prepaid expenses and other | 2,818 | 2,772 | 46 |
| Total current assets | 21,502 | 29,623 | (8,121) |
| Plant, property and equipment | 213,661 | 230,508 | (16,847) |
| Less accumulated depreciation | 131,129 | 140,561 | (9,432) |
| | 82,532 | 89,947 | (7,415) |
| Investments in unconsolidated businesses | 794 | 802 | (8) |
| Wireless licenses | 86,321 | 75,341 | 10,980 |
| Goodwill | 25,429 | 24,639 | 790 |
| Other intangible assets, net | 7,983 | 5,728 | 2,255 |
| Non-current assets held for sale | 9,647 | _ | 9,647 |
| Deposit for wireless licenses | _ | 921 | (921) |
| Other assets | 6,545 | 5,707 | 838 |
| Total Assets | \$ 240,753 | \$ 232,708 | \$ 8,045 |
| Liabilities and Equity | | | |
| Current liabilities | | | |
| Debt maturing within one year | \$ 4,206 | \$ 2,735 | \$ 1,471 |
| Accounts payable and accrued liabilities | 16,953 | 16,680 | 273 |
| Liabilities related to assets held for sale | 457 | _ | 457 |
| Other | 9,029 | 8,649 | 380 |
| Total current liabilities | 30,645 | 28,064 | 2,581 |
| Long-term debt | 109,465 | 110,536 | (1,071) |
| Employee benefit obligations | 32,711 | 33,280 | (569) |
| Deferred income taxes | 42,945 | 41,578 | 1,367 |
| Non-current liabilities related to assets held for sale | 942 | _ | 942 |
| Other liabilities | 11,171 | 5,574 | 5,597 |
| Equity | | | |
| Common stock | 424 | 424 | _ |
| Contributed capital | 11,167 | 11,155 | 12 |
| Reinvested earnings | 6,418 | 2,447 | 3,971 |
| Accumulated other comprehensive income | 821 | 1,111 | (290) |
| Common stock in treasury, at cost | (7,741) | (3,263) | (4,478) |
| Deferred compensation — employee stock ownership plans and other | 326 | 424 | (98) |
| Noncontrolling interests | 1,459 | 1,378 | 81 |
| Total equity | 12,874 | 13,676 | (802) |
| Total Liabilities and Equity | \$ 240,753 | \$ 232,708 | \$ 8,045 |

Verizon — Selected Financial and Operating Statistics

| Unaudited | 6/30/15 | 12/31/14 |
|---|------------|------------|
| Total debt (in millions) | \$ 113,671 | \$ 113,271 |
| Net debt (in millions) | \$ 110,663 | \$ 102,673 |
| Net debt / Adjusted EBITDA ⁽¹⁾ | 2.5x | 2.4x |
| Common shares outstanding end of period (in millions) | 4,066 | 4,155 |
| Total employees | 178,500 | 177,300 |
| Quarterly cash dividends declared per common share | \$ 0.550 | \$ 0.550 |

Footnotes:

⁽¹⁾ Adjusted EBITDA excludes the effects of non-operational items.

The unaudited condensed consolidated balance sheets are based on preliminary information.

