

# FINANCIAL AND OPERATING INFORMATION

As of June 30, 2015

### **Table of Contents**

| Condensed Consolidated Statements of Income           | 3  |
|---|----|
| Non-Operational & Other Items                         | 5  |
| Condensed Consolidated Balance Sheets                 | 7  |
| Verizon – Selected Financial and Operating Statistics | 7  |
| Condensed Consolidated Statements of Cash Flows       | 9  |
| Wireless – Selected Financial Results                 | 12 |
| Wireless – Selected Operating Statistics              | 13 |
| Wireline – Selected Financial Results                 | 15 |
| Wireline – Selected Operating Statistics              | 16 |
| Non-GAAP Reconciliations and Notes                    | 18 |

# Condensed Consolidated Statements of Income

(dollars in millions, except per share amounts)

| Service revenue and other   \$ 112,454 \$ 116,122 \$ 56,974  | Unaudited  |    | 2013    |    | 2014    |    | 2Q '15 |
|--|--|----|---------|----|---------|----|--------|
| Wireless equipment revenues         8,096         10,957         7,234           Total Operating Revenues         120,550         127,079         64,208           Operating Expenses           Cost of services         28,534         28,306         13,982           Wireless cost of equipment         16,353         21,625         10,563           Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166)         (1,194)         107           Interest expense         29,277         15,270         13,296           Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         52,3547         11,956         8,691           Net income attributable to noncontrolling interests         11,497         9,625         8,450           Net Income  | Operating Revenues   |    |         |    |         |    |        |
| Total Operating Revenues         120,550         127,079         64,208           Operating Expenses         28,534         28,306         13,982           Wireless cost of equipment         16,353         21,625         10,563           Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,552         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166)         (1,194)         107           Interest expense         (2,667)         (4,915)         2,540           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         4,605           Net Income attributable to noncontrolling interests         \$12,050         \$2,331         \$8,691           Net Income attributable to Verizon         \$2,3547         \$11,956         \$6,501           Net Income attributable to Verizon         \$4,007<  | Service revenue and other  | \$ | 112,454 | \$ | 116,122 | \$ | 56,974 |
| Operating Expenses           Cost of services         28,534         28,306         13,982           Wireless cost of equipment         16,353         21,625         10,563           Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166)         (1,194)         107           Increst expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         11,956         \$ 8,691           Net income attributable to Verizon         \$ 12,050         \$ 2,331         \$ 241           Net income attributable to Verizon         \$ 4,01         \$ 2,42         \$ 2,06           Weighted average numbe  | Wireless equipment revenues  |    | 8,096   |    | 10,957  |    | 7,234  |
| Cost of services         28,534         28,306         13,982           Wireless cost of equipment         16,353         21,625         10,563           Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166         (1,194)         107           Interest expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050         \$ 2,331         \$ 241           Net income attributable to Verizon         \$ 4,01         \$ 2,42         \$ 2,06           Weighted average number of common shares (in millions) <t< td=""><td>Total Operating Revenues</td><td></td><td>120,550</td><td></td><td>127,079</td><td></td><td>64,208</td></t<>  | Total Operating Revenues   |    | 120,550 |    | 127,079 |    | 64,208 |
| Cost of services         28,534         28,306         13,982           Wireless cost of equipment         16,353         21,625         10,563           Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166         (1,194)         107           Interest expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050         \$ 2,331         \$ 241           Net income attributable to Verizon         \$ 4,01         \$ 2,42         \$ 2,06           Weighted average number of common shares (in millions) <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  |  |    |         |    |         |    |        |
| Cost of services         28,534         28,306         13,982           Wireless cost of equipment         16,353         21,625         10,563           Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166         (1,194)         107           Interest expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050         \$ 2,331         \$ 241           Net income attributable to Verizon         \$ 4,01         \$ 2.42         \$ 2.06           Weighted average number of common shares (in millions) <t< td=""><td>Operating Expenses</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  | Operating Expenses   |    |         |    |         |    |        |
| Selling, general & administrative expense         27,089         41,016         15,913           Depreciation and amortization expense         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166)         (1,194)         107           Income Before Provision for Income Taxes         29,277         15,270         13,296           Income Before Provision for Income Taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050         \$ 2,331         \$ 241           Net income attributable to Verizon         \$ 23,547         \$ 11,956         \$ 8,691           Basic Earnings per Common Share         \$ 4.01         \$ 2.42         \$ 2.06           Weighted average number of common shares (in millions)         2,866         3,974         4,097           Diluted Earnings per Common Share (in millions)         \$ 4.00         \$ 2.42         \$ 2.06 <td></td> <td></td> <td>28,534</td> <td></td> <td>28,306</td> <td></td> <td>13,982</td>  |  |    | 28,534  |    | 28,306  |    | 13,982 |
| Depreciation and amortization expenses         16,606         16,533         7,969           Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (525           Other income and (expense), net         (166)         (1,194)         107           Interest expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to Noncontrolling interests         \$ 12,050         \$ 2,331         \$ 241           Net Income         \$ 11,497         9,625         8,450           Net Income attributable to Verizon         \$ 4.01         \$ 2.42         \$ 2.06           Weighted average number of common shares (in millions)         2,866         3,974         4,097           Diluted Earnings per Common Share (1)         \$ 4.00         \$ 4.00         \$ 2.42         \$ 2.06   | Wireless cost of equipment   |    | 16,353  |    | 21,625  |    | 10,563 |
| Total Operating Expenses         88,582         107,480         48,427           Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166)         (1,194)         107           Interest expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050         \$ 2,331         \$ 241           Net income attributable to Verizon         \$ 23,547         \$ 11,956         \$ 8,691           Basic Earnings per Common Share           Net income attributable to Verizon         \$ 4.01         \$ 2.42         \$ 2.06           Weighted average number of common shares (in millions)         2,866         3,974         4,097           Diluted Earnings per Common Share         \$ 4.00         \$ 2.42         \$ 2.06   | Selling, general & administrative expense                                |    | 27,089  |    | 41,016  |    | 15,913 |
| Operating Income         31,968         19,599         15,781           Equity in earnings (losses) of unconsolidated businesses         142         1,780         (52)           Other income and (expense), net         (166)         (1,194)         107           Interest expense         (2,667)         (4,915)         (2,540)           Income Before Provision for Income Taxes         29,277         15,270         13,296           Provision for income taxes         (5,730)         (3,314)         (4,605)           Net Income         \$ 23,547         \$ 11,956         \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050         \$ 2,331         241           Net income attributable to Verizon         \$ 23,547         \$ 11,956         \$ 8,691           Basic Earnings per Common Share         \$ 23,547         \$ 11,956         \$ 8,691           Basic Earnings per Common Share         \$ 4.01         \$ 2.42         \$ 2.06           Weighted average number of common shares (in millions)         2,866         3,974         4,097           Diluted Earnings per Common Share (1)         \$ 4.00         \$ 2.42         \$ 2.06   | Depreciation and amortization expense                                    |    | 16,606  |    | 16,533  |    | 7,969  |
| Equity in earnings (losses) of unconsolidated businesses       142       1,780       (52)         Other income and (expense), net       (166)       (1,194)       107         Interest expense       (2,667)       (4,915)       (2,540)         Income Before Provision for Income Taxes       29,277       15,270       13,296         Provision for income taxes       (5,730)       (3,314)       (4,605)         Net Income       \$ 23,547       \$ 11,956       \$ 8,691         Net income attributable to noncontrolling interests       \$ 12,050       \$ 2,331       \$ 241         Net income attributable to Verizon       \$ 23,547       \$ 11,956       \$ 8,691         Basic Earnings per Common Share       \$ 23,547       \$ 11,956       \$ 8,691         Besic Earnings per Common Share       \$ 4.01       \$ 2.42       \$ 2.06         Weighted average number of common shares (in millions)       \$ 2,866       3,974       4,097         Diluted Earnings per Common Share (1)       \$ 4.00       \$ 2.42       \$ 2.06         Net Income attributable to Verizon       \$ 4.00       \$ 2.42       \$ 2.06  | Total Operating Expenses   |    | 88,582  |    | 107,480 |    | 48,427 |
| Equity in earnings (losses) of unconsolidated businesses       142       1,780       (52)         Other income and (expense), net       (166)       (1,194)       107         Interest expense       (2,667)       (4,915)       (2,540)         Income Before Provision for Income Taxes       29,277       15,270       13,296         Provision for income taxes       (5,730)       (3,314)       (4,605)         Net Income       \$ 23,547       \$ 11,956       \$ 8,691         Net income attributable to noncontrolling interests       \$ 12,050       \$ 2,331       \$ 241         Net income attributable to Verizon       \$ 23,547       \$ 11,956       \$ 8,691         Basic Earnings per Common Share       \$ 23,547       \$ 11,956       \$ 8,691         Besic Earnings per Common Share       \$ 4.01       \$ 2.42       \$ 2.06         Weighted average number of common shares (in millions)       \$ 2,866       3,974       4,097         Diluted Earnings per Common Share (1)       \$ 4.00       \$ 2.42       \$ 2.06         Net Income attributable to Verizon       \$ 4.00       \$ 2.42       \$ 2.06  |  |    |         |    |         |    |        |
| Other income and (expense), net       (166)       (1,194)       107         Interest expense       (2,667)       (4,915)       (2,540)         Income Before Provision for Income Taxes       29,277       15,270       13,296         Provision for income taxes       (5,730)       (3,314)       (4,605)         Net Income       \$ 23,547       \$ 11,956       \$ 8,691         Net income attributable to noncontrolling interests       \$ 12,050       \$ 2,331       \$ 241         Net income attributable to Verizon       \$ 11,497       9,625       8,450         Net Income       \$ 23,547       \$ 11,956       \$ 8,691         Basic Earnings per Common Share       \$ 4.01       \$ 2.42       \$ 2.06         Weighted average number of common shares (in millions)       2,866       3,974       4,097         Diluted Earnings per Common Share (1)       \$ 4.00       \$ 2.42       \$ 2.06         Net Income attributable to Verizon       \$ 4.00       \$ 2.42       \$ 2.06   | · · · · · · · · · · · · · · · · · · ·                                    |    | 31,968  |    | •       |    | 15,781 |
| Interest expense   (2,667)   (4,915)   (2,540)     Income Before Provision for Income Taxes   29,277   15,270   13,296     Provision for income taxes   (5,730)   (3,314)   (4,605)     Net Income   \$23,547   \$11,956   \$8,691     Net income attributable to noncontrolling interests   \$12,050   \$2,331   \$241     Net income attributable to Verizon   \$11,497   9,625   \$8,450     Net Income   \$23,547   \$11,956   \$8,691     Basic Earnings per Common Share   Net income attributable to Verizon   \$4.01   \$2.42   \$2.06     Weighted average number of common shares (in millions)   2,866   3,974   4,097     Diluted Earnings per Common Share   10   \$4.00   \$4. | • • • • • •  |    |         |    | •       |    | (52)   |
| Income Before Provision for Income Taxes   29,277   15,270   13,296  | Other income and (expense), net  |    | , ,     |    |         |    |        |
| Net Income taxes   (5,730)   (3,314)   (4,605)   | ·  |    | ,       |    |         |    |        |
| Net Income         \$ 23,547 \$ 11,956 \$ 8,691           Net income attributable to noncontrolling interests         \$ 12,050 \$ 2,331 \$ 241           Net income attributable to Verizon         11,497 9,625 8,450           Net Income         \$ 23,547 \$ 11,956 \$ 8,691           Basic Earnings per Common Share         Verizon           Net income attributable to Verizon         \$ 4.01 \$ 2.42 \$ 2.06           Weighted average number of common shares (in millions)         2,866 3,974 4,097           Diluted Earnings per Common Share (1)         \$ 4.00 \$ 2.42 \$ 2.06           Net Income attributable to Verizon         \$ 4.00 \$ 2.42 \$ 2.06   |  |    | •       |    |         |    |        |
| Net income attributable to noncontrolling interests  Net income attributable to Verizon  Net Income  **Basic Earnings per Common Share** Net income attributable to Verizon  **Net income attributable to Verizon  Net income attributable to Verizon  **Net income attributable to Verizon  **Weighted average number of common shares (in millions)  **Diluted Earnings per Common Share**  **Diluted Earnings per Common Share**  **Net Income attributable to Verizon  **Net Income attributable to  |  |    |         |    |         |    |        |
| Net income attributable to Verizon  Net Income  11,497 9,625 8,450  Net Income  \$ 23,547 \$ 11,956 \$ 8,691  Basic Earnings per Common Share  Net income attributable to Verizon  Weighted average number of common shares (in millions)  Pilluted Earnings per Common Share  (1)  Net Income attributable to Verizon  \$ 4.01 \$ 2.42 \$ 2.06  3,974 4,097   | Net Income   | \$ | 23,547  | \$ | 11,956  | \$ | 8,691  |
| Net income attributable to Verizon  Net Income  11,497 9,625 8,450  Net Income  \$ 23,547 \$ 11,956 \$ 8,691  Basic Earnings per Common Share  Net income attributable to Verizon  Weighted average number of common shares (in millions)  Pilluted Earnings per Common Share  (1)  Net Income attributable to Verizon  \$ 4.01 \$ 2.42 \$ 2.06  3,974 4,097   | Net income attributable to noncontrolling interests                      | \$ | 12.050  | \$ | 2.331   | \$ | 241    |
| Net Income \$ 23,547 \$ 11,956 \$ 8,691  Basic Earnings per Common Share  Net income attributable to Verizon \$ 4.01 \$ 2.42 \$ 2.06  Weighted average number of common shares (in millions) \$ 2,866 \$ 3,974 \$ 4,097  Diluted Earnings per Common Share (1)  Net Income attributable to Verizon \$ 4.00 \$ 2.42 \$ 2.06   | <u> </u>   | •  |         | Ť  |         | •  |        |
| Basic Earnings per Common Share Net income attributable to Verizon Weighted average number of common shares (in millions)  Diluted Earnings per Common Share (1) Net Income attributable to Verizon  \$ 4.01 \$ 2.42 \$ 2.06 4,097   | Net Income   | \$ |         | \$ |         | \$ |        |
| Net income attributable to Verizon  Weighted average number of common shares (in millions)  \$\frac{4.01}{2,866}\$\$\$\frac{\$2.42}{3,974}\$\$\$\frac{\$2.06}{4,097}\$\$  Diluted Earnings per Common Share (1)  Net Income attributable to Verizon  \$\frac{4.00}{\$2.42}\$\$\$\frac{\$2.06}{\$2.06}\$\$\$\$\$\$\$\$\$\$  |  |    |         |    |         |    |        |
| Weighted average number of common shares (in millions)  2,866  3,974  4,097  Diluted Earnings per Common Share (1)  Net Income attributable to Verizon  \$ 4.00 \$ 2.42 \$ 2.06  |  |    |         |    |         |    |        |
| Diluted Earnings per Common Share (1) Net Income attributable to Verizon \$ 4.00 \$ 2.42 \$ 2.06   | Net income attributable to Verizon                                       | \$ | 4.01    | \$ | 2.42    | \$ | 2.06   |
| Net Income attributable to Verizon \$ 4.00 \$ 2.42 \$ 2.06   | Weighted average number of common shares (in millions)                   |    | 2,866   |    | 3,974   |    | 4,097  |
| Net Income attributable to Verizon \$ 4.00 \$ 2.42 <b>\$ 2.06</b>  | Diluted Earnings per Common Share (1)                                    |    |         |    |         |    |        |
|  | <b>~</b> .   | \$ | 4.00    | \$ | 2.42    | \$ | 2.06   |
|  | Weighted average number of common shares-assuming dilution (in millions) | •  | 2,874   | Ť  | 3,981   | •  | 4,103  |

