

# FINANCIAL AND OPERATING INFORMATION

As of March 31, 2015

### **Table of Contents**

| Condensed Consolidated Statements of Income           | 3  |
|---|----|
| Non-Operational & Other Items                         | 5  |
| Condensed Consolidated Balance Sheets                 | 7  |
| Verizon – Selected Financial and Operating Statistics | 7  |
| Condensed Consolidated Statements of Cash Flows       | 9  |
| Wireless – Selected Financial Results                 | 12 |
| Wireless – Selected Operating Statistics              | 13 |
| Wireline – Selected Financial Results                 | 15 |
| Wireline – Selected Operating Statistics              | 16 |
| Non-GAAP Reconciliations and Notes                    | 18 |

# Condensed Consolidated Statements of Income

(dollars in millions, except per share amounts)

| Unaudited  |    | 2013    | 2014          | 1Q '15       |
|--|----|---------|---------------|--------------|
| Operating Revenues   | \$ | 120,550 | \$<br>127,079 | \$<br>31,984 |
| Operating Expenses   |    |         |               |              |
| Cost of services and sales   |    | 44,887  | 49,931        | 12,096       |
| Selling, general & administrative expense                                |    | 27,089  | 41,016        | 7,939        |
| Depreciation and amortization expense                                    |    | 16,606  | 16,533        | 3,989        |
| Total Operating Expenses   |    | 88,582  | 107,480       | 24,024       |
|  |    |         |               |              |
| Operating Income   |    | 31,968  | 19,599        | 7,960        |
| Equity in earnings (losses) of unconsolidated businesses                 |    | 142     | 1,780         | (34)         |
| Other income and (expense), net  |    | (166)   | (1,194)       | 75           |
| Interest expense   |    | (2,667) | (4,915)       | (1,332)      |
| Income Before Provision for Income Taxes                                 |    | 29,277  | 15,270        | 6,669        |
| Provision for income taxes   |    | (5,730) | (3,314)       | (2,331)      |
| Net Income   | \$ | 23,547  | \$<br>11,956  | \$<br>4,338  |
|  |    |         |               |              |
| Net income attributable to noncontrolling interests                      | \$ | 12,050  | \$<br>2,331   | \$<br>119    |
| Net income attributable to Verizon                                       |    | 11,497  | 9,625         | 4,219        |
| Net Income   | \$ | 23,547  | \$<br>11,956  | \$<br>4,338  |
|  |    |         |               |              |
| Basic Earnings per Common Share  | •  | 4.04    | 0.40          | 4.00         |
| Net income attributable to Verizon                                       | \$ | 4.01    | \$<br>2.42    | \$<br>1.03   |
| Weighted average number of common shares (in millions)                   |    | 2,866   | 3,974         | 4,116        |
|  |    |         |               |              |
| Diluted Earnings per Common Share (1)                                    |    |         |               |              |
| Net Income attributable to Verizon                                       | \$ | 4.00    | \$<br>2.42    | \$<br>1.02   |
| Weighted average number of common shares-assuming dilution (in millions) |    | 2,874   | 3,981         | 4,121        |

### Notes:

<sup>(1)</sup> Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans, which represents the only potential dilution.

# Condensed Consolidated Statements of Income

(dollars in millions, except per share amounts)