Condensed Consolidated Statements of Cash Flows

| | | | (dollars in millions) |
|---|-------------------------|-------------------------|------------------------|
| Unaudited | 6 Mos. Ended 6/30/15 | 6 Mos. Ended 6/30/14 | \$ Change |
| | 3,33,13 | 3,33,11 | ↓ change |
| Cash Flows from Operating Activities | ¢ 0.601 | ć 10.210 | ć (1.610) |
| Net Income | \$ 8,691 | \$ 10,310 | \$ (1,619) |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization expense | 7,969 | 8,298 | (329) |
| Employee retirement benefits | 561 | 562 | (1) |
| Deferred income taxes | 826 | 253 | 573 |
| Provision for uncollectible accounts | 744 | 473 | 271 |
| Equity in earnings (losses) of unconsolidated businesses, | | | |
| net of dividends received | 72 | (1,841) | 1,913 |
| Changes in current assets and liabilities, net of effects from | | | |
| acquisition/disposition of businesses | 416 | (847) | 1,263 |
| Other, net | (373) | (2,404) | 2,031 |
| Net cash provided by operating activities | 18,906 | 14,804 | 4,102 |
| Cash Flows from Investing Activities | | | |
| Capital expenditures (including capitalized software) | (8,153) | (8,494) | 341 |
| Acquisitions of investments and businesses, net of cash acquired | (3,225) | (179) | (3,046) |
| | (9,677) | (271) | |
| Acquisitions of wireless licenses | (9,077) | , , | (9,406) |
| Proceeds from dispositions of wireless licenses | | 2,367 | (2,367) |
| Other, net | 884 | 231 | (12.025) |
| Net cash used in investing activities | (20,171) | (6,346) | (13,825) |
| Cash Flows from Financing Activities | | | |
| Proceeds from long-term borrowings | 6,497 | 20,245 | (13,748) |
| Repayments of long-term borrowings and capital lease obligations | (5,797) | (11,317) | 5,520 |
| Increase (decrease) in short-term obligations, excluding current maturities | (106) | 279 | (385) |
| Dividends paid | (4,266) | (3,583) | (683) |
| Proceeds from sale of common stock | _ | 34 | (34) |
| Purchase of common stock for treasury | (5,074) | _ | (5,074) |
| Acquisition of noncontrolling interest | _ | (58,886) | 58,886 |
| Other, net | 2,421 | (2,982) | 5,403 |
| Net cash used in financing activities | (6,325) | (56,210) | 49,885 |
| Decrease in cash and cash equivalents | (7,590) | (47,752) | 40,162 |
| Cash and cash equivalents, beginning of period | 10,598 | 53,528 | • |
| | | | (42,930) \$ (2,768) |
| Cash and cash equivalents, end of period | \$ 3,008 | \$ 5,776 | \$ (2,768) |

Footnotes:

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

Wireless — Selected Financial Results

| | | lions |
|--|--|-------|
| | | |

| Unaudited | 3 Mos. Ended 6/30/15 | 3 Mos. Ended 6/30/14 | % Change | 6 Mos. Ended 6/30/15 | 6 Mos. Ended 6/30/14 | % Change |
|---|-------------------------|-------------------------|----------|-------------------------|-------------------------|----------|
| Operating Revenues | | | | | | |
| Service | \$ 17,689 | \$ 18,078 | (2.2) | \$ 35,603 | \$ 36,065 | (1.3) |
| Equipment | 3,861 | 2,387 | 61.8 | 7,234 | 4,257 | 69.9 |
| Other | 1,063 | 1,018 | 4.4 | 2,104 | 2,040 | 3.1 |
| Total Operating Revenues | 22,613 | 21,483 | 5.3 | 44,941 | 42,362 | 6.1 |
| Operating Expenses | | | | | | |
| Cost of services | 1,948 | 1,749 | 11.4 | 3,799 | 3,506 | 8.4 |
| Cost of equipment | 5,455 | 4,993 | 9.3 | 10,563 | 9,092 | 16.2 |
| Selling, general and administrative expense | 5,289 | 5,649 | (6.4) | 10,658 | 11,293 | (5.6) |
| Depreciation and amortization expense | 2,225 | 2,107 | 5.6 | 4,415 | 4,168 | 5.9 |
| Total Operating Expenses | 14,917 | 14,498 | 2.9 | 29,435 | 28,059 | 4.9 |
| Operating Income | \$ 7,696 | \$ 6,985 | 10.2 | \$ 15,506 | \$ 14,303 | 8.4 |
| Operating Income Margin | 34.0% | 32.5% | | 34.5% | 33.8% | |
| Segment EBITDA | \$ 9,921 | \$ 9,092 | 9.1 | \$ 19,921 | \$ 18,471 | 7.9 |
| Segment EBITDA Margin | 43.9% | 42.3% | | 44.3% | 43.6% | |
| Segment EBITDA Service Margin | 56.1% | 50.3% | | 56.0% | 51.2% | |

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

 $Certain\ reclassifications\ have\ been\ made,\ where\ appropriate,\ to\ reflect\ comparable\ operating\ results.$