### Notes:

<sup>(1)</sup> Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans, which represents the only potential dilution.

# Condensed Consolidated Statements of Income

(dollars in millions, except per share amounts)

|   | 20        | 13        |           | 20              | )14       | 2015           |           |           |  |  |
|---|-----------|-----------|-----------|-----------------|-----------|----------------|-----------|-----------|--|--|
| Unaudited                                     | 3Q        | 4Q        | 1Q        | 2Q              | 3Q        | 4Q             | 1Q        | 2Q        |  |  |
| Operating Revenues                            |           |           |           |                 |           |                |           |           |  |  |
| Service revenue and other                     | \$ 28,358 | \$ 28,648 | \$ 28,949 | \$ 29,096       | \$ 29,107 | \$ 28,970      | \$ 28,611 | \$ 28,363 |  |  |
| Wireless equipment revenues                   | 1,921     | 2,417     | 1,869     |                 | 2,479     | 4,222          | 3,373     | 3,861     |  |  |
| Total Operating Revenues                      | 30,279    | 31,065    | 30,818    | 31,483          | 31,586    | 33,192         | 31,984    | 32,224    |  |  |
|   |           |           |           |                 |           |                |           |           |  |  |
| Operating Expenses                            |           |           |           |                 |           |                |           |           |  |  |
| Cost of services                              | 7,108     | 7,196     | 7,090     | 7,094           | 7,046     | 7,076          | 6,988     | 6,994     |  |  |
| Wireless cost of equipment                    | 3,852     | 4,766     |           |                 | 5,206     | 7,327          | 5,108     | 5,455     |  |  |
| Selling, general & administrative expense     | 8,037     | 2,857     | 8,332     | •               | 8,277     | 16,857         | 7,939     | 7,974     |  |  |
| Depreciation and amortization expense         | 4,154     | 4,183     | 4,137     |                 | 4,167     | 4,068          | 3,989     | 3,980     |  |  |
| Total Operating Expenses                      | 23,151    | 19,002    |           |                 |           | 35,328         | 24,024    | 24,403    |  |  |
| Total Operating Expenses                      | 20,101    | 10,002    | 20,000    | 20,700          | 24,000    | 33,320         | 24,024    | 24,403    |  |  |
| Operating Income (Loss)                       | 7,128     | 12,063    | 7,160     | 7,685           | 6,890     | (2,136)        | 7,960     | 7,821     |  |  |
| Equity in earnings (losses) of unconsolidated | 7,120     | 12,000    | 1,100     | , ,,,,,,,       | 0,000     | (2,100)        | 7,000     | .,0       |  |  |
| businesses                                    | 19        | 8         | 1,902     | (43)            | (48)      | (31)           | (34)      | (18)      |  |  |
| Other income and (expense), net               | 20        | (250)     | ,         | ` '             | 71        | (437)          | ` ,       | 32        |  |  |
| Interest expense                              | (555)     | ` '       | •         | •               |           | (1,282)        |           | (1,208)   |  |  |
| Income (Loss) Before (Provision) Benefit for  | (333)     | (1,001)   | ( , , _ , | (1,101)         | (:,===)   | (1,202)        | (:,002)   | (1,200)   |  |  |
| Income Taxes                                  | 6,612     | 10,760    | 6,954     | 6,544           | 5,658     | (3,886)        | 6,669     | 6,627     |  |  |
| (Provision) Benefit for income taxes          | (1,034)   | •         | ,         |                 | ,         | 1,738          | (2,331)   | (2,274)   |  |  |
| Net Income (Loss)                             | \$ 5,578  | \$ 7,916  |           |                 |           | \$ (2,148)     |           | \$ 4,353  |  |  |
|   |           |           |           |                 |           |                |           |           |  |  |
| Net income attributable to noncontrolling     |           |           |           |                 |           |                |           |           |  |  |
| interests                                     | \$ 3,346  | \$ 2,849  | \$ 2,039  | \$ 110          | \$ 99     | \$ 83          | \$ 119    | \$ 122    |  |  |
| Net income (loss) attributable to Verizon     | 2,232     | 5,067     | 3,947     | 4,214           | 3,695     | (2,231)        | 4,219     | 4,231     |  |  |
| Net Income (Loss)                             | \$ 5,578  | \$ 7,916  | \$ 5,986  | \$ 4,324        | \$ 3,794  | \$ (2,148)     | \$ 4,338  | \$ 4,353  |  |  |
| Desir Fermina (Lean) was October 21           |           |           |           |                 |           |                |           |           |  |  |
| Basic Earnings (Loss) per Common Share        | Φ 70      | Φ 4 77    |           |                 | Φ 00      | Φ (54)         | Φ 4.00    |           |  |  |
| Net Income (loss) attributable to Verizon     | \$ .78    | \$ 1.77   | \$ 1.15   | 5 \$ 1.02       | \$ .89    | \$ (.54)       | \$ 1.03   | \$ 1.04   |  |  |
| Weighted average number of common shares      | 0.000     | 0.007     | 0.407     | - 4447          | 4.450     | 4.457          | 4.440     | 4.070     |  |  |
| (in millions)                                 | 2,866     | 2,867     | 3,425     | 5 4,147         | 4,152     | 4,157          | 4,116     | 4,079     |  |  |
| Diluted Femines (Lees) non Common St (1)      |           |           |           |                 |           |                |           |           |  |  |
| Diluted Earnings (Loss) per Common Share (1)  | ¢ 70      | ¢ 4.70    | e 445     | 404             | Ф 00      | ф <i>(га</i> ) | e 400     | ¢ 404     |  |  |
| Net Income (loss) attributable to Verizon     | \$ .78    | \$ 1.76   | \$ 1.15   | 5 \$ 1.01       | \$ .89    | \$ (.54)       | \$ 1.02   | \$ 1.04   |  |  |
| Weighted average number of common shares-     | 2.074     | 2 075     | 2.42/     | 1 150           | 1 150     | 1157           | 1 101     | 4.005     |  |  |
| assuming dilution (in millions)               | 2,874     | 2,875     | 3,430     | ) <i>4</i> ,153 | 4,159     | 4,157          | 4,121     | 4,085     |  |  |

### Notes

 $Certain\ reclassifications\ of\ prior\ period\ amounts\ have\ been\ made,\ where\ appropriate,\ to\ reflect\ comparable\ operating\ results.$ 

EPS may not add due to rounding.

<sup>(1)</sup> If there is a net loss, diluted EPS is the same as basic EPS. Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans, which represents the only potential dilution.

# Non-Operational & Other Items

|     | /D | _ 4   | -1 - 1 | I    | •  | :11  | l: \ |   |
|-----|----|-------|--------|------|----|------|------|---|
| - ( | Pr | e-tax | anı    | ıarc | ın | mili | inne | ı |
| ١.  |    | o lun | uoi    | uio  |    |      |      | , |

| Unaudited   |    | 2013    |    | 2014    |    | 2Q'15 |
|---|----|---------|----|---------|----|-------|
| Severance, Pension & Benefit Charges/(Credits) Operating expenses               | \$ | (6,232) | \$ | 7,507   | \$ | -     |
| Gain on Spectrum License Transactions Selling, general & administrative expense | \$ | (270)   | ¢  | (707)   | ¢  |       |
| Selling, general & administrative expense                                       | Ф  | (278)   | Ф  | (707)   | Þ  | -     |
| Early Debt Redemption and Other Costs   |    |         |    |         |    |       |
| Cost of services and sales  | \$ | -       | \$ | 27      | \$ | -     |
| Selling, general & administrative expense                                       |    | -       |    | 307     |    | -     |
| Other income and (expense), net   |    | -       |    | 1,461   |    | -     |
| Gain on Sale of Omnitel Interest  |    |         |    |         |    |       |
| Equity in earnings of unconsolidated businesses                                 | \$ | -       | \$ | (1,924) | \$ | -     |
| Wireless Transaction Costs  |    |         |    |         |    |       |
| Other income and (expense), net   | \$ | 242     | \$ | (4)     | \$ | -     |
| Interest expense  |    | 685     |    | 415     |    | -     |
| Impact of Divested Operations   |    |         |    |         |    |       |
| Revenues  | \$ | 599     | \$ | 256     | \$ | -     |
| Cost of services and sales  |    | 531     |    | 239     |    | -     |
| Selling, general & administrative expense                                       |    | 25      |    | 5       |    | -     |
| Total Expenses  | \$ | 556     | \$ | 244     | \$ | -     |

# Non-Operational & Other Items

(Pre-tax dollars in millions)

|  | 20                    | 13 |                 | 2014 |                 |    |                 |    |    |          | (, ,        | 2015 |             |    |    |
|--|-----------------------|----|-----------------|------|-----------------|----|-----------------|----|----|----------|-------------|------|-------------|----|----|
| Unaudited  | 3Q                    |    | 4Q              |      | 1Q              |    | 2Q              |    | 3Q | 4Q       |             |      | 1Q          |    | 2Q |
| Severance, Pension & Benefit Charges/(Credits) Operating expenses  | \$<br>-               | \$ | (5,995)         | \$   | -               | \$ | -               | \$ |    | - ;      | 7,507       | \$   | -           | \$ | -  |
| Gain on Spectrum License Transactions Selling, general & administrative expense  | \$<br>(278)           | \$ | -               | \$   | -               | \$ | (707)           | \$ |    | - :      | -           | \$   | -           | \$ | -  |
| Early Debt Redemption and Other Costs Cost of services and sales Selling, general & administrative expense Other income and (expense), net | \$<br>-<br>-<br>-     | \$ | -<br>-<br>-     | \$   | -<br>-<br>923   | \$ | -<br>-<br>-     | \$ |    | - ;<br>- | 307<br>538  | \$   | -<br>-<br>- | \$ | -  |
| Gain on Sale of Omnitel Interest Equity in earnings of unconsolidated businesses   | \$<br>-               | \$ | -               | \$   | (1,924)         | \$ | -               | \$ |    | - :      | -           | \$   | -           | \$ | -  |
| Wireless Transaction Costs Other income and (expense), net Interest expense  | \$<br>-<br>62         | \$ | 242<br>623      | \$   | (4)<br>415      | \$ | -               | \$ |    | - :<br>- | -<br>-      | \$   | -<br>-      | \$ | -  |
| Impact of Divested Operations Revenues Cost of services and sales Selling, general & administrative expense                                | \$<br>157<br>142<br>7 | \$ | 133<br>108<br>8 | \$   | 128<br>120<br>2 | \$ | 128<br>119<br>3 | \$ |    | - ;<br>- | -<br>-<br>- | \$   | -<br>-      | \$ | -  |
| Total Expenses   | \$<br>149             | \$ | 116             | \$   | 122             | \$ | 122             | \$ |    | - :      | <b>5</b> -  | \$   | -           | \$ | -  |