|  |         |     | 2013      |    |         |      |         |    | 20      | 14 |         |    |         |    | 2015    |
|--|---------|-----|-----------|----|---------|------|---------|----|---------|----|---------|----|---------|----|---------|
| Unaudited  | 2Q      |     | 3Q        |    | 4Q      |      | 1Q      |    | 2Q      |    | 3Q      |    | 4Q      |    | 1Q      |
| Operating Revenues   | \$ 29,7 | 86  | \$ 30,279 | \$ | 31,065  | \$ 3 | 30,818  | \$ | 31,483  | \$ | 31,586  | \$ | 33,192  | \$ | 31,984  |
| Operating Expenses   |         |     |           |    |         |      |         |    |         |    |         |    |         |    |         |
| Cost of services and sales   | 11,0    | 33  | 10,960    |    | 11,962  | 1    | 11,189  |    | 12,087  |    | 12,252  |    | 14,403  |    | 12,096  |
| Selling, general & administrative expense  | 8,0     |     | 8,037     |    | 2,857   |      | 8,332   |    | 7,550   |    | 8,277   |    | 16,857  |    | 7,939   |
| Depreciation and amortization expense  | 4,1     |     | 4,154     |    | 4,183   |      | 4,137   |    | 4,161   |    | 4,167   |    | 4,068   |    | 3,989   |
| Total Operating Expenses   | 23,2    | 31  | 23,151    |    | 19,002  | 2    | 23,658  |    | 23,798  |    | 24,696  |    | 35,328  |    | 24,024  |
| Operating Income (Loss) Equity in earnings (losses) of unconsolidated  | 6,5     | 55  | 7,128     |    | 12,063  |      | 7,160   |    | 7,685   |    | 6,890   |    | (2,136) |    | 7,960   |
| businesses   | 1       | 20  | 19        |    | 8       |      | 1,902   |    | (43)    |    | (48)    |    | (31)    |    | (34)    |
| Other income and (expense), net  |         | 25  | 20        |    | (250)   |      | (894)   |    | 66      |    | 71      |    | (437)   |    | 75      |
| Interest expense   | (5      | 14) | (555)     |    | (1,061) |      | (1,214) |    | (1,164) |    | (1,255) |    | (1,282) |    | (1,332) |
| Income (Loss) Before (Provision) Benefit for   |         |     |           |    |         |      |         |    |         |    |         |    |         |    |         |
| Income Taxes   | 6,1     | 86  | 6,612     |    | 10,760  |      | 6,954   |    | 6,544   |    | 5,658   |    | (3,886) |    | 6,669   |
| (Provision) Benefit for income taxes   | (9      | 88) | (1,034)   |    | (2,844) |      | (968)   |    | (2,220) |    | (1,864) |    | 1,738   |    | (2,331) |
| Net Income (Loss)  | \$ 5,1  | 98  | \$ 5,578  | \$ | 7,916   | \$   | 5,986   | \$ | 4,324   | \$ | 3,794   | \$ | (2,148) | \$ | 4,338   |
| Net income attributable to noncontrolling  |         |     |           |    |         |      |         |    |         |    |         |    |         |    |         |
| interests  | \$ 2,9  | 52  | \$ 3,346  | \$ | 2,849   | \$   | 2,039   | \$ | 110     | \$ | 99      | \$ | 83      | \$ | 119     |
| Net income (loss) attributable to Verizon  | 2,2     |     | 2,232     | •  | 5,067   | , T  | 3,947   | *  | 4,214   | •  | 3,695   | •  | (2,231) | •  | 4,219   |
| Net Income (Loss)  | \$ 5,1  |     | \$ 5,578  | \$ | 7,916   | \$   | 5,986   | \$ | 4,324   | \$ | 3,794   | \$ | (2,148) | \$ | 4,338   |
|  |         |     |           |    |         |      |         |    |         |    |         |    |         |    |         |
| Basic Earnings (Loss) per Common Share Net Income (loss) attributable to Verizon Weighted average number of common shares        | \$      | 78  | \$ .78    | \$ | 1.77    | \$   | 1.15    | \$ | 1.02    | \$ | .89     | \$ | (.54)   | \$ | 1.03    |
| (in millions)  | 2,8     | 65  | 2,866     |    | 2,867   |      | 3,425   |    | 4,147   |    | 4,152   |    | 4,157   |    | 4,116   |
| Diluted Earnings (Loss) per Common Share (1) Net Income (loss) attributable to Verizon Weighted average number of common shares- | \$      | 78  | \$ .78    | \$ | 1.76    | \$   | 1.15    | \$ | 1.01    | \$ | .89     | \$ | (.54)   | \$ | 1.02    |
| assuming dilution (in millions)  | 2,8     | 72  | 2,874     |    | 2,875   |      | 3,430   |    | 4,153   |    | 4,159   |    | 4,157   |    | 4,121   |

### Notes:

Certain reclassifications of prior period amounts have been made, where appropriate, to reflect comparable operating results.