Wireless — Selected Operating Statistics

| Unaudited | | | | 6/30/15 | 6/30/14 | % Change |
|--|--------------|-------------|----------|--------------|--------------|----------|
| Connections ('000) | | | | | | |
| Retail postpaid | | | | 103,731 | 98,593 | 5.2 |
| Retail prepaid | | | | 5,817 | 6,044 | (3.8) |
| Retail | | | | 109,548 | 104,637 | 4.7 |
| Har Prof. | 3 Mos. Ended | | 0/. 6 | 6 Mos. Ended | 6 Mos. Ended | 0/ 6/1 |
| Unaudited | 6/30/15 | 6/30/14 | % Change | 6/30/15 | 6/30/14 | % Change |
| Net Add Detail ('000) ⁽¹⁾ | | | | | | |
| Retail postpaid | 1,134 | 1,441 | (21.3) | 1,699 | 1,980 | (14.2) |
| Retail prepaid | (126 | (14) | * | (314) | (4) | * |
| Retail | 1,008 | 1,427 | (29.4) | 1,385 | 1,976 | (29.9) |
| Account Statistics | | | | | | |
| Retail Postpaid Accounts ('000) ⁽²⁾ | | | | 35,560 | 35,186 | 1.1 |
| Retail postpaid ARPA | \$ 153.73 | \$ 159.73 | (3.8) | \$ 154.93 | \$ 159.70 | (3.0) |
| Retail postpaid connections per account ⁽²⁾ | | | | 2.92 | 2.80 | 4.3 |
| Churn Detail | | | | | | |
| Retail postpaid | 0.90% | | | 0.97% | 1.00% | |
| Retail | 1.18% | 1.25% | | 1.26% | 1.31% | |
| Retail Postpaid Connection Statistics | | | | | | |
| Total Smartphone postpaid % of phones activated | 91.7% | 90.8% | | 91.6% | 90.4% | |
| Total Smartphone postpaid phone base ⁽²⁾ | | | | 81.2% | 74.6% | |
| Total Internet postpaid base ⁽²⁾ | | | | 15.4% | 12.3% | |
| Other Operating Statistics | | | | | | |
| Capital expenditures (in millions) | \$ 3,126 | \$ 2,771 | 12.8 | \$ 5,545 | \$ 5,325 | 4.1 |

Footnotes

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.

* Not meaningful

⁽¹⁾ Connection net additions exclude acquisitions and adjustments.

⁽²⁾ Statistics presented as of end of period.