**Total Liabilities and Equity** 

### **Condensed Consolidated Balance Sheets**

|  |    |          | ,          |    | s in millions) |
|--|----|----------|------------|----|----------------|
| Unaudited  |    | 12/31/13 | 12/31/14   |    | 6/30/15        |
| Assets   |    |          |            |    |                |
| Current assets   |    |          |            |    |                |
| Cash and cash equivalents  | \$ | 53,528   | \$ 10,598  | \$ | 3,008          |
| Short-term investments   |    | 601      | 555        |    | 309            |
| Accounts receivable, net   |    | 12,439   | 13,993     |    | 13,444         |
| Inventories  |    | 1,020    | 1,153      |    | 1,149          |
| Assets held for sale   |    | 912      | 552        |    | 774            |
| Prepaid expenses and other                                       |    | 2,494    | 2,772      |    | 2,818          |
| Total current assets   |    | 70,994   | 29,623     |    | 21,502         |
| Plant, property and equipment                                    |    | 220,865  | 230,508    |    | 213,661        |
| Less accumulated depreciation                                    |    | 131,909  | 140,561    |    | 131,129        |
| ·  |    | 88,956   | 89,947     |    | 82,532         |
| Investments in unconsolidated businesses                         |    | 3,432    | 802        |    | 794            |
| Wireless licenses  |    | 75,747   | 75,341     |    | 86,321         |
| Goodwill   |    | 24,634   | 24,639     |    | 25,429         |
| Other intangible assets, net                                     |    | 5,800    | 5,728      |    | 7,983          |
| Non-current assets held for sale                                 |    | ,<br>=   | ,<br>-     |    | 9,647          |
| Deposit for wireless licenses                                    |    | =        | 921        |    | -              |
| Other assets   |    | 4,535    | 5,707      |    | 6,545          |
| Total Assets   | \$ | 274,098  | \$ 232,708 | \$ | 240,753        |
| Liabilities and Equity   |    |          |            |    |                |
| Current liabilities  |    |          |            |    |                |
| Debt maturing within one year                                    | \$ | 3,933    | \$ 2,735   | \$ | 4,206          |
| Accounts payable and accrued liabilities                         | •  | 16,453   | 16,680     | •  | 16,953         |
| Liabilities related to assets held for sale                      |    | -        | -          |    | 457            |
| Other  |    | 6,664    | 8,649      |    | 9,029          |
| Total current liabilities  |    | 27,050   | 28,064     |    | 30,645         |
| Long-term debt   |    | 89,658   | 110,536    |    | 109,465        |
| Employee benefit obligations                                     |    | 27,682   | 33,280     |    | 32,711         |
| Deferred income taxes  |    | 28,639   | 41,578     |    | 42,945         |
| Non-current liabilities related to assets held for sale          |    | 20,039   | 41,576     |    | 942            |
| Other liabilities  |    | 5,653    | 5,574      |    | 11,171         |
| Equity   |    |          |            |    |                |
| Common stock   |    | 297      | 424        |    | 424            |
| Contributed capital  |    | 37,939   | 11,155     |    | 11,167         |
| Reinvested earnings  |    | 1,782    | 2,447      |    | 6,418          |
| Accumulated other comprehensive income                           |    | 2,358    | 1,111      |    | 821            |
| Common stock in treasury, at cost                                |    | (3,961)  | (3,263)    |    | (7,741         |
| Deferred compensation - employee stock ownership plans and other |    | 421      | (3,203)    |    | 326            |
| Noncontrolling interests   |    | 56,580   | 1,378      |    | 1,459          |
| Total Equity   |    | 95,416   | 13,676     |    | 12,874         |
| Total Liebilities and Fauity                                     | Ф. | 93,410   |            | •  | 240.752        |

# Verizon - Selected Financial and Operating Statistics

| Unaudited                                   | 12/31/13     | 12/31/14      | 6/30/15       |
|---|--------------|---------------|---------------|
| Total debt (\$M)                            | \$<br>93,591 | \$<br>113,271 | \$<br>113,671 |
| Net debt (\$M)                              | \$<br>40,063 | \$<br>102,673 | \$<br>110,663 |
| Net debt / Adjusted EBITDA                  |              | 2.4x          | 2.5x          |
| Common shares outstanding end of period (M) | 2,862        | 4,155         | 4,066         |
| Total employees                             | 176,800      | 177,300       | 178,500       |
| Cash dividends declared per common share    | \$<br>2.090  | \$<br>2.160   | \$<br>1.100   |

274,098 \$

232,708 \$

### Condensed Consolidated Balance Sheets

| Unaudited                                       | 9/30/     | 13 12/31   | 13    | 3/31/14 | 6/3    | 30/14 | 9/30/14    | 12/31/1       | 4   | (dol<br>3/31/15     |      | n millions)<br>6/30/15 |
|---|-----------|------------|-------|---------|--------|-------|------------|---------------|-----|---------------------|------|------------------------|
| Assets  | 5,55,     | ,          |       | 5,5,7,1 |        |       | 0,00,1     |               |     | 0.00.00             |      |                        |
| Current assets                                  |           |            |       |         |        |       |            |               |     |                     |      |                        |
| Cash and cash equivalents                       | \$ 56.71  | 0 \$ 53,5  | 28 \$ | 2,907   | \$ 5   | ,776  | \$ 7,218   | \$ 10,59      | g ( | \$ 4,386            | \$   | 3,008                  |
| Short-term investments                          | 63        | - +,-      | 01    | 637     | Ψ 5    | 648   | 635        | ψ 10,55<br>55 |     | φ <del>-</del> ,500 | Ψ    | 309                    |
| Accounts receivable, net                        | 12,11     |            |       | 12,131  | 12     | ,966  | 13,283     | 13,99         |     | 12,698              |      | 13,444                 |
| Inventories                                     | 1,19      | •          |       | 881     |        | ,073  | 1,206      | 1,15          |     | 1,076               |      | 1,149                  |
| Assets held for sale                            | 1,18      |            | 12    | 4,162   | '      | 14    | 317        | 55            |     | 893                 |      | 774                    |
|   | 3,06      |            |       | 2,554   | 2      | ,410  | 2,114      | 2,77          |     | 3,236               |      | 2,818                  |
| Prepaid expenses and other Total current assets | 73,70     |            |       | 23,272  |        | ,887  | 24,773     | 29,62         | _   | 22,836              |      |                        |
| Total current assets                            | 73,70     | 5 70,9     | 94    | 23,212  |        | ,007  | 24,773     | 29,02         | 3   | 22,030              |      | 21,502                 |
| Plant, property and equipment                   | 218,33    | 6 220,8    | 65    | 223,841 | 227    | ,475  | 230,452    | 230,50        | 8   | 210,389             | :    | 213,661                |
| Less accumulated depreciation                   | 129,80    | 9 131,9    | 09    | 134,785 | 137    | ,763  | 140,520    | 140,56        | 1   | 128,747             |      | 131,129                |
|   | 88,52     | 7 88,9     | 56    | 89,056  | 89     | ,712  | 89,932     | 89,94         | 7   | 81,642              |      | 82,532                 |
| Investments in unconsolidated businesses        | 3,42      | 3 3,4      | 32    | 889     |        | 852   | 818        | 80:           | 2   | 762                 |      | 794                    |
| Wireless licenses                               | 76,50     | 3 75,7     | 17    | 72,713  | 75     | ,270  | 75,303     | 75,34         | 1   | 75,693              |      | 86,321                 |
| Goodwill  | 24,33     | 9 24,6     | 34    | 24,647  | 24     | ,663  | 24,617     | 24,63         | 9   | 23,303              |      | 25,429                 |
| Other intangible assets, net                    | 5,73      |            | 00    | 5,839   | 5      | ,781  | 5,738      | 5,72          | 8   | 5,779               |      | 7,983                  |
| Non-current assets held for sale                |           | -          | _     | -       |        | -     | -          | •             | -   | 9,580               |      | 9,647                  |
| Deposit for wireless licenses                   |           | -          | _     | -       |        | _     | -          | 92            | 1   | 10,430              |      | _                      |
| Other assets                                    | 4,44      | 6 4,5      | 35    | 5,146   | 5      | ,262  | 5,112      | 5,70          |     | 5,765               |      | 6,545                  |
| Total Assets                                    | \$ 276,67 |            |       | 221,562 | \$ 224 |       | \$ 226,293 | \$ 232,70     | _   | \$ 235,790          | \$ : | 240,753                |
|   |           |            |       |         |        |       |            |               |     |                     |      |                        |
| Liabilities and Equity                          |           |            |       |         |        |       |            |               |     |                     |      |                        |
| Current liabilities                             |           |            |       |         |        |       |            |               |     |                     |      |                        |
| Debt maturing within one year                   | \$ 8,20   | 2 \$ 3,9   | 33 \$ | 2,152   | \$ 2   | ,283  | \$ 1,603   | \$ 2,73       | 5 5 | \$ 4,439            | \$   | 4,206                  |
| Accounts payable and accrued liabilities        | 15,62     | 2 16,4     | 53    | 14,984  | 16     | ,521  | 17,055     | 16,68         | 0   | 15,189              |      | 16,953                 |
| Liabilities related to assets held for sale     |           | -          | -     | -       |        | -     | -          |               | -   | 572                 |      | 457                    |
| Other   | 6,46      | 7 6,6      | 64    | 8,217   | 7      | ,689  | 8,231      | 8,64          | 9   | 8,513               |      | 9,029                  |
| Total current liabilities                       | 30,29     | 1 27,0     | 50    | 25,353  | 26     | ,493  | 26,889     | 28,06         | 4   | 28,713              |      | 30,645                 |
| Long-term debt                                  | 90,93     | 8 89,6     | 58    | 107,617 | 107    | ,696  | 107,627    | 110,53        | 6   | 108,949             |      | 109,465                |
| Employee benefit obligations                    | 33,73     | •          |       | 26,977  |        | ,342  | 25,770     | 33,28         |     | 33,010              |      | 32,711                 |
| Deferred income taxes                           | 25,82     |            |       | 41,597  |        | ,027  | 42,289     | 41,57         |     | 42,330              |      | 42,945                 |
| Non-current liabilities related to assets held  | 20,02     | 1 20,0     | ) )   | 71,007  | 72     | ,021  | 72,200     | 71,57         |     | 42,000              |      | 72,373                 |
| for sale  |           |            |       |         |        |       |            |               |     | 943                 |      | 942                    |
| Other liabilities                               | 5,62      | -<br>2 5,6 | -     | 6,167   | _      | ,857  | 5,750      | 5,57          | _   | 11,086              |      | 11,171                 |
| Other habilities                                | 3,62      | 2 5,0      | 53    | 0,107   | 3      | ,007  | 5,750      | 5,57          | 4   | 11,000              |      | 11,171                 |
| Equity  |           |            |       |         |        |       |            |               |     |                     |      |                        |
| Common stock                                    | 29        | 7 2        | 97    | 424     |        | 424   | 424        | 42            | 4   | 424                 |      | 424                    |
| Contributed capital                             | 37,91     | 8 37,9     | 39    | 10,976  | 11     | ,038  | 11,089     | 11,15         | 5   | 10,391              |      | 11,167                 |
| Reinvested earnings (Accumulated deficit)       | (1,76     | 8) 1,7     | 32    | 3,534   | 5      | ,551  | 6,964      | 2,44          | 7   | 4,422               |      | 6,418                  |
| Accumulated other comprehensive income          | 2,11      | 8 2,3      | 58    | 1,290   | 1      | ,188  | 1,175      | 1,11          | 1   | 916                 |      | 821                    |
| Common stock in treasury, at cost               | (3,97     | 0) (3,9    | 51)   | (3,794) | (3     | ,638) | (3,465)    | (3,26         | 3)  | (7,093)             |      | (7,741)                |
| Deferred compensation - employee stock          | , ,       | . ,        |       | ,       | `      | ,     | , . ,      | •             |     | , , ,               |      | · · · · · ·            |
| ownership plans and other                       | 39        | 0 4        | 21    | 281     |        | 338   | 390        | 42            | 4   | 279                 |      | 326                    |
| Noncontrolling interests                        | 55,28     | 0 56,5     | 30    | 1,140   | 1      | ,111  | 1,391      | 1,37          | 8   | 1,420               |      | 1,459                  |
| Total Equity                                    | 90,26     | 5 95,4     | 16    | 13,851  | 16     | ,012  | 17,968     | 13,67         | 6   | 10,759              |      | 12,874                 |
| Total Liabilities and Equity                    | \$ 276,67 | 5 \$ 274,0 | 98 \$ | 221,562 | \$ 224 | ,427  | \$ 226,293 | \$ 232,70     | 8 3 | \$ 235,790          | \$ : | 240,753                |