EPS may not add due to rounding.

<sup>(1)</sup> If there is a net loss, diluted EPS is the same as basic EPS. Diluted Earnings per Common Share includes the dilutive effect of shares issuable under our stock-based compensation plans, which represents the only potential dilution.

# Non-Operational & Other Items

| /D +     | 4-11    |    | : III: A  |  |
|----------|---------|----|-----------|--|
| (Pre-tax | dollars | ın | millions) |  |

| Unaudited   |    | 2013    |    | 2014    |    | 1Q'15 |
|---|----|---------|----|---------|----|-------|
| Severance, Pension & Benefit Charges/(Credits) Operating expenses               | \$ | (6,232) | \$ | 7,507   | \$ | -     |
| Gain on Spectrum License Transactions Selling, general & administrative expense | \$ | (270)   | ď  | (707)   | ¢  |       |
| Selling, general & administrative expense                                       | Ф  | (278)   | Ф  | (707)   | Þ  | -     |
| Early Debt Redemption and Other Costs   |    |         |    |         |    |       |
| Cost of services and sales  | \$ | -       | \$ | 27      | \$ | -     |
| Selling, general & administrative expense                                       |    | -       |    | 307     |    | -     |
| Other income and (expense), net   |    | -       |    | 1,461   |    | -     |
| Gain on Sale of Omnitel Interest  |    |         |    |         |    |       |
| Equity in earnings of unconsolidated businesses                                 | \$ | -       | \$ | (1,924) | \$ | -     |
| Wireless Transaction Costs  |    |         |    |         |    |       |
| Other income and (expense), net   | \$ | 242     | \$ | (4)     | \$ | -     |
| Interest expense  |    | 685     |    | 415     |    | -     |
| Impact of Divested Operations   |    |         |    |         |    |       |
| Revenues  | \$ | 599     | \$ | 256     | \$ | -     |
| Cost of services and sales  |    | 531     |    | 239     |    | -     |
| Selling, general & administrative expense                                       |    | 25      |    | 5       |    | -     |
| Total Expenses  | \$ | 556     | \$ | 244     | \$ | -     |

# Non-Operational & Other Items

(Pre-tax dollars in millions)

|  |    | 2               | 2014 |                 |                       |    |                 |    |                 |    | 2015        |    |                  |    |             |
|--|----|-----------------|------|-----------------|-----------------------|----|-----------------|----|-----------------|----|-------------|----|------------------|----|-------------|
| Unaudited  | _  | 2Q              |      | 3Q              | 4Q                    |    | 1Q              |    | 2Q              |    | 3Q          |    | 4Q               |    | 1Q          |
| Severance, Pension & Benefit Charges/(Credits) Operating expenses  | \$ | (237)           | \$   | -               | \$<br>(5,995)         | \$ | -               | \$ | -               | \$ | -           | \$ | 7,507            | \$ | -           |
| Gain on Spectrum License Transactions<br>Selling, general & administrative expense   | \$ | -               | \$   | (278)           | \$<br>-               | \$ | -               | \$ | (707)           | \$ | -           | \$ | -                | \$ | -           |
| Early Debt Redemption and Other Costs Cost of services and sales Selling, general & administrative expense Other income and (expense), net | \$ | -<br>-<br>-     | \$   | -<br>-<br>-     | \$<br>-<br>-<br>-     | \$ | -<br>-<br>923   | \$ | -<br>-<br>-     | \$ | -<br>-<br>- | \$ | 27<br>307<br>538 | \$ | -<br>-<br>- |
| Gain on Sale of Omnitel Interest Equity in earnings of unconsolidated businesses   | \$ | -               | \$   | -               | \$<br>-               | \$ | (1,924)         | \$ | -               | \$ | -           | \$ | -                | \$ | -           |
| Wireless Transaction Costs Other income and (expense), net Interest expense  | \$ | -<br>-          | \$   | -<br>62         | \$<br>242<br>623      | \$ | (4)<br>415      | \$ | -<br>-          | \$ | -           | \$ | -                | \$ |             |
| Impact of Divested Operations Revenues Cost of services and sales Selling, general & administrative expense                                | \$ | 129<br>117<br>4 | \$   | 157<br>142<br>7 | \$<br>133<br>108<br>8 | \$ | 128<br>120<br>2 | \$ | 128<br>119<br>3 | \$ | -<br>-      | \$ | -<br>-<br>-      | \$ | :           |
| Total Expenses   | \$ | 121             | \$   | 149             | \$<br>                | \$ | 122             | \$ | 122             | \$ |             | \$ | -                | \$ | -           |