Wireline — Selected Financial Results

| (dollars in millions | |
|----------------------|--|

| 3 M | os. Ended 6/30/15 | 3 M | os. Ended 6/30/14 | % Change | 6 M | os. Ended 6/30/15 | 6 M | os. Ended 6/30/14 | % Change |
|-----|----------------------|---|---|---|--|--|--|---|---|
| | | | | | | | | | |
| \$ | 4,037 | \$ | 3,864 | 4.5 | \$ | 8,029 | \$ | 7,704 | 4.2 |
| | 593 | | 621 | (4.5) | | 1,193 | | 1,245 | (4.2) |
| | 4,630 | | 4,485 | 3.2 | | 9,222 | | 8,949 | 3.1 |
| | 2,030 | | 2,075 | (2.2) | | 4,078 | | 4,146 | (1.6) |
| | 1,195 | | 1,369 | (12.7) | | 2,410 | | 2,769 | (13.0) |
| | 3,225 | | 3,444 | (6.4) | | 6,488 | | 6,915 | (6.2) |
| | 1,491 | | 1,562 | (4.5) | | 3,015 | | 3,145 | (4.1) |
| | 77 | | 140 | (45.0) | | 167 | | 284 | (41.2) |
| | 9,423 | | 9,631 | (2.2) | | 18,892 | | 19,293 | (2.1) |
| | | | | | | | | | |
| | 5,206 | | 5,342 | (2.5) | | 10,493 | | 10,681 | (1.8) |
| | 2,007 | | 2,031 | (1.2) | | 4,038 | | 4,180 | (3.4) |
| | 1,706 | | 2,005 | (14.9) | | 3,452 | | 4,038 | (14.5) |
| | 8,919 | | 9,378 | (4.9) | | 17,983 | | 18,899 | (4.8) |
| Ś | 504 | Ś | 253 | 99.2 | Ś | 909 | Ś | 394 | * |
| Ţ | 5.3% | * | 2.6% | | Ť | 4.8% | , | 2.0% | |
| \$ | 2,210 | \$ | 2,258 | (2.1) | \$ | 4,361 | \$ | 4,432 | (1.6) |
| | \$ | \$ 4,037 593 4,630 2,030 1,195 3,225 1,491 77 9,423 5,206 2,007 1,706 8,919 \$ 504 5.3% \$ 2,210 | \$ 4,037 \$ 593 4,630 2,030 1,195 3,225 1,491 77 9,423 5,206 2,007 1,706 8,919 \$ 504 \$ 5.3% \$ 2,210 \$ | \$ 4,037 \$ 3,864 593 621 4,630 4,485 2,030 2,075 1,195 1,369 3,225 3,444 1,491 1,562 77 140 9,423 9,631 5,206 5,342 2,007 2,031 1,706 2,005 8,919 9,378 \$ 504 \$ 253 5.3% \$ 2,210 \$ 2,258 | \$ 4,037 \$ 3,864 4.5 593 621 (4.5) 4,630 4,485 3.2 2,030 2,075 (2.2) 1,195 1,369 (12.7) 3,225 3,444 (6.4) 1,491 1,562 (4.5) 77 140 (45.0) 9,423 9,631 (2.2) 5,206 5,342 (2.5) 2,007 2,031 (1.2) 1,706 2,005 (14.9) 8,919 9,378 (4.9) \$ 504 \$ 253 99.2 5,3% 2.6% | \$ 4,037 \$ 3,864 4.5 \$ 593 621 (4.5) 4,630 4,485 3.2 2,030 2,075 (2.2) 1,195 1,369 (12.7) 3,225 3,444 (6.4) 1,491 1,562 (4.5) 77 140 (45.0) 9,423 9,631 (2.2) 5,206 5,342 (2.5) 2,007 2,031 (1.2) 1,706 2,005 (14.9) 8,919 9,378 (4.9) \$ 504 \$ 253 99.2 \$ 5.3% 2.6% | \$ 4,037 \$ 3,864 4.5 \$ 8,029 593 621 (4.5) 1,193 4,630 4,485 3.2 9,222 2,030 2,075 (2.2) 4,078 1,195 1,369 (12.7) 2,410 3,225 3,444 (6.4) 6,488 1,491 1,562 (4.5) 3,015 77 140 (45.0) 167 9,423 9,631 (2.2) 18,892 5,206 5,342 (2.5) 10,493 2,007 2,031 (1.2) 4,038 1,706 2,005 (14.9) 3,452 8,919 9,378 (4.9) 17,983 \$ 504 \$ 253 99.2 \$ 909 5.3% 2.6% \$ 2,210 \$ 2,258 (2.1) \$ 4,361 | \$ 4,037 \$ 3,864 4.5 \$ 8,029 \$ 593 621 (4.5) 1,193 4,630 4,485 3.2 9,222 2,030 2,075 (2.2) 4,078 1,195 1,369 (12.7) 2,410 3,225 3,444 (6.4) 6,488 1,491 1,562 (4.5) 3,015 77 140 (45.0) 167 9,423 9,631 (2.2) 18,892 5,206 5,342 (2.5) 10,493 2,007 2,031 (1.2) 4,038 1,706 2,005 (14.9) 3,452 8,919 9,378 (4.9) 17,983 \$ 5.3% 2.6% \$ 2,210 \$ 2,258 (2.1) \$ 4,361 \$ | 6/30/15 6/30/14 % Change 6/30/15 6/30/14 \$ 4,037 \$ 3,864 4.5 \$ 8,029 \$ 7,704 593 621 (4.5) 1,193 1,245 4,630 4,485 3.2 9,222 8,949 2,030 2,075 (2.2) 4,078 4,146 1,195 1,369 (12.7) 2,410 2,769 3,225 3,444 (6.4) 6,488 6,915 1,491 1,562 (4.5) 3,015 3,145 77 140 (45.0) 167 284 9,423 9,631 (2.2) 18,892 19,293 5,206 5,342 (2.5) 10,493 10,681 2,007 2,031 (1.2) 4,038 4,180 1,706 2,005 (14.9) 3,452 4,038 8,919 9,378 (4.9) 17,983 18,899 \$ 504 \$ 253 99.2 \$ 909 \$ 394 5.3% 2.6% 4.8% 2.0% \$ 2,210 \$ 2,258 |

Footnotes:

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Intersegment transactions have not been eliminated.