# Verizon - Selected Financial and Operating Statistics

| Unaudited                                | 9/30/13      | 12/31/13     | 3/31/14       | 6/30/14       | 9/30/14       | 12/31/14      | 3/31/15       | 6/30/15       |
|--|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Total debt (\$M)                         | \$<br>99,140 | \$<br>93,591 | \$<br>109,769 | \$<br>109,979 | \$<br>109,230 | \$<br>113,271 | \$<br>113,388 | \$<br>113,671 |
| Net debt (\$M)                           | \$<br>42,430 | \$<br>40,063 | \$<br>106,862 | \$<br>104,203 | \$<br>102,012 | \$<br>102,673 | \$<br>109,002 | \$<br>110,663 |
| Net debt / Adjusted EBITDA               |              |              |               | 2.4x          | 2.3x          | 2.4x          | 2.5x          | 2.5x          |
| Common shares outstanding end of         |              |              |               |               |               |               |               |               |
| period (M)                               | 2,862        | 2,862        | 4,141         | 4,145         | 4,150         | 4,155         | 4,078         | 4,066         |
| Total employees                          | 178,300      | 176,800      | 176,900       | 177,800       | 178,500       | 177,300       | 176,200       | 178,500       |
| Cash dividends declared per common share | \$<br>.530   | \$<br>.530   | \$<br>.530    | \$<br>.530    | \$<br>.550    | \$<br>.550    | \$<br>.550    | \$<br>.550    |

# Condensed Consolidated Statements of Cash Flows

| Unaudited   | 12 Months<br>Ended<br>12/31/13 | Ended     | Ended    |
|---|--------------------------------|-----------|----------|
| Cash Flows From Operating Activities  |                                |           |          |
| Net Income  | \$ 23,547                      | \$ 11,956 | \$ 8,691 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                |           |          |
| Depreciation and amortization expense   | 16,606                         | 16,533    | 7,969    |
| Employee retirement benefits  | (5,052)                        | 8,130     | 561      |
| Deferred income taxes   | 5,785                          | (92)      | 826      |
| Provision for uncollectible accounts  | 993                            | 1,095     | 744      |
| Equity in (earnings) losses of unconsolidated businesses, net of dividends        |                                |           |          |
| received  | (102)                          | (1,743)   | 72       |
| Changes in current assets and liabilities, net of effects from                    |                                |           |          |
| acquisition/disposition of businesses   | (5)                            | (2,160)   | 416      |
| Other, net  | (2,954)                        | (3,088)   | (373)    |
| Net cash provided by operating activities   | 38,818                         | 30,631    | 18,906   |
| Cash Flows From Investing Activities  |                                |           |          |
| Capital expenditures (including capitalized software)                             | (16,604)                       | (17,191)  | (8,153)  |
| Acquisitions of investments and businesses, net of cash acquired                  | (494)                          | (182)     | (3,225)  |
| Acquisitions of wireless licenses   | (580)                          | (354)     | (9,677)  |
| Proceeds from dispositions of wireless licenses                                   | 2,111                          | 2,367     | -        |
| Proceeds from dispositions of businesses  | -                              | 120       | -        |
| Other, net  | 734                            | (616)     | 884      |
| Net cash used in investing activities   | (14,833)                       | (15,856)  | (20,171) |
| Cash Flows From Financing Activities  |                                |           |          |
| Proceeds from long-term borrowings  | 49,166                         | 30,967    | 6,497    |
| Repayments of long-term borrowings and capital lease obligations                  | (8,163)                        |           | ·        |
| Decrease in short-term obligations, excluding current maturities                  | (142)                          |           | (106)    |
| Dividends paid  | (5,936)                        | (7,803)   | (4,266)  |
| Proceeds from sale of common stock  | 85                             | 34        | -        |
| Purchase of common stock for treasury   | (153)                          | _         | (5,074)  |
| Special distribution to noncontrolling interest                                   | (3,150)                        | _         | -        |
| Acquisition of noncontrolling interest  | -                              | (58,886)  | _        |
| Other, net  | (5,257)                        | (3,873)   | 2,421    |
| Net cash provided by (used in) financing activities                               | 26,450                         | (57,705)  | (6,325)  |
| Increase (decrease) in cash and cash equivalents                                  | 50,435                         | (42,930)  |          |
| Cash and cash equivalents, beginning of period                                    | 3,093                          | 53,528    | 10,598   |
| Cash and cash equivalents, end of period  | \$ 53,528                      | \$ 10,598 | \$ 3,008 |