**Total Liabilities and Equity** 

### **Condensed Consolidated Balance Sheets**

| Unaudiled         (2/3/11/3)         (2/3/11/3)         (3/3/17/5)           Assets         Current assets         Commander         S.5,522 (10.58)         \$ 10.588 (10.58)         \$ 4,386 (10.58)           Short-term investments         601 (15.55)         5.57 (10.58)         \$ 1,2698 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)         \$ 1,2688 (10.58)  |   |              | (,                                    | dollars in millions) |
|--|---|--------------|---------------------------------------|----------------------|
| Current assets         \$ 53,528 \$ 10,598 \$ 4,386           Cash and cash equivalents         601         555         547           Accounts receivable, net         12,439         13,939         12,688           Inventories         1,000         1,153         1,1678           Assets held for sale         912         552         893           Prepaid expenses and other         2,494         2,772         3,236           Total current assets         70,994         29,623         22,836           Plant, property and equipment         20,865         20,5068         210,389           Less accumulated depreciation         131,909         140,561         128,747           Uriveless licenses         3,432         802         762           Wireless licenses         3,432         802         762           Wireless licenses         3,432         802         762           Wireless licenses         5,709         5,726         5,709           Goodwill         24,634         24,639         23,303           Other intangible assets, net         5,800         5,728         5,779           Non-current assets held for sale         3         3,52         5,707         5,755           Tot  | Unaudited   | 12/31/13     | ,                                     | ,                    |
| Cash and cash equivalents         \$ 53,528         \$ 10,998         \$ 4.386           Short-term investments         601         555         547           Accounts receivable, net         12,439         13,993         12,688           Inventories         912         552         893           Assets held for sale         912         552         893           Prepaid expenses and other         2,494         2,772         3,236           Total current assets         70,994         2,9623         22,836           Plant, properly and equipment         220,865         230,508         210,389           Less accumulated depreciation         131,999         140,561         128,747           Investments in unconsolidated businesses         3,432         802         762           Wireless licenses         75,747         75,341         75,693           Goodwill         24,634         2,453         23,03           Other intangible assets, net         5,00         5,728         5,779           Non-current assets held for sale         9,21         10,430           Other assets         3,93         2,735         5,765           Total Assets         3,24         4,53         5,707         5,765  | Assets  |              |                                       |                      |
| Short-term investments         601         5.55         5.47           Accounts receivable, net inventories         12,439         13,939         12,096           Assets held for sale         912         552         893           Prepaid expenses and other         2,494         2,772         3,236           Total current assets         70,994         29,623         22,836           Plant, properly and equipment         220,865         230,508         210,389           Less accumulated depreciation         131,999         140,561         128,747           Investments in unconsolidated businesses         3,432         802         762           Wireless licenses         3,432         802         762           Goodwill         24,634         24,633         23,035         83,000           Other intangible assets, net         5,800         5,778         75,341         75,693           Obeyosi for wireless licenses         5,800         5,278         5,779           Non-current assets held for sale         9,21         10,430           Uter states         4,535         5,707         5,565           Total current liabilities         3,933         2,735         4,439           Debt maturing within one year <td>Current assets</td> <td></td> <td></td> <td></td>   | Current assets  |              |                                       |                      |
| Accounts receivable, net Inventories   | Cash and cash equivalents                               | \$ 53,528    | \$ 10,598                             | \$ 4,386             |
| Inventories  | Short-term investments                                  | 601          | 555                                   | 547                  |
| Assets held for sale         912         552         893           Prepaid expenses and other         2,494         2,772         3,236           Total current assets         70,994         29,623         22,836           Plant, property and equipment         220,665         230,508         210,388           Less accumulated depreciation         131,909         140,561         128,747           Investments in unconsolidated businesses         3,432         802         762           Wireless licenses         75,747         75,341         75,693           Goodwill         24,643         24,639         23,303           Other intangible assets, net         5,800         5,728         5,779           Non-current assets held for sale         -         -         92         10,40           Other assets         4,535         5,707         5,768         7,79         7,75         7,76 <t< td=""><td>Accounts receivable, net</td><td>12,439</td><td>13,993</td><td>12,698</td></t<>   | Accounts receivable, net                                | 12,439       | 13,993                                | 12,698               |