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* Not meaningful

Wireline — Selected Operating Statistics

| Unaudited | 6/30/15 | 6/30/14 | % Change |
|---|---------|---------|----------|
| Connections ('000) | | | |
| FiOS Video Subscribers | 5,765 | 5,419 | 6.4 |
| FiOS Internet Subscribers | 6,821 | 6,309 | 8.1 |
| FiOS Digital Voice residence connections | 4,661 | 4,440 | 5.0 |
| FiOS Digital connections | 17,247 | 16,168 | 6.7 |
| HSI | 2,400 | 2,768 | (13.3) |
| Total Broadband connections | 9,221 | 9,077 | 1.6 |
| Primary residence switched access connections | 5,194 | 6,007 | (13.5) |
| Primary residence connections | 9,855 | 10,447 | (5.7) |
| Total retail residence voice connections | 10,239 | 10,903 | (6.1) |
| Total voice connections | 19,079 | 20,391 | (6.4) |
| | | | |

| Unaudited | 3 M | os. Ended 6/30/15 | 3 M | os. Ended 6/30/14 | % Change | 6 M | os. Ended 6/30/15 | 6 N | Nos. Ended 6/30/14 | % Change |
|--|-----|----------------------|-----|----------------------|----------|-----|----------------------|-----|-----------------------|----------|
| Net Add Detail ('000) | | | | | | | | | | |
| FiOS Video Subscribers | | 26 | | 100 | (74.0) | | 116 | | 157 | (26.1) |
| FiOS Internet Subscribers | | 72 | | 139 | (48.2) | | 205 | | 237 | (13.5) |
| FiOS Digital Voice residence connections | | _ | | 90 | * | | 59 | | 192 | (69.3) |
| FiOS Digital connections | | 98 | | 329 | (70.2) | | 380 | | 586 | (35.2) |
| HSI | | (97) | | (93) | 4.3 | | (189) | | (175) | 8.0 |
| Total Broadband connections | | (25) | | 46 | * | | 16 | | 62 | (74.2) |
| Primary residence switched access connections | | (203) | | (217) | (6.5) | | (402) | | (474) | (15.2) |
| Primary residence connections | | (203) | | (127) | 59.8 | | (343) | | (282) | 21.6 |
| Total retail residence voice connections | | (218) | | (145) | 50.3 | | (376) | | (326) | 15.3 |
| Total voice connections | | (396) | | (342) | 15.8 | | (716) | | (694) | 3.2 |
| Revenue Statistics | | | | | | | | | | |
| FiOS revenues (in millions) | \$ | 3,438 | \$ | 3,125 | 10.0 | \$ | 6,790 | \$ | 6,166 | 10.1 |
| Strategic services as a % of total Enterprise revenues | | 62.9% | | 60.2% | | | 62.9% | | 60.0% | |
| Other Operating Statistics | | | | | | | | | | |
| Capital expenditures (in millions) | \$ | 1,134 | \$ | 1,345 | (15.7) | \$ | 2,211 | \$ | 2,730 | (19.0) |
| Wireline employees ('000) | | | | | | | 72.7 | | 80.6 | |
| FiOS Video Open for Sale ('000) | | | | | | | 16,126 | | 15,372 | |
| FiOS Video penetration | | | | | | | 35.7% | | 35.3% | |
| FiOS Internet Open for Sale ('000) | | | | | | | 16,462 | | 15,722 | |
| FiOS Internet penetration | | | | | | | 41.4% | | 40.1% | |

Footnotes

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* Not meaningful

2Q 2015 NEWS ITEMS



Verizon Announces Software Defined Networking Strategy

Apr 28, 2015 Verizon, working closely with a number of its key technology partners — Alcatel-Lucent, Cisco, Ericsson, Juniper Networks and Nokia Networks — announced it is transforming its network by implementing a software defined network (SDN) architecture, laying the groundwork for new innovative services and applications. This SDN-based architecture is designed to introduce new operational efficiencies and allow for the enablement of rapid and flexible service delivery to Verizon's customers.