# Condensed Consolidated Statements of Cash Flows

| Ended   Ende   |  | 9 Months  | 12 Months | 3 Months     | 6 Months       | 9 Months  | 12 Months   | 3 Months  | ars in millions)  6 Months |
|--|--|-----------|-----------|--------------|----------------|-----------|-------------|-----------|----------------------------|
| Net Income   Section   S   | Unaudited                                      |           |           |              |                |           |             |           |                            |
| Net Income   \$15,631  | Cash Flows From Operating Activities           |           |           |              |                |           |             |           |                            |
| Depreciation and amortization expense   12,423   16,606   4,137   8,298   12,465   16,533   3,989   7,989   Employee retirement benefits   649   (5,052)   281   562   843   8,130   284   561   Deferred income taxes   3,011   5,785   255   2553   914   (92)   823   826   744   745   | ·  | \$ 15,631 | \$ 23,547 | \$ 5,986     | \$ 10,310      | \$ 14,104 | \$ 11,956   | \$ 4,338  | \$ 8,691                   |
| Depreciation and amortization expense   12,423   16,606   4,137   8,298   12,465   16,533   3,989   7,969   Employee retirement benefits   649   (5,652   281   562   843   8,130   284   561   Deferred income taxes   3,011   5,785   (155)   253   914   (192)   823   826   Provision for uncollectible accounts   746   993   231   473   684   1,095   383   744   Equity in (earnings) losses of unconsolidated businesses, net of dividends received   (100)   (102)   (1,894)   (1,841)   (1,785)   (1,743)   44   72   72   72   72   73   73   74   74   74   75   74   75   74   75   74   75   74   75   74   75   74   75   74   75   74   75   74   75   75   | •  |           |           |              |                |           |             |           |                            |
| Employee retirement benefits   |  | 12 423    | 16 606    | <i>4</i> 137 | 8 208          | 12 465    | 16 533      | 3 080     | 7 969                      |
| Deferred income taxes   3,011   5,785   (155)   253   914   (92)   823   826   Provision for uncollecible accounts   746   993   231   473   684   1,095   383   744   Equity in (earnings) losses of unconsolidated businesses, net of dividends received   (100)   (102)   (1,894)   (1,841)   (1,785)   (1,743)   44   72   72   72   72   72   73   74   74   75   74   75   74   75   75  | ·  |           | •         | -            | -              | · ·       |             |           | •                          |
| Provision for uncollectible accounts   746   993   231   473   684   1,095   383   744   | ' '  |           |           |              |                |           | -           |           |                            |
| Changes in current assets and liabilities, net of effects from acquisition/disposition of businesses   (1,078)   (5)   (1,626)   (847)   (816)   (2,160)   (888)   416   (0,078)   (1,07   |  | •         |           |              |                |           | ` ,         |           |                            |
| Changes in current assets and liabilities, net of effects from acquisition/disposition of businesses   (1,078)   (5)   (1,626)   (847)   (816)   (2,160)   (888)   416   (0,078)   (1,07   | Equity in (earnings) losses of unconsolidated  |           |           |              |                |           |             |           |                            |
| Changes in current assets and liabilities, net of effects from acquisition/disposition of businesses   |  | (100)     | (102)     | (1,894)      | (1,841)        | (1,785)   | (1,743)     | 44        | 72                         |
| of effects from acquisition/disposition of businesses (1,078) (5,000) (1,626) (847) (816) (2,160) (888) 416 Other, net (2,895) (2,954) 179 (2,404) (3,252) (3,088) 1,196 (373) Net cash provided by operating activities 28,387 38,818 7,139 14,804 23,157 30,631 10,169 18,906 Cash Flows From Investing Activities Capital expenditures (including capitalized software) (11,807) (16,604) (4,150) (8,494) (12,624) (17,191) (3,665) (8,153) Acquisitions of investments and businesses, net of cash acquired (81) (494) (157) (179) (180) (182) (2) (3,225) Acquisitions of wireless licenses (430) (580) (213) (271) (343) (354) (9,555) (9,677) Proceeds from dispositions of wireless licenses (430) (580) (213) (271) (343) (354) (9,555) (9,677) Proceeds from dispositions of businesses 2,111 2,111 2,111 2,112 2,367 2,36 | Changes in current assets and liabilities, net | , ,       | ` ,       | , ,          | ,              | ,         | ,           |           |                            |
| Other, net (2,895) (2,954) 179 (2,404) (3,252) (3,088) 1,196 (373) Net cash provided by operating activities (28,387 38,818 7,139 14,804 23,157 30,631 10,169 18,906 (28,487)  | of effects from acquisition/disposition of     |           |           |              |                |           |             |           |                            |
| Cash Flows From Investing Activities   Cash Flows From Investing Activities   Capital expenditures (including capitalized software)   (11,807) (16,604) (4,150) (8,494) (12,624) (17,191) (3,665) (8,153)   Acquisitions of investments and businesses, net of cash acquired of cash   | businesses                                     | (1,078)   | (5)       | (1,626)      | (847)          | (816)     | (2,160)     | (888)     | 416                        |
| Cash Flows From Investing Activities Capital expenditures (including capitalized software) Acquisitions of investments and businesses, net of cash acquired (81) (494) (157) (179) (180) (182) (2) (3,225) Acquisitions of wireless licenses (430) (580) (213) (271) (343) (354) (9,555) (9,677) Proceeds from dispositions of wireless licenses 2,111 2,111 - 2,367 2,367 2,367 Proceeds from dispositions of businesses 2,111 2,111 - 2,367 2,367 2,367 2,367 Proceeds from dispositions of businesses 3,111 2,111 - 2,31 230 (616) 46 884 Net cash used in investing activities (10,023) (14,833) (4,531) (6,346) (10,430) (15,856) (13,176) (20,171)  Cash Flows From Financing Activites Proceeds from long-term borrowings Repayments of long-term borrowings and capital lease obligations Increase (decrease) in short-term obligations, excluding current maturities (324) (142) 252 279 (426) (475) 482 (106) Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266) Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266) Proceeds from sale of common stock 76 85 34 34 34 34 34 Purchase of common stock for treasury (153) (153) 1 1 (5,000) (5,074) Special distribution to noncontrolling interest Acquisition of noncontrolling interest (3,550) (5,257) (2,113) (2,982) (3,087) (3,873) 2,545 2,421 Net cash provided by (used in) financing activities  53,617 50,435 (50,621) (47,752) (46,310) (42,930) (6,212) (7,590) Cash and cash equivalents, beginning of period 3,093 3,093 53,528 53,528 53,528 53,528 51,558  | •  |           |           |              |                |           | ,           |           | (373)                      |
| Capital expenditures (including capitalized software)  Acquisitions of investments and businesses, net of cash acquired  Acquisitions of wireless licenses  Acquisitions of wireless licenses  Acquisitions of wireless licenses  (81) (494) (157) (179) (180) (180) (182) (2) (3,225)  Acquisitions of wireless licenses  (430) (580) (213) (271) (343) (354) (9,555) (9,677)  Proceeds from dispositions of wireless licenses  Proceeds from dispositions of wireless licenses  2,111 2,111 - 2,367 2,367 2,367 2,367  Proceeds from dispositions of businesses  184 734 (11) 231 230 (616) 46 884  Net cash used in investing activities  (10,023) (14,833) (4,531) (6,346) (10,430) (15,856) (13,176) (20,171)  Cash Flows From Financing Activities  Proceeds from long-term borrowings  Repayments of long-term borrowings and capital lease obligations  (2,392) (8,163) (7,951) (11,317) (12,594) (17,669) (5,576) (5,797)  Increase (decrease) in short-term obligations, excluding current maturities  (324) (142) 252 279 (426) (475) 482 (106)  Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266)  Proceeds from sale of common stock for treasury (153) (153) (5,000) (5,074)  Acquisition of noncontrolling interest (3,150) (3,150)  | Net cash provided by operating activities      | 28,387    | 38,818    | 7,139        | 14,804         | 23,157    | 30,631      | 10,169    | 18,906                     |
| Capital expenditures (including capitalized software)  Acquisitions of investments and businesses, net of cash acquired  Acquisitions of wireless licenses  Acquisitions of wireless licenses  Acquisitions of wireless licenses  (81) (494) (157) (179) (180) (180) (182) (2) (3,225)  Acquisitions of wireless licenses  (430) (580) (213) (271) (343) (354) (9,555) (9,677)  Proceeds from dispositions of wireless licenses  Proceeds from dispositions of wireless licenses  2,111 2,111 - 2,367 2,367 2,367 2,367  Proceeds from dispositions of businesses  184 734 (11) 231 230 (616) 46 884  Net cash used in investing activities  (10,023) (14,833) (4,531) (6,346) (10,430) (15,856) (13,176) (20,171)  Cash Flows From Financing Activities  Proceeds from long-term borrowings  Repayments of long-term borrowings and capital lease obligations  (2,392) (8,163) (7,951) (11,317) (12,594) (17,669) (5,576) (5,797)  Increase (decrease) in short-term obligations, excluding current maturities  (324) (142) 252 279 (426) (475) 482 (106)  Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266)  Proceeds from sale of common stock for treasury (153) (153) (5,000) (5,074)  Acquisition of noncontrolling interest (3,150) (3,150)  |  |           |           |              |                |           |             |           |                            |
| software) Acquisitions of investments and businesses, net of cash acquired (81) (494) (157) (179) (180) (182) (2) (3,225) Acquisitions of wireless licenses (430) (580) (213) (271) (343) (354) (9,555) (9,677) Proceeds from dispositions of wireless licenses (430) (580) (213) (271) (343) (354) (9,555) (9,677) Proceeds from dispositions of businesses (2,111 2,111 - 2,367 2,367 2,367 10,000) Cher, net (184 734 (11) 231 230 (616) 46 884  Net cash used in investing activities (10,023) (14,833) (4,531) (6,346) (10,430) (15,856) (13,176) (20,171)  Cash Flows From Financing Activities Proceeds from long-term borrowings Repayments of long-term borrowings and capital lease obligations Increase (decrease) in short-term obligations, excluding current maturities (324) (142) 252 279 (426) (475) 482 (106) Proceeds from sale of common stock for freasury Proceeds from sale of common stock for freasury Proceeds from sale of common stock for freasury (153) (153) (5,257) (2,113) (2,982) (3,087) (3,873) 2,545 2,421  Net cash provided by (used in) financing activities  10,430 (5,936) (5,257) (2,113) (2,982) (5,000) (5,070) (5,7705) (3,205) (6,325)  10,598  10,598  10,598  10,598  10,598  10,598  10,598  10,598  |  |           |           |              |                |           |             |           |                            |
| Acquisitions of investments and businesses, net of cash acquired (81) (494) (157) (179) (180) (182) (2) (3,225) Acquisitions of wireless licenses (430) (580) (213) (271) (343) (343) (354) (9,555) (9,677) Proceeds from dispositions of wireless licenses Proceeds from dispositions of businesses 2,111 2,111 - 2,367 2,367 2,367 120 -   |  | (44.007)  | (16.604)  | (4.450)      | (0.404)        | (40.604)  | (17.101)    | (2 CCE)   | (0.452)                    |
| of cash acquired  Acquisitions of wireless licenses  Acquisitions of wireless licenses  Acquisitions of wireless licenses  Proceeds from dispositions of wireless licenses  Proceeds from dispositions of businesses  Proceeds from dispositions of businesses  2, 2,367 2,367 2,367  120 120 120  120 120 120 120 120 120 120 120 120 120  | ,  | (11,607)  | (16,604)  | (4,150)      | (6,494)        | (12,024)  | (17,191)    | (3,663)   | (0,103)                    |
| Acquisitions of wireless licenses  |  | (81)      | (494)     | (157)        | (170)          | (180)     | (182)       | (2)       | (3 225)                    |
| Proceeds from dispositions of wireless licenses Proceeds from dispositions of businesses Other, net Net cash used in investing activities  Cash Flows From Financing Activities Proceeds from long-term borrowings Repayments of long-term borrowings and capital lease obligations excluding current maturities Olividends paid Proceeds from sale of common stock Proceeds from sale of common stock Proceeds from sale of common stock for treasury Special distribution to noncontrolling interest Acquisition of noncontrolling interest Other, net  Net cash squivalents Special distribution to noncontrolling interest Cash and cash equivalents, beginning of period  2,111 2,111 2,111 2,111 2,317 2,367 2,367 2,367 2,367 2,367 2,367 2,367 30,967 6,48 884 48 48 49,166 884 49,166 49,166 16,952 20,245 21,575 30,967 6,497 6,497 6,497  101,317 1 | •  | ` ,       | ` ,       | ` ,          | ` ,            | ` ,       | , ,         |           | • • •                      |
| Proceeds from dispositions of businesses Other, net  184 734 (11) 231 230 (616) 46 884  Net cash used in investing activities  (10,023) (14,833) (4,531) (6,346) (10,430) (15,856) (13,176) (20,171)  Cash Flows From Financing Activities Proceeds from long-term borrowings Repayments of long-term borrowings and capital lease obligations Increase (decrease) in short-term obligations, excluding current maturities  (324) (142) 252 279 (426) (475) 482 (106)  Dividends paid Proceeds from sale of common stock 76 85 34 34 34 34 34 34 34 34 34 34 34 34 34  | ·  | ` ,       | ` ′       | , ,          |                |           |             | (3,333)   | (3,011)                    |
| Other, net         184         734         (11)         231         230         (616)         46         884           Net cash used in investing activities         (10,023)         (14,833)         (4,531)         (6,346)         (10,430)         (15,856)         (13,176)         (20,171)           Cash Flows From Financing Activities         Proceeds from long-term borrowings         49,166         49,166         16,952         20,245         21,575         30,967         6,497         6,497           Repayments of long-term borrowings and capital lease obligations         (2,392)         (8,163)         (7,951)         (11,317)         (12,594)         (17,669)         (5,576)         (5,797)           Increase (decrease) in short-term obligations, excluding current maturities         (324)         (142)         252         279         (426)         (475)         482         (106)           Dividends paid         (4,420)         (5,936)         (1,517)         (3,583)         (5,653)         (7,803)         (2,153)         (4,266)           Proceeds from sale of common stock         76         85         34         34         34         34         34         34         -         -         -         -         -         -         -         -         -<  |  | 2,111     | 2,111     | _            | -              | · ·       | -           | _         | _                          |
| Cash Flows From Financing Activities         (10,023)         (14,833)         (4,531)         (6,346)         (10,430)         (15,856)         (13,176)         (20,171)           Cash Flows From Financing Activities         Proceeds from long-term borrowings         49,166         49,166         16,952         20,245         21,575         30,967         6,497         6,497           Repayments of long-term borrowings and capital lease obligations         (2,392)         (8,163)         (7,951)         (11,317)         (12,594)         (17,669)         (5,576)         (5,797)           Increase (decrease) in short-term obligations, excluding current maturities         (324)         (142)         252         279         (426)         (475)         482         (106)           Dividends paid         (4,420)         (5,936)         (1,517)         (3,583)         (5,653)         (7,803)         (2,153)         (4,266)           Proceeds from sale of common stock for treasury         (153)         (153)         -         -         -         -         (5,000)         (5,074)           Special distribution to noncontrolling interest         (3,150)         (3,150)         (3,150)         -         -         -         -         -         -         -         -         -         - <t< td=""><td></td><td>184</td><td>734</td><td>(11)</td><td></td><td></td><td></td><td>46</td><td>884</td></t<>  |  | 184       | 734       | (11)         |                |           |             | 46        | 884                        |
| Cash Flows From Financing Activities Proceeds from long-term borrowings Repayments of long-term borrowings and capital lease obligations Increase (decrease) in short-term obligations, excluding current maturities  (324) (142) 252 279 (426) (475) 482 (106) Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266) Proceeds from sale of common stock 76 85 34 34 34 34 34 34 Purchase of common stock for treasury (153) (153) (5,000) (5,074) Special distribution to noncontrolling interest (3,150) (3,150)  | •  |           |           |              |                |           | . ,         |           |                            |
| Proceeds from long-term borrowings Repayments of long-term borrowings and capital lease obligations Increase (decrease) in short-term obligations, excluding current maturities  (324) (142) 252 279 (426) (475) 482 (106) Dividends paid Proceeds from sale of common stock Proceeds from sale of common stock Proceeds from sale of common stock for treasury Special distribution to noncontrolling interest Acquisition of noncontrolling interest Other, net Other, net Other, net Other of the store of common stock equivalents  (33,617) 50,435 Cash and cash equivalents, beginning of period  49,166 49,166 16,952 20,245 21,575 30,967 6,497 6,497  49,166 49,166 16,952 20,245 21,575 30,967  6,497 6,497 6,497  6,497 6,497  6, |  | ( - , ,   | ( ,===,   | ( , = = ,    | (-,,           | ( -,,     | ( -,,       | ( - , - , | ( - , , ,                  |
| Repayments of long-term borrowings and capital lease obligations (2,392) (8,163) (7,951) (11,317) (12,594) (17,669) (5,576) (5,797) Increase (decrease) in short-term obligations, excluding current maturities (324) (142) 252 279 (426) (475) 482 (106) Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266) Proceeds from sale of common stock 76 85 34 34 34 34 34 7 Purchase of common stock for treasury (153) (153) (5,000) (5,074) Special distribution to noncontrolling interest (3,150) (3,150)   | Cash Flows From Financing Activities           |           |           |              |                |           |             |           |                            |
| lease obligations (2,392) (8,163) (7,951) (11,317) (12,594) (17,669) (5,576) (5,797) (10,797) (10,797) (11,317) (12,594) (17,669) (17,69) (17, | Proceeds from long-term borrowings             | 49,166    | 49,166    | 16,952       | 20,245         | 21,575    | 30,967      | 6,497     | 6,497                      |
| Increase (decrease) in short-term obligations, excluding current maturities  | Repayments of long-term borrowings and capital |           |           |              |                |           |             |           |                            |
| excluding current maturities (324) (142) 252 279 (426) (475) 482 (106) Dividends paid (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266) Proceeds from sale of common stock 76 85 34 34 34 34 34 34 34 34 34 34 34 34 34  |  | (2,392)   | (8,163)   | (7,951)      | (11,317)       | (12,594)  | (17,669)    | (5,576)   | (5,797)                    |
| Dividends paid Proceeds from sale of common stock Purchase of common stock for treasury Special distribution to noncontrolling interest Acquisition of noncontrolling interest Other, net Net cash provided by (used in) financing activities Increase (decrease) in cash and cash equivalents  Cash and cash equivalents, beginning of period  (4,420) (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266)  (5,883) (5,653) (7,803) (2,153) (4,266)  (5,803) (7,803) (2,153) (4,266)  (5,936) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266)  (5,936) (1,517) (1,517) (3,583) (5,653) (7,803) (2,153) (4,266)  (5,936) (1,517) (1,517) (3,283) (2,153) (1,517) (2,000) (5,000) ( |  |           |           |              |                |           |             |           |                            |
| Proceeds from sale of common stock   |  |           |           |              |                | , ,       |             |           |                            |
| Purchase of common stock for treasury Special distribution to noncontrolling interest Acquisition of noncontrolling interest Cother, net Net cash provided by (used in) financing activities Increase (decrease) in cash and cash equivalents  Cash and cash equivalents, beginning of period  (153) (153) (153) (3,150) (5,113) (2,982) (3,087) (3,18 |  | , ,       |           |              |                |           | ( , ,       | (2,153)   | (4,266)                    |
| Special distribution to noncontrolling interest       (3,150)       (3,150)       -<   |  |           |           | 34           | 34             | 34        | 34          | (F 000)   | -<br>(E 074)               |
| Acquisition of noncontrolling interest Other, net Other, net Other cash provided by (used in) financing activities Increase (decrease) in cash and cash equivalents  53,617  50,435  53,617  50,435  53,528  | ·  | ` ,       |           | -            | -              | -         | -           | (5,000)   | (5,074)                    |
| Other, net (3,550) (5,257) (2,113) (2,982) (3,087) (3,873) 2,545 <b>2,421</b> Net cash provided by (used in) financing activities 35,253 26,450 (53,229) (56,210) (59,037) (57,705) (3,205) (6,325)  Increase (decrease) in cash and cash equivalents 53,617 50,435 (50,621) (47,752) (46,310) (42,930) (6,212) (7,590)  Cash and cash equivalents, beginning of period 3,093 3,093 53,528 53,528 53,528 53,528 10,598   |  | (3,130)   | (3,130)   | (59 996)     | (59 996)       | (59 996)  | (50 006)    | -         | -                          |
| Net cash provided by (used in) financing activities 35,253 26,450 (53,229) (56,210) (59,037) (57,705) (3,205) (6,325) (6,325) (10,100) (10 | •  | (3.550)   | (5.257)   | , ,          |                | , ,       | , ,         | 2 545     | 2 421                      |
| activities 35,253 26,450 (53,229) (56,210) (59,037) (57,705) (3,205) (6,325)<br>Increase (decrease) in cash and cash equivalents 53,617 50,435 (50,621) (47,752) (46,310) (42,930) (6,212) (7,590)<br>Cash and cash equivalents, beginning of period 3,093 3,093 53,528 53,528 53,528 53,528 10,598  | •  | (0,000)   | (0,201)   | (2,110)      | (2,502)        | (0,007)   | (0,070)     | 2,040     | <b>2</b> , <b>72</b> 1     |
| Increase (decrease) in cash and cash equivalents 53,617 50,435 (50,621) (47,752) (46,310) (42,930) (6,212) (7,590)  Cash and cash equivalents, beginning of period 3,093 3,093 53,528 53,528 53,528 53,528 10,598 10,598   | . , , ,  | 35,253    | 26,450    | (53,229)     | (56,210)       | (59,037)  | (57,705)    | (3,205)   | (6,325)                    |
| equivalents         53,617         50,435         (50,621)         (47,752)         (46,310)         (42,930)         (6,212)         (7,590)           Cash and cash equivalents, beginning of period         3,093         3,093         53,528         53,528         53,528         53,528         10,598         10,598   |  | ,         | -,,       | ()           | \ <del> </del> | (-2,1)    | (= 1,1 = 0) | (5,==5)   | (3,322)                    |
| Cash and cash equivalents, beginning of period         3,093         3,093         53,528         53,528         53,528         53,528         10,598         10,598   | ` ,  | 53,617    | 50,435    | (50,621)     | (47,752)       | (46,310)  | (42,930)    | (6,212)   | (7,590)                    |
|  | •  |           | 3,093     |              |                |           | , , ,       | , , ,     |                            |
|  | Cash and cash equivalents, end of period       |           |           |              |                |           | \$ 10,598   |           | \$ 3,008                   |