| Prepaid expenses and other         2,494         2,722         3,236           Total current assets         70,994         2,9623         22,865           Plant, property and quipment         220,865         30,508         210,889           Less accumulated depreciation         131,909         410,561         128,747           Investments in unconsolidated businesses         3,432         80.2         76.2           Wireless licenses         5,807         75,941         75,943           Goodwill         24,634         24,639         23,033           Other intangible assets, net         5,800         5,778         7,779           Non-current assets held for sale         2         2         2           Cher assets         4,535         5,707         5,765           Total Assets         2,453         2,307         2,357           Total Assets         3,933         2,735         2,439           Total Assets         3,933         2,735         2,439           Debt maturing within one year         3,933         2,735         4,439           Accounts payable and accrued liabilities         16,653         16,661         8,511           Other         6,664         3,643         3,513  | Inventories   | 1,020        | 1,153                                 | 1,076                |
| Total current assets         70,994         29,623         22,886           Plant, property and equipment Less accumulated depreciation         220,865         230,508         210,389           Less accumulated depreciation         131,909         140,561         128,747           Wireless incenses         3,432         802         762           Wireless licenses         75,747         75,341         75,693           Goodwill         24,634         24,639         23,033           Other intangible assets, net         5,800         5,728         5,779           Non-current assets held for sale         9,580         921         10,430           Other assets         2,735         5,707         5,765           Total Assets         2,74,098         232,708         235,795           Total Assets         2,74,098         232,708         235,795           Total Assets         2,74,098         23,270         2,765           Total Assets         2,735         4,439           Accounts payable and accrued liabilities         16,453         16,680         15,189           Liabilities related to assets held for sale         2,705         2,664         2,871           Other Cother assets         2,705         2,664<  | Assets held for sale                                    | 912          | 552                                   | 893                  |
| Total current assets         70,994         29,623         22,886           Plant, property and equipment Less accumulated depreciation         220,865         230,508         210,389           Less accumulated depreciation         181,909         140,561         128,747           Investments in unconsolidated businesses         3,432         802         762           Wireless licenses         75,747         75,341         75,693           Goodwill         24,634         24,639         23,303           Other intangible assets, net         5,800         5,728         5,779           Non-current assets beld for sale         -         921         10,430           Other assets         2,735         5,705         5,765           Total Assets         2,74,988         23,705         5,765           Total Assets         2,74,998         2,705         5,765           Total Assets         3,933         2,735         4,439           Accounts payable and accrued liabilities         16,453         16,669         15,189           Liabilities related to assets held for sale         2,705         2,804         2,813           Other         6,644         3,849         3,513           Liabilities related to assets held for sal   | Prepaid expenses and other                              | 2,494        | 2,772                                 | 3,236                |
| Plant, property and equipment Less accumulated depreciation         220,865         230,508         210,389           Less accumulated depreciation         131,909         140,561         128,747           Investments in unconsolidated businesses         3,432         80,20         762           Wireless licenses         75,747         75,341         75,693           Goodwill         24,634         24,639         23,030           Other intangible assets, net         5,00         5,728         5,779           Non-current assets held for sale         5,00         921         10,430           Deposit for wireless licenses         4,535         5,707         5,765           Total Assets         2,453         3,207         \$ 235,790           Users It liabilities         4,535         5,707         5,765           Total Assets         3,933         2,735         \$ 4,439           Accounts payable and accrued liabilities         16,453         16,660         15,189           Liabilities related to assets held for sale         2,735         4,439           Cother         6,664         8,649         8,513           Total current liabilities         2,705         28,064         15,189           Employee benefit obligations <td>' '</td> <td></td> <td></td> <td></td>   | ' '   |              |                                       |                      |