SDN is a new approach to designing, building and managing communications networks. It enables network programmability leveraging a centralized controller and orchestrator to program network flows. This centralized network control will drive a number of key customer facing benefits, including: Elastic, scalable, network-wide service creation and near real-time service delivery; and, Operational agility via dynamic resource allocation and management as well as automation of network operations.

Customers Celebrate One Year of XLTE

May 19, 2015 Technology now provides twice the 4G LTE bandwidth for a better mobile experience in 400+ U.S. markets. One year ago this past May, Verizon Wireless introduced XLTE technology utilizing its Advanced Wireless Spectrum (AWS) in more than 250 markets. Adding XLTE to the existing Verizon Wireless 4G LTE network is akin to doubling the number of lanes on a freeway — those extra lanes mean traffic can move faster, even though the speed limit hasn't changed. Customers noticed and had plenty to say about how XLTE translates into a better wireless experience on smartphones, tablets or connected accessories.

XLTE is now available in more than 400 U.S. markets from large metro areas like New York and Los Angeles to rural areas such as Kokomo, IN and Oskaloosa/Ottumwa, IA. XLTE Ready devices automatically access both 700 MHz spectrum and the AWS spectrum in XLTE markets.

Verizon Is Added to NASDAQ Sustainability Index

Jun 3, 2015 Verizon has been added to the NASDAQ OMX CRD Global Sustainability Index, thanks to its commitments to sustainability reporting and its results in greening its business operations. The index — which serves as a benchmark for stocks of companies that are taking a leadership role in sustainability reporting — is re-ranked twice a year, with companies added and removed depending on the results.

As the operator of one of the largest global communications networks in the world, Verizon has a significant opportunity to not only make the world a better place through our technologies, but also through our corporate citizenship and environmental responsibility. From 2009 to 2013 Verizon reduced its carbon intensity by roughly 40 percent, and aim to cut it in half by 2020. Verizon has done this through data center improvements, copper-to-fiber migrations, green energy investments, building improvements and fleet operations.

Verizon Communications Declares Quarterly Dividend

Jun 4, 2015 The Board of Directors of Verizon Communications Inc. declared a quarterly dividend of 55 cents per outstanding share, unchanged from the previous quarter. The quarterly dividend is payable on August 3, 2015, to Verizon Communications shareowners of record at the close of business on July 10, 2015.

Verizon Enhances Hospitality Communications Express Capabilities to Improve Guest Experience

Jun 16, 2015 Verizon Enterprise Solutions is unveiling new capabilities to its Hospitality Communications Express hosted PBX solution to help hotel operators provide the seamless connected experience today's guests expect and improve IT management. In addition to streamlined voice management, the solution now features greater bundling options, including a tiered Wi-Fi capability, high-speed Internet connectivity choices and a call center platform.

Verizon Completes Acquisition of AOL

Jun 23, 2015 Verizon Communications Inc. and AOL Inc. announced the successful completion of Verizon's tender offer to purchase all outstanding shares of AOL for \$50.00 per share in cash. The tender offer expired at 11:59 p.m. (New York City time) on June 22, 2015.

Verizon subsequently completed the acquisition of the remaining eligible AOL shares not acquired in the tender offer through a merger pursuant to Section 251(h) of the General Corporate Law of the State of Delaware. As a result, AOL shares will no longer be traded on the NYSE, and AOL is now a wholly owned subsidiary of Verizon.

Verizon and VICE Partner to Bring Youth Brand's Award-Winning Content to Verizon's Mobile Video Offering

Jul 14, 2015 Verizon and VICE today announced a new content partnership that will bring the youth brand's award-winning content to Verizon's mobile video platform, launching later this year. The multi-year partnership will see a broad selection of VICE digital content, including original domestic and international programming produced exclusively for Verizon—all through a mobile-first video offering.

Verizon Introduces 100/100 Mbps FiOS Internet Speed In New York Metro Area

Jul 20, 2015 Verizon is now offering symmetrical 100 megabits per second (mbps) Internet speed in New York City, Long Island, the northern suburbs and northern New Jersey. This means FiOS subscribers in New York and northern New Jersey will be able to send their photos, videos, files and other multi-media communications out to the Internet as fast as they receive information. Verizon is the only communications provider to offer a symmetrical speed tier of 100/100 mbps in the New York metro area.