# **WIRELESS**

# Wireless - Selected Financial Results

|   |     | 20             | 13 |                |                      | 20                   | 18,356 18,209<br>187 2,480 4,222<br>118 999 1,018<br>183 21,835 23,449<br>149 1,837 1,857<br>193 5,206 7,327<br>149 5,698 6,611<br>107 2,139 2,152<br>198 14,880 17,947 |                |    |                | (dollars              | in r<br><b>15</b> | nillions)      |
|---|-----|----------------|----|----------------|----------------------|----------------------|---|----------------|----|----------------|-----------------------|-------------------|----------------|
| Unaudited                                 | - ; | 3Q             |    | 4Q             | 1Q                   | 2Q                   |   | 3Q             |    | 4Q             | 1Q                    |                   | 2Q             |
| Operating Revenues                        |     |                |    |                |                      |                      |   |                |    |                |                       |                   |                |
| Service                                   | 1   | 7,516          |    | 17,711         | 17,987               | 18,078               |   | 18,356         |    | 18,209         | 17,914                |                   | 17,689         |
| Equipment                                 |     | 1,924          |    | 2,421          | 1,870                | 2,387                |   | 2,480          |    | 4,222          | 3,373                 |                   | 3,861          |
| Other                                     |     | 959            |    | 993            | 1,022                | 1,018                |   | 999            |    | 1,018          | 1,041                 |                   | 1,063          |
| Total Operating Revenues                  | 2   | 0,399          |    | 21,125         | 20,879               | 21,483               |   | 21,835         |    | 23,449         | 22,328                |                   | 22,613         |
| Operating Expenses Cost of services       |     | 1,800          |    | 1,780          | 1,757                | 1,749                |   | 1 837          |    | 1 857          | 1,851                 |                   | 1,948          |
| Cost of equipment                         |     | 3,852          |    | 4,766          | 4,099                | 4,993                |   | ,              |    | ,              | 5,108                 |                   | 5,455          |
| Selling, general & administrative expense |     | 5,801          |    | 6,261          | 5,644                | 5,649                |   | 5,698          |    | 6,611          | 5,369                 |                   | 5,289          |
| Depreciation and amortization expense     |     | 2,060          |    | 2,089          | 2,061                | 2,107                |   | 2,139          |    | 2,152          | 2,190                 |                   | 2,225          |
| Total Operating Expenses                  | 1   | 3,513          |    | 14,896         | 13,561               | 14,498               |   | 14,880         |    | 17,947         | 14,518                |                   | 14,917         |
| Operating Income Operating Income Margin  |     | 6,886<br>33.8% | \$ | 6,229<br>29.5% | \$<br>7,318<br>35.0% | \$<br>6,985<br>32.5% | \$  | ,              | \$ | ,              | \$<br>7,810<br>35.0%  | \$                | 7,696<br>34.0% |
| Segment EBITDA Segment EBITDA Margin      |     | 8,946<br>43.9% | \$ | 8,318<br>39.4% | \$<br>9,379<br>44.9% | \$<br>9,092<br>42.3% | \$  | 9,094<br>41.6% | \$ | 7,654<br>32.6% | \$<br>10,000<br>44.8% | \$                | 9,921<br>43.9% |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

47.0%

52.1%

50.3%

42.0%

49.5%

55.8%

56.1%

Intersegment transactions have not been eliminated.

**Segment EBITDA Service Margin** 

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

51.1%

# Wireless - Selected Operating Statistics

|  | 20             | 13             |           | 20         | 14             |                | 20        | 15             |
|--|----------------|----------------|-----------|------------|----------------|----------------|-----------|----------------|
| Unaudited  | 3Q             | 4Q             | 1Q        | 2Q         | 3Q             | 4Q             | 1Q        | 2Q             |
| Connections ('000)   |                |                |           |            |                |                |           |                |
| Retail postpaid  | 95,185         | 96,752         | 97,273    | 98,593     | 100,103        | 102,079        | 102,637   | 103,731        |
| Retail prepaid   | 5,965          | 6,047          | 6,057     | 6,044      | 6,053          | 6,132          | 5,945     | 5,817          |
| Retail   | 101,150        | 102,799        | 103,330   | 104,637    | 106,156        | 108,211        | 108,582   | 109,548        |
|  |                | ·              | ·         | •          |                | •              |           | ·              |
| Net Add Detail ('000) (1)  |                |                |           |            |                |                |           |                |
| Retail postpaid  | 927            | 1,573          | 539       | 1,441      | 1,516          | 1,986          | 565       | 1,134          |
| Retail prepaid   | 134            | 80             | 10        | (14)       | 9              | 81             | (188)     | (126)          |
| Retail   | 1,061          | 1,653          | 549       | 1,427      | 1,525          | 2,067          | 377       | 1,008          |
|  |                |                |           |            |                |                |           |                |
| Account Statistics   |                |                |           |            |                |                |           |                |
| Retail postpaid accounts ('000)  | 34,972         | 35,083         | 35,061    | 35,186     | 35,435         | 35,616         | 35,516    | 35,560         |
| Retail postpaid ARPA   | \$ 155.74      | \$ 157.21      | \$ 159.67 | \$ 159.73  | \$ 161.24      | \$ 158.82      | \$ 156.14 | \$ 153.73      |
| Retail postpaid connections per account  | 2.72           | 2.76           | 2.77      | 2.80       | 2.82           | 2.87           | 2.89      | 2.92           |
|  |                |                |           |            |                |                |           |                |
| Churn Detail   |                |                |           |            |                |                |           |                |
| Retail postpaid  | 0.97%          | 0.96%          | 1.07%     |            | 1.00%          | 1.14%          |           | 0.90%          |
| Retail   | 1.28%          | 1.27%          | 1.37%     | 1.25%      | 1.29%          | 1.39%          | 1.33%     | 1.18%          |
|  |                |                |           |            |                |                |           |                |
| Retail Postpaid Connection Statistics  |                |                |           |            |                |                |           |                |
| Total Consumer and a second of the second of | 0.4.00/        | 00.00/         | 00.40/    | 00.00/     | 04.00/         | 00.00/         | 04 40/    | 04.70/         |
| Total Smartphone postpaid % of phones activated  | 84.9%          | 88.9%          |           |            | 91.0%          | 93.6%          |           | 91.7%          |
| Total Smartphone postpaid phone base   | 67.2%<br>10.2% | 70.0%<br>10.7% |           |            | 76.5%<br>13.1% | 78.6%<br>14.1% |           | 81.2%<br>15.4% |
| Total Internet postpaid base   | 10.2%          | 10.7%          | 11.3%     | 12.3%      | 13.1%          | 14.1%          | 14.6%     | 13.4%          |
| Other Operating Statistics   |                |                |           |            |                |                |           |                |
| Capital expenditures (\$M)   | \$ 2,450       | \$ 2,705       | \$ 2,554  | \$ 2,771   | \$ 2,483       | \$ 2,707       | \$ 2.419  | \$ 3,126       |
| Capital Capellullules (WIVI)   | Ψ 2,430        | Ψ 2,103        | Ψ 2,004   | Ψ ∠, ι ι ι | Ψ 2,403        | Ψ 2,101        | Ψ 2,413   | Ψ 3,120        |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.

<sup>(1)</sup> Connection net additions exclude acquisitions and adjustments.



# **WIRELINE**

# Wireline - Selected Financial Results

| (dolla | rs in | millio | าร) |
|--------|-------|--------|-----|
|        |       |        |     |

|   |    | 20    | )13 |       |             |    | 20    | 14 |       |    |       |    | 20    | 15 |       |
|---|----|-------|-----|-------|-------------|----|-------|----|-------|----|-------|----|-------|----|-------|
| Unaudited                                 |    | 3Q    |     | 4Q    | 1Q          |    | 2Q    |    | 3Q    |    | 4Q    |    | 1Q    |    | 2Q    |
| Operating Revenues                        |    |       |     |       |             |    |       |    |       |    |       |    |       |    |       |
| Consumer retail                           | \$ | 3,735 | \$  | 3,822 | \$<br>3,840 | \$ | 3,864 | \$ | 3,902 | \$ | 3,977 | \$ | 3,992 | \$ | 4,037 |
| Small business                            |    | 639   |     | 629   | 624         |    | 621   |    | 613   |    | 606   |    | 600   |    | 593   |
| Mass Markets                              |    | 4,374 |     | 4,451 | 4,464       |    | 4,485 |    | 4,515 |    | 4,583 |    | 4,592 |    | 4,630 |
| Strategic services                        |    | 2,048 |     | 2,081 | 2,071       |    | 2,075 |    | 2,067 |    | 2,111 |    | 2,048 |    | 2,030 |
| Core                                      |    | 1,485 |     | 1,445 | 1,400       |    | 1,369 |    | 1,308 |    | 1,248 |    | 1,215 |    | 1,195 |
| Global Enterprise                         |    | 3,533 |     | 3,526 | 3,471       |    | 3,444 |    | 3,375 |    | 3,359 |    | 3,263 |    | 3,225 |
| Global Wholesale                          |    | 1,623 |     | 1,593 | 1,583       |    | 1,562 |    | 1,544 |    | 1,501 |    | 1,524 |    | 1,491 |
| Other                                     |    | 127   |     | 142   | 144         |    | 140   |    | 142   |    | 117   |    | 90    |    | 77    |
| Total Operating Revenues                  |    | 9,657 |     | 9,712 | 9,662       |    | 9,631 |    | 9,576 |    | 9,560 |    | 9,469 |    | 9,423 |
| Operating Expenses                        |    |       |     |       |             |    |       |    |       |    |       |    |       |    |       |
| Cost of services                          |    | 5,342 |     | 5,471 | 5,339       |    | 5,342 |    | 5,325 |    | 5,326 |    | 5,287 |    | 5,206 |
| Selling, general & administrative expense |    | 2,094 |     | 2,054 | 2,149       |    | 2,031 |    | 2,048 |    | 1,952 |    | 2,031 |    | 2,007 |
| Depreciation and amortization expense     |    | 2,074 |     | 2,073 | 2,033       |    | 2,005 |    | 1,978 |    | 1,866 |    | 1,746 |    | 1,706 |
| Total Operating Expenses                  |    | 9,510 |     | 9,598 | 9,521       |    | 9,378 |    | 9,351 |    | 9,144 |    | 9,064 |    | 8,919 |
| Operating Income                          | \$ | 147   | \$  | 114   | \$<br>141   | \$ | 253   | \$ | 225   | \$ | 416   | \$ | 405   | \$ | 504   |
| Operating Income Operating Income Margin  | Ф  | 1.5%  |     | 1.2%  | 1.5%        | -  | 2.6%  |    | 2.3%  | Φ  | 4.4%  | Ф  | 4.3%  | Ф  | 5.3%  |
| Operating income margin                   |    | 1.5%  |     | 1.270 | 1.5%        |    | 2.0%  |    | 2.3%  |    | 4.4%  |    | 4.3%  |    | 3.3%  |
| Segment EBITDA                            | \$ | 2,221 | \$  | 2,187 | \$<br>2,174 | \$ | 2,258 | \$ | 2,203 | \$ | 2,282 | \$ | 2,151 | \$ | 2,210 |
| Segment EBITDA Margin                     |    | 23.0% |     | 22.5% | 22.5%       |    | 23.4% |    | 23.0% |    | 23.9% |    | 22.7% |    | 23.5% |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