| Less accumulated depreciation         131,909         140,561         128,74           Investments in unconsolidated businesses         3,432         802         762           Wireless licenses         75,747         75,341         75,693           Soodwill         24,634         24,633         23,303           Other intangible assets, net         5,000         5,728         5,779           Non-current assets held for sale   |   |              |                                       | ,                    |
| Less accumulated depreciation         131,909         140,561         128,74           Investments in unconsolidated businesses         3,432         802         762           Wireless licenses         75,747         75,341         75,693           Soodwill         24,634         24,633         23,303           Other intangible assets, net         5,000         5,728         5,779           Non-current assets held for sale   | Plant, property and equipment                           | 220.865      | 230.508                               | 210.389              |
| Nestments in unconsolidated businesses   |   | ·            | ·                                     |                      |
| Numer   Nume | 2000 accumulated acprociation                           |              |                                       |                      |
| Wireless licenses         75,747         75,341         75,693           Goodwill         24,634         24,639         23,303           Other intangible assets, net         5,800         5,728         5,779           Non-current assets held for sale         -         -         -         9,580           Deposit for wireless licenses         -         921         10,430           Other assets         4,535         5,707         5,765           Total Assets         274,098         232,708         235,790           Liabilities and Equity         -         -         2,273         \$ 2,35,790           Current liabilities         -         15,433         1,680         15,189           Liabilities and Equity         -         -         -         -         5,275         \$ 4,439           Accounts payable and accrued liabilities         15,433         16,680         15,189         16,681         16,680         15,189           Liabilities related to assets held for sale         -         -         -         5,272         175         172         0ther         27,050         28,064         28,713         18,413         18,680         13,181         18,493         18,113         18,493         18,19   | Investments in unconsolidated husinesses                |              |                                       |                      |
| Goodwill         24,634         24,639         23,308           Other intangible assets, net         5,800         5,728         5,779           Non-current assets held for sale         -         -         9,580           Deposit for wireless licenses         4,535         5,707         5,765           Total Assets         2,74,098         2,32,708         \$235,790           Liabilities and Equity           Current liabilities           Debt maturing within one year         \$3,933         \$2,735         \$4,439           Accounts payable and accrued liabilities         16,453         16,660         15,188           Liabilities related to assets held for sale         6,664         8,649         8,513           Cother         6,664         8,649         8,513           Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,822         33,280         33,010           Deferred income taxes         28,639         41,578         42,33           Onnor-current liabilities related to assets held for sale         5,653         5,574         11,086           Equi  |   | •            |                                       |                      |
| Other intangible assets, net         5,800         5,728         5,779           Non-current assets held for sale         -         -         9,580           Deposit for wireless licenses         -         921         10,430           Other assets         4,535         5,707         5,765           Total Assets         -         2,247,098         \$ 232,708         \$ 235,700           Liabilities and Equity           Current liabilities         -         -         -         5,767         5,785           Debt maturing within one year         -         -         -         5,725         \$ 4,439           Accounts payable and accrued liabilities         16,453         16,668         15,189         15,189           Liabilities related to assets held for sale         -         -         -         5,72         5,72         5,72           Other         8,668         1,668         8,649         8,513         3,73         3,243         3,513           Long-term debt         89,658         110,536         188,949         2,760         28,649         33,280         33,010         3,60         2,649         4,543         4,533         4,573         4,533         4,573         4,573 <td< td=""><td></td><td></td><td></td><td>•</td></td<>   |   |              |                                       | •                    |