# Wireline - Selected Operating Statistics

|  | :               | 2013 |        |    |         |    | 20     | 14 |        |    |        |    | 20     | 15 |        |
|--|-----------------|------|--------|----|---------|----|--------|----|--------|----|--------|----|--------|----|--------|
| Unaudited  | 3Q              |      | 4Q     |    | 1Q      |    | 2Q     |    | 3Q     |    | 4Q     |    | 1Q     |    | 2Q     |
| Connections ('000)                                     |                 |      |        |    |         |    |        |    |        |    |        |    |        |    |        |
| FiOS Video Subscribers                                 | 5,17            | )    | 5,262  |    | 5,319   |    | 5,419  |    | 5,533  |    | 5,649  |    | 5,739  |    | 5,765  |
| FiOS Internet Subscribers                              | 5,94            | 3    | 6,072  |    | 6,170   |    | 6,309  |    | 6,471  |    | 6,616  |    | 6,749  |    | 6,821  |
| FiOS Digital Voice residence connections               | 4,06            | 9    | 4,248  |    | 4,350   |    | 4,440  |    | 4,514  |    | 4,602  |    | 4,661  |    | 4,661  |
| FiOS Digital connections                               | 15,18           | 5    | 15,582 |    | 15,839  |    | 16,168 |    | 16,518 |    | 16,867 |    | 17,149 |    | 17,247 |
| HSI  | 3,04            |      | 2,943  |    | 2,861   |    | 2,768  |    | 2,675  |    | 2,589  |    | 2,497  |    | 2,400  |
| Total Broadband connections                            | 8,99            |      | 9,015  |    | 9,031   |    | 9,077  |    | 9,146  |    | 9,205  |    | 9,246  |    | 9,221  |
| Primary residence switched access connections          | 6,82            | 1    | 6,481  |    | 6,224   |    | 6,007  |    | 5,794  |    | 5,596  |    | 5,397  |    | 5,194  |
| Primary residence connections                          | 10,89           | )    | 10,729 |    | 10,574  |    | 10,447 |    | 10,308 |    | 10,198 |    | 10,058 |    | 9,855  |
| Total retail residence voice connections               | 11,42           | 1    | 11,229 |    | 11,048  |    | 10,903 |    | 10,743 |    | 10,615 |    | 10,457 |    | 10,239 |
| Total voice connections                                | 21,45           | 7    | 21,085 |    | 20,733  |    | 20,391 |    | 20,089 |    | 19,795 |    | 19,475 |    | 19,079 |
| Net Add Detail ('000)                                  |                 |      |        |    |         |    |        |    |        |    |        |    |        |    |        |
| FiOS Video Subscribers                                 | 13              | 5    | 92     |    | 57      |    | 100    |    | 114    |    | 116    |    | 90     |    | 26     |
| FiOS Internet Subscribers                              | 173             | 3    | 126    |    | 98      |    | 139    |    | 162    |    | 145    |    | 133    |    | 72     |
| FiOS Digital Voice residence connections               | 25              | 2    | 179    |    | 102     |    | 90     |    | 74     |    | 88     |    | 59     |    | -      |
| FiOS Digital connections                               | 56              | )    | 397    |    | 257     |    | 329    |    | 350    |    | 349    |    | 282    |    | 98     |
| HSI  | (11             | 7)   | (106)  |    | (82)    |    | (93)   |    | (93)   |    | (86)   |    | (92)   |    | (97)   |
| Total Broadband connections                            | 50              | 3    | 20     |    | 16      |    | 46     |    | 69     |    | 59     |    | 41     |    | (25)   |
| Primary residence switched access connections          | (37             | 9)   | (340)  |    | (257)   |    | (217)  |    | (213)  |    | (198)  |    | (199)  |    | (203)  |
| Primary residence connections                          | (12             | 7)   | (161)  |    | (155)   |    | (127)  |    | (139)  |    | (110)  |    | (140)  |    | (203)  |
| Total retail residence voice connections               | (16             | 2)   | (192)  |    | (181)   |    | (145)  |    | (160)  |    | (128)  |    | (158)  |    | (218)  |
| Total voice connections                                | (37             | 1)   | (372)  |    | (352)   |    | (342)  |    | (302)  |    | (294)  |    | (320)  |    | (396)  |
| Revenue Statistics                                     |                 |      |        |    |         |    |        |    |        |    |        |    |        |    |        |
| FiOS revenues (\$M)                                    | \$ 2,82         | 3 \$ | 2,965  | \$ | 3,041   | \$ | 3,125  | \$ | 3,200  | \$ | 3,308  | \$ | 3,352  | \$ | 3,438  |
| Strategic services as a % of total Enterprise revenues | 58.0            | %    | 59.0%  |    | 59.7%   |    | 60.2%  |    | 61.2%  |    | 62.8%  |    | 62.8%  |    | 62.9%  |
| Other Operating Statistics                             |                 |      |        |    |         |    |        |    |        |    |        |    |        |    |        |
| Capital expenditures (\$M)                             | \$ 1,51         | 3 \$ | 1,762  | \$ | 1,385   | \$ | 1,345  | \$ | 1,464  | \$ | 1,556  | \$ | 1,077  | \$ | 1,134  |
| Wireline employees (K)                                 | ψ 1,510<br>83.0 |      | 81.9   | Ψ  | 80.9    | Ψ  | 80.6   | Ψ  | 79.4   | Ψ  | 76.8   | Ψ  | 75.5   | Ψ  | 72.7   |
| FiOS Video Open for Sale (K)                           | 14,82           |      | 15,022 |    | 15,184  |    | 15,372 |    | 15,602 |    | 15,776 |    | 15,931 |    | 16,126 |
| FiOS Video open for Sale (K)                           | 34.9            |      | 35.0%  |    | 35.0%   |    | 35.3%  |    | 35.5%  |    | 35.8%  |    | 36.0%  |    | 35.7%  |
| FiOS Internet Open for Sale (K)                        | 15,16           |      | 15,368 |    | 15,530  |    | 15,722 |    | 15,945 |    | 16,109 |    | 16,264 |    | 16,462 |
| FiOS Internet open to load (N)                         | 39.2            |      | 39.5%  |    | 39.7%   |    | 40.1%  |    | 40.6%  |    | 41.1%  |    | 41.5%  |    | 41.4%  |
|  | 00.2            |      | 00.070 |    | 55.1 70 |    | 10.170 |    | 10.070 |    | 70     |    | 11.070 |    | 111-70 |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.



# NON-GAAP RECONCILIATIONS

As of June 30, 2015

### Definitions - Non-GAAP Measures

#### Non-GAAP Measures

Verizon's financial information includes information prepared in conformity with generally accepted accounting principles (GAAP) as well as non-GAAP information. It is management's intent to provide non-GAAP financial information at one enhance the understanding of Verizon's GAAP consolidated financial information and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies.

#### Consolidated Adjusted Operating Revenues

Verizon Consolidated Adjusted Operating Revenues is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information in evaluating our operating results and understanding operating trends. Consolidated Adjusted Operating Revenues exclude the historical operating revenues associated with a non-strategic Wireline business divested in the third quarter of 2014.

### **EBITDA and EBITDA Margin**

Verizon Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), Segment EBITDA and EBITDA margins are non-GAAP financial measures and do not purport to be alternatives to GAAP items as measures of operating performance. Management believes that these measures are useful to investors and other users of our financial information in evaluating operating profitability on a more variable cost basis, as they exclude the depreciation and amortization expense related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to Verizon's competitors.

Consolidated - Consolidated EBITDA is calculated by adding back interest, taxes, depreciation and amortization expense, equity in earnings (losses) of unconsolidated businesses and other income and (expense), net to net income. Consolidated Adjusted EBITDA is calculated by excluding the effect of non-operational items and the impact of divested operations from the calculation of Consolidated EBITDA. Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by Consolidated Adjusted Operating Revenues. Management believes that Consolidated Adjusted EBITDA and Consolidated Adjusted EBITDA margin provide additional relevant and useful information to investors and other users of our financial information in evaluating the effectiveness of our operations and underlying business trends in a manner that is consistent with management's evaluation of business performance.

Wireless - Wireless Segment EBITDA is calculated by adding back depreciation and amortization expense to Wireless Segment Operating Income, Wireless Segment EBITDA margin is calculated by dividing Wireless Segment EBITDA by Wireless total operating revenues and Wireless Segment EBITDA Service margin is calculated by dividing Wireless Segment EBITDA by Wireless service revenues. The Wireless Segment EBITDA Service margin utilizes service revenues in order to capture the impact of providing service to the Wireless customer base on an ongoing basis. Service revenues primarily exclude equipment revenues (as well as other non-service revenues).

Wireline - Wireline Segment EBITDA is calculated by adding back depreciation and amortization expense to Wireline Segment Operating Income, and Wireline Segment EBITDA margin is calculated by dividing Wireline Segment EBITDA by Wireline total operating revenues.

### Adjusted Earnings Per Common Share and Illustrative Adjusted Earnings per Common Share

Adjusted Earnings Per Common Share (Adjusted EPS) and Illustrative Adjusted Earnings per Common Share (Illustrative EPS) are non-GAAP financial measures that management believes are useful to investors and other users of our financial information in evaluating our operating results and understanding our operating trends. Adjusted EPS is calculated by excluding the effect onon-operational items from the calculation of reported EPS. Illustrative EPS is calculated by including adjustments for net income attributable to non-controlling interests, equity in earnings of unconsolidated businesses and interest expense as well as an adjustment for the dilutive effect of share issuances as if Verizon had fully owned Verizon Wireless from January 1, 2014.

### Operating Cash Flow Adjusted for Tower Transaction

Operating cash flow as adjusted for the monetization of tower assets (Operating Cash Flow Adjusted for Tower Transaction) is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information as an indicator of cash generated by normal business operations. Operating Cash Flow Adjusted for Tower Transaction excludes nonrecurring cash proceeds received as a result of a transaction to monetize tower assets that was completed in the first quarter of 2015.

### Free Cash Flow and Free Cash Flow Adjusted for Tower Transaction

Free Cash Flow is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information in evaluating cash available to pay debt and dividends. Free cash flow is calculated by subtracting capital expenditures from net cash provided by operating activities. Free cash flow as adjusted for the monetization of tower assets (Free Cash Flow Adjusted for Tower Transaction) is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information as an indicator of cash generated by normal business operations. Free Cash Flow Adjusted for Tower Transaction excludes nonrecurring cash proceeds received as a result of a transaction to monetize tower assets that was completed in the first quarter of 2015.

### Net Debt and Net Debt to Adjusted EBITDA Ratio

Net Debt and the Net Debt to Adjusted EBITDA Ratio are non-GAAP financial measures that management believes are useful to investors and other users of our financial information in evaluating Verizon's leverage. Net Debt is calculated by subtracting cash and cash equivalents from the sum of debt maturing within one year and long-term debt. For purposes of the Net Debt to Adjusted EBITDA Ratio, Adjusted EBITDA is calculated for the last twelve months. Management believes that this presentation assists investors and other users of our financial information in understanding trends that are indicative of future operating results given the non-operational nature of the items excluded from the calculation.

### Consolidated Adjusted EBITDA and Adjusted EPS

Consolidated Adjusted EBITDA and Adjusted EPS include pension expenses calculated based on the prior year-end discount rate and expected return on plan assets used during the first three quarters of the year, as opposed to the actual discount rate and return on plan assets, which are not available until December 31 or upon a remeasurement event. Management believes excluding actuarial gains or losses as a result of a remeasurement provides investors with more meaningful sequential and year-over-year quarterly comparisons and is consistent with management's evaluation of business performance.

### **Consolidated Reconciliations**

|  |                     |    | (dol    | lars in millions) |
|--|---------------------|----|---------|-------------------|
|  | 3 Months 6 Months   | 3  | Months  | 6 Months          |
|  | Ended Ended         |    | Ended   | Ended             |
| Unaudited                                | 6/30/14 6/30/14     | _  | 6/30/15 | 6/30/15           |
| Adjusted Operating Revenues - Verizon    |                     |    |         |                   |
| Consolidated Operating Revenues          | \$ 31,483 \$ 62,301 | \$ | 32,224  | \$ 64,208         |
| Impact of divested operations            | (128) (256)         |    | -       | -                 |
| Consolidated Adjusted Operating Revenues | \$ 31,355 \$ 62,045 | \$ | 32,224  | \$ 64,208         |
| Year over Year growth                    |                     |    | 2.8%    | 3.5%              |
|  |                     |    |         |                   |