| Non-current assets held for sale         -         9.580           Deposit for wireless licenses         921         10,430           Other assets         4.535         5.707         5.765           Total Assets         \$274,098         \$232,708         \$235,790           Liabilities and Equity         Current liabilities           Debt maturing within one year         \$3,933         \$2,735         \$4,439           Accounts payable and accrued liabilities         16,453         16,680         15,189           Liabilities related to assets held for sale         6,644         8,649         8,513           Other         6,664         8,649         8,513           Total current liabilities         27,050         28,064         28,735           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         2         4         4         4           Equity         2         4         4         4         4         4         4         4         4         4  |   | ·            | ·                                     |                      |
| Deposit for wireless licenses         921         10,430           Other assets         4,535         5,707         5,765           Total Assets         \$ 274,098         \$ 232,708         \$ 235,790           Liabilities and Equity           Debt maturing within one year         \$ 3,933         \$ 2,735         \$ 4,439           Accounts payable and accrued liabilities         16,453         16,680         15,189           Liabilities related to assets held for sale         6,64         8,649         8,513           Other         6,64         8,649         8,513           Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         5,653         5,574         11,086           Equity         2         4         4         4           Common stock         297         424         424           Common stock         297         424         424           Co   | •   | 3,000        | 3,720                                 |                      |
| Other assets         4,535         5,707         5,765           Total Assets         274,098         232,708         235,709           Liabilities and Equity         Current liabilities           Debt maturing within one year         \$ 3,933         2,735         4,439           Accounts payable and accrued liabilities         16,453         16,660         15,189           Liabilities related to assets held for sale         2         2         572           Other         6,664         8,649         8,513           Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         5,653         5,574         11,086           Equity         Common stock         297         424         424           Common stock         297         424         424           Common stock in treasury, at cost         37,939         11,155         10,391           Common stock in treasury, at cost   |   | •            | 021                                   |                      |
| Total Assets         \$ 274,098 \$ 232,708 \$ 235,790           Liabilities and Equity         Current liabilities           Debt maturing within one year         \$ 3,933 \$ 2,735 \$ 4,439           Accounts payable and accrued liabilities         16,453 \$ 16,680 \$ 15,189           Liabilities related to assets held for sale         6,664 \$ 8,649 \$ 8,513           Other         6,664 \$ 8,649 \$ 8,513           Total current liabilities         27,050 \$ 28,064 \$ 28,713           Long-term debt         89,658 \$ 110,536 \$ 108,949           Employee benefit obligations         27,682 \$ 33,280 \$ 33,010           Deferred income taxes         28,639 \$ 41,578 \$ 42,330           Non-current liabilities related to assets held for sale         28,639 \$ 41,578 \$ 42,330           Other liabilities         5,653 \$ 5,574 \$ 11,086           Equity         297 \$ 424 \$ 424           Common stock         297 \$ 424 \$ 424           Common stock         297 \$ 424 \$ 424           Contributed capital         37,939 \$ 11,155 \$ 10,331           Reinvested earnings         1,782 \$ 2,447 \$ 4,422           Accumulated other comprehensive income         2,358 \$ 1,111 \$ 916           Common stock in treasury, at cost         3,961 \$ (3,961) \$ (3,263) \$ (7,093)           Deferred compensation - employee stock ownership plans and other         421 \$ 424  | ·   | 4 505        | -                                     | · ·                  |
| Liabilities and Equity         Current liabilities         Say 33 \$ 2,735 \$ 4,439           Debt maturing within one year         \$ 3,933 \$ 2,735 \$ 4,439           Accounts payable and accrued liabilities         16,453 16,680 15,189           Liabilities related to assets held for sale         572           Other         6,664 8,649 8,513           Total current liabilities         27,050 28,064 28,713           Long-term debt         89,658 110,536 108,949           Employee benefit obligations         27,682 33,280 33,010           Deferred income taxes         28,639 41,578 42,330           Non-current liabilities related to assets held for sale         943           Other liabilities related to assets held for sale         943           Other liabilities         5,653 5,574 11,086           Equity         Common stock         297 424 424           Contributed capital         37,939 11,155 10,391           Reinvested earnings         1,782 2,447 4,422           Accumulated other comprehensive income         2,358 1,111 916           Common stock in treasury, at cost         (3,961) (3,263) (7,093)           Deferred compensation - employee stock ownership plans and other         421 424 2279           Noncontrolling interests         56,580 1,378 1,420  |   |              | · · · · · · · · · · · · · · · · · · · |                      |