|  |    |         |    |          |    |          |    |          |    |         |    |          |    | (doll   | ars | in millions) |
|--|----|---------|----|----------|----|----------|----|----------|----|---------|----|----------|----|---------|-----|--------------|
|  | 3  | Months  | 3  | Months   | 3  | 8 Months | 3  | 3 Months | 3  | Months  | 3  | Months   | 3  | Months  | 3   | Months       |
|  |    | Ended   |    | Ended    |    | Ended    |    | Ended    |    | Ended   |    | Ended    |    | Ended   |     | Ended        |
| Unaudited  |    | 9/30/13 |    | 12/31/13 |    | 3/31/14  |    | 6/30/14  |    | 9/30/14 |    | 12/31/14 |    | 3/31/15 |     | 6/30/15      |
| Adjusted EBITDA - Verizon  |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| Verizon Consolidated EBITDA  |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| Consolidated net income (loss)   | \$ | 5,578   | \$ | 7,916    | \$ | 5,986    | \$ | 4,324    | \$ | 3,794   | \$ | (2,148)  | \$ | 4,338   | \$  | 4,353        |
| Add/Subtract non-operating items:  |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| Provision (Benefit) for income taxes   |    | 1,034   |    | 2,844    |    | 968      |    | 2,220    |    | 1,864   |    | (1,738)  |    | 2,331   |     | 2,274        |
| Interest expense   |    | 555     |    | 1,061    |    | 1,214    |    | 1,164    |    | 1,255   |    | 1,282    |    | 1,332   |     | 1,208        |
| Other (income) and expense, net  |    | (20)    |    | 250      |    | 894      |    | (66)     |    | (71)    |    | 437      |    | (75)    |     | (32)         |
| Equity in (earnings) losses of unconsolidated  |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| businesses   |    | (19)    |    | (8)      |    | (1,902)  |    | 43       |    | 48      |    | 31       |    | 34      |     | 18           |
| Operating Income (Loss)  |    | 7,128   |    | 12,063   |    | 7,160    |    | 7,685    |    | 6,890   |    | (2,136)  |    | 7,960   |     | 7,821        |
| Add: Depreciation and amortization   |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| expense  |    | 4,154   |    | 4,183    |    | 4,137    |    | 4,161    |    | 4,167   |    | 4,068    |    | 3,989   |     | 3,980        |
| Consolidated EBITDA  | \$ | 11,282  | \$ | 16,246   | \$ | 11,297   | \$ | 11,846   | \$ | 11,057  | \$ | 1,932    | \$ | 11,949  | \$  | 11,801       |
| Add (College to the control of the c |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| Add/Subtract non-operational items (before tax): Severance, pension &  |    |         |    |          |    |          |    |          |    |         |    |          |    |         |     |              |
| benefit charges (credits)  |    | _       |    | (5,995)  |    | _        |    |          |    | _       |    | 7,507    |    |         |     | _            |
| Gain on spectrum license transactions  |    | (278)   |    | (0,000)  |    | _        |    | (707)    |    | _       |    | - 1,001  |    | _       |     | _            |
| Impact of divested operations  |    | (8)     |    | (17)     |    | (6)      |    | (6)      |    | _       |    | _        |    | _       |     | _            |
| Other non-operational costs  |    | -       |    | -        |    | -        |    | -        |    | -       |    | 334      |    | -       |     |              |
| ·  |    | (286)   |    | (6,012)  |    | (6)      |    | (713)    |    | -       |    | 7,841    |    | -       |     | -            |
| Consolidated Adjusted EBITDA   | \$ | 10,996  | \$ | 10,234   | \$ | 11,291   | \$ | 11,133   | \$ | 11,057  | \$ | 9,773    | \$ | 11,949  | \$  | 11,801       |
| Consolidated Operating Income Margin   |    |         |    |          |    |          |    | 24.4%    |    |         |    |          |    |         |     | 24.3%        |
| Consolidated Operating Income Margin - YTD <sup>(1)</sup>  |    |         |    |          |    |          |    | 23.8%    |    |         |    |          |    |         |     | 24.6%        |
| Consolidated Adjusted EBITDA Margin  |    |         |    |          |    |          |    | 35.5%    |    |         |    |          |    |         |     | 36.6%        |
| Consolidated Adjusted EBITDA Margin - YTD <sup>(1)</sup>   |    |         |    |          |    |          |    | 36.1%    |    |         |    |          |    |         |     | 37.0%        |

<sup>(1)</sup> Year-to-date Consolidated Operated Income Margin percentage and Consolidated Adjusted EBITDA Margin percentage are calculated using the sum of the quarterly results.

|                                   |              |              |               |               |            |               | (dol          | ars i | n millions) |
|-----------------------------------|--------------|--------------|---------------|---------------|------------|---------------|---------------|-------|-------------|
| Unaudited                         | 9/30/13      | <br>12/31/13 | 3/31/14       | 6/30/14       | 9/30/14    | 12/31/14      | <br>3/31/15   |       | 6/30/15     |
| Net Debt to Adjusted EBITDA Ratio |              |              |               |               |            |               |               |       |             |
| Verizon Net Debt                  |              |              |               |               |            |               |               |       |             |
| Debt maturing within one year     | \$<br>8,202  | \$<br>3,933  | \$<br>2,152   | \$<br>2,283   | \$ 1,603   | \$<br>2,735   | \$<br>4,439   | \$    | 4,206       |
| Long-term debt                    | 90,938       | 89,658       | 107,617       | 107,696       | 107,627    | 110,536       | 108,949       |       | 109,465     |
| Total Debt                        | 99,140       | 93,591       | 109,769       | 109,979       | 109,230    | 113,271       | 113,388       |       | 113,671     |
| Less: Cash and cash equivalents   | 56,710       | 53,528       | 2,907         | 5,776         | 7,218      | 10,598        | 4,386         |       | 3,008       |
| Net Debt                          | \$<br>42,430 | \$<br>40,063 | \$<br>106,862 | \$<br>104,203 | \$ 102,012 | \$<br>102,673 | \$<br>109,002 | \$    | 110,663     |
| Net Debt to Adjusted EBITDA Ratio |              |              |               | 2.4x          | 2.3x       | 2.4x          | 2.5x          |       | 2.5x        |

# Earnings Per Share Reconciliations

| Unaudited                                    | 3 Months<br>Ended<br>6/30/14 | 6  | Months<br>Ended<br>6/30/14 | 3  | Months<br>Ended<br>6/30/15 | 6  | Months<br>Ended<br>6/30/15 |
|--|------------------------------|----|----------------------------|----|----------------------------|----|----------------------------|
| Adjusted EPS - Verizon                       |                              |    |                            |    |                            |    |                            |
| Reported EPS                                 | \$<br>1.01                   | \$ | 2.15                       | \$ | 1.04                       | \$ | 2.06                       |
| Early debt redemption and other costs        | -                            |    | 0.15                       |    | -                          |    | -                          |
| Gain on sale of Omnitel interest             | -                            |    | (0.50)                     |    | -                          |    | -                          |
| Wireless transaction costs                   | -                            |    | 0.07                       |    | -                          |    | -                          |
| Gain on spectrum license transactions        | (0.10)                       |    | (0.11)                     |    | -                          |    | -                          |
| Adjusted EPS                                 | \$<br>0.91                   | \$ | 1.76                       | \$ | 1.04                       | \$ | 2.06                       |
| Adjusted EPS year over year growth           |                              |    |                            |    | 14.3%                      |    |                            |
| Income from Vodafone noncontrolling interest |                              |    | 0.29                       |    | -                          |    | -                          |
| Wireless transaction costs                   |                              |    | (0.06)                     |    | -                          |    | -                          |
| Elimination of Omnitel equity income         |                              |    | (0.01)                     |    | -                          |    | -                          |
| Dilutive effect of share issuance            |                              |    | (0.14)                     |    | -                          |    | -                          |
| Illustrative EPS                             |                              | \$ | 1.83                       | \$ | 1.04                       | \$ | 2.06                       |
| Illustrative EPS year over year growth       |                              |    |                            |    |                            |    | 12.6%                      |

Note: EPS may not add due to rounding.

# Operating Cash Flow Reconciliations

(dollars in millions)

|  | (  | 6 Months<br>Ended | -  | Months<br>Ended |
|--|----|-------------------|----|-----------------|
| Unaudited  |    | 6/30/14           |    | 6/30/15         |
| Operating Cash Flow - Verizon  |    |                   |    |                 |
| Net cash provided by operating activities                                | \$ | 14,804            | \$ | 18,906          |
| Less: Proceeds from monetization of tower assets                         |    | -                 |    | 2,346           |
| Operating Cash Flow adjusted for Tower Transaction                       | \$ | 14,804            | \$ | 16,560          |
| Operating Cash Flow adjusted for Tower Transaction year over year growth |    |                   |    | 11.9%           |

# Free Cash Flow Reconciliations

(dollars in millions)

| Unaudited  | E     | onths<br>Inded<br>31/15 | Months<br>Ended<br>6/30/15 | 6  | Months<br>Ended<br>6/30/15 |
|--|-------|-------------------------|----------------------------|----|----------------------------|
| Free Cash Flow - Verizon                         |       |                         |                            |    |                            |
| Net cash provided by operating activities        | \$ 10 | ,169                    | \$<br>8,737                | \$ | 18,906                     |
| Less: Capital expenditures                       |       | 3,665                   | 4,488                      |    | 8,153                      |
| Free Cash Flow                                   | \$ 6  | 5,504                   | \$<br>4,249                | \$ | 10,753                     |
| Less: Proceeds from monetization of tower assets |       |                         |                            |    | 2,346                      |
| Free Cash Flow adjusted for Tower Transaction    |       |                         |                            | \$ | 8,407                      |

# Wireless Reconciliations

| Unaudited                              | 3 Months<br>Ended<br>9/30/13 | ı     | Months<br>Ended<br>/31/13 | Months<br>Ended<br>3/31/14 |      | Months<br>Ended<br>5/30/14 |      | Months<br>Ended<br>9/30/14 | _  | Months<br>Ended<br>12/31/14 | 3  | (dolla<br>3 Months<br>Ended<br>3/31/15 | Months Ended 6/30/15 |
|--|------------------------------|-------|---------------------------|----------------------------|------|----------------------------|------|----------------------------|----|-----------------------------|----|--|----------------------|
| Wireless Segment EBITDA                |                              |       |                           |                            |      |                            |      |                            |    |                             |    |  |                      |
| Operating Income Add: Depreciation     | \$ 6,886                     | \$ (  | 6,229                     | \$<br>7,318                | \$   | 6,985                      | \$   | 6,955                      | \$ | 5,502                       | \$ | 7,810                                  | \$<br>7,696          |
| and amortization expense               | 2,060                        |       | 2,089                     | 2,061                      |      | 2,107                      |      | 2,139                      |    | 2,152                       |    | 2,190                                  | 2,225                |
| Wireless Segment EBITDA                | \$ 8,946                     | \$ 8  | 8,318                     | \$<br>9,379                | \$   | 9,092                      | \$   | 9,094                      | \$ | 7,654                       | \$ | 10,000                                 | \$<br>9,921          |
| Wireless total operating revenues      | \$ 20,399                    | \$ 2  | 1,125                     | \$<br>20,879               | \$ 2 | 21,483                     | \$ : | 21,835                     | \$ | 23,449                      | \$ | 22,328                                 | \$<br>22,613         |
| Wireless service revenues              | \$ 17,516                    | \$ 17 | 7,711                     | \$<br>17,987               | \$ 1 | 8,078                      | \$   | 18,356                     | \$ | 18,209                      | \$ | 17,914                                 | \$<br>17,689         |
| Wireless Operating Income Margin       | 33.8%                        | :     | 29.5%                     | 35.0%                      |      | 32.5%                      |      | 31.9%                      |    | 23.5%                       |    | 35.0%                                  | 34.0%                |
| Wireless Segment EBITDA Margin         | 43.9%                        | ;     | 39.4%                     | 44.9%                      |      | 42.3%                      |      | 41.6%                      |    | 32.6%                       |    | 44.8%                                  | 43.9%                |
| Wireless Segment EBITDA Service Margin | 51.1%                        |       | 47.0%                     | 52.1%                      |      | 50.3%                      |      | 49.5%                      |    | 42.0%                       |    | 55.8%                                  | 56.1%                |

# Wireline Reconciliations

| Unaudited                          | Months<br>Ended<br>9/30/13 | Months<br>Ended<br>2/31/13 | 3  | Months<br>Ended<br>3/31/14 | Months<br>Ended<br>6/30/14 | Months<br>Ended<br>9/30/14 | _  | Months<br>Ended<br>2/31/14 | 3  | (dolla<br>3 Months<br>Ended<br>3/31/15 | 3  | millions) Months Ended 6/30/15 |
|------------------------------------|----------------------------|----------------------------|----|----------------------------|----------------------------|----------------------------|----|----------------------------|----|--|----|--------------------------------|
| Wireline Segment EBITDA            |                            |                            |    |                            |                            |                            |    |                            |    |  |    |                                |
| Operating Income Add: Depreciation | \$<br>147                  | \$<br>114                  | \$ | 141                        | \$<br>253                  | \$<br>225                  | \$ | 416                        | \$ | 405                                    | \$ | 504                            |
| and amortization expense           | 2,074                      | 2,073                      |    | 2,033                      | 2,005                      | 1,978                      |    | 1,866                      |    | 1,746                                  |    | 1,706                          |
| Wireline Segment EBITDA            | \$<br>2,221                | \$<br>2,187                | \$ | 2,174                      | \$<br>2,258                | \$<br>2,203                | \$ | 2,282                      | \$ | 2,151                                  | \$ | 2,210                          |
| Wireline total operating revenues  | \$<br>9,657                | \$<br>9,712                | \$ | 9,662                      | \$<br>9,631                | \$<br>9,576                | \$ | 9,560                      | \$ | 9,469                                  | \$ | 9,423                          |
| Wireline Operating Income Margin   | 1.5%                       | 1.2%                       |    | 1.5%                       | 2.6%                       | 2.3%                       |    | 4.4%                       |    | 4.3%                                   |    | 5.3%                           |
| Wireline Segment EBITDA Margin     | 23.0%                      | 22.5%                      |    | 22.5%                      | 23.4%                      | 23.0%                      |    | 23.9%                      |    | 22.7%                                  |    | 23.5%                          |