| Current liabilities         \$ 3,933 \$ 2,735 \$ 4,439           Accounts payable and accrued liabilities         16,453 16,680 15,189           Liabilities related to assets held for sale         - 572           Other         6,664 8,649 8,513           Total current liabilities         27,050 28,064 28,713           Long-term debt         89,658 110,536 108,949           Employee benefit obligations         27,682 33,280 33,010           Deferred income taxes         28,639 41,578 42,330           Non-current liabilities related to assets held for sale         943           Other liabilities         5,653 5,574 11,086           Equity         297 424 424           Common stock         297 424 424           Contributed capital         37,939 11,155 10,391           Reinvested earnings         1,782 2,447 4,422           Accumulated other comprehensive income         2,358 1,111 916           Common stock in treasury, at cost         (3,961) (3,263) (7,093)           Deferred compensation - employee stock ownership plans and other         421 424 224           Noncontrolling interests         56,580 1,378 1,420   | Total Assets  | \$ 274,098   | \$ 232,708                            | \$ 235,790           |
| Current liabilities         \$ 3,933 \$ 2,735 \$ 4,439           Accounts payable and accrued liabilities         16,453 16,680 15,189           Liabilities related to assets held for sale         - 572           Other         6,664 8,649 8,513           Total current liabilities         27,050 28,064 28,713           Long-term debt         89,658 110,536 108,949           Employee benefit obligations         27,682 33,280 33,010           Deferred income taxes         28,639 41,578 42,330           Non-current liabilities related to assets held for sale         943           Other liabilities         5,653 5,574 11,086           Equity         297 424 424           Common stock         297 424 424           Contributed capital         37,939 11,155 10,391           Reinvested earnings         1,782 2,447 4,422           Accumulated other comprehensive income         2,358 1,111 916           Common stock in treasury, at cost         (3,961) (3,263) (7,093)           Deferred compensation - employee stock ownership plans and other         421 424 224           Noncontrolling interests         56,580 1,378 1,420   | Linkstein and Funder                                    |              |                                       |                      |
| Debt maturing within one year         \$ 3,933         \$ 2,735         \$ 4,439           Accounts payable and accrued liabilities         16,453         16,680         15,189           Liabilities related to assets held for sale         572         572           Other         6,664         8,649         8,513           Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         943         943           Other liabilities         5,653         5,574         11,086           Equity         Common stock         297         424         424           Contributed capital         37,939         11,155         10,391           Reinvested earnings         1,782         2,447         4,422           Accumulated other comprehensive income         2,358         1,111         916           Common stock in treasury, at cost         33,961         33,263         7,093)           Deferred compen   | • •   |              |                                       |                      |
| Accounts payable and accrued liabilities       16,453       16,680       15,189         Liabilities related to assets held for sale       -       -       572         Other       6,664       8,649       8,513         Total current liabilities       27,050       28,064       28,713         Long-term debt       89,658       110,536       108,949         Employee benefit obligations       27,682       33,280       33,010         Deferred income taxes       28,639       41,578       42,330         Non-current liabilities related to assets held for sale       -       -       943         Other liabilities       5,653       5,574       11,086         Equity       297       424       424         Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420   |   |              |                                       |                      |
| Liabilities related to assets held for sale         -         -         572           Other         6,664         8,649         8,513           Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         -         -         943           Other liabilities         5,653         5,574         11,086           Equity         297         424         424           Contributed capital         37,939         11,155         10,391           Reinvested earnings         1,782         2,447         4,422           Accumulated other comprehensive income         2,358         1,111         916           Common stock in treasury, at cost         (3,961)         (3,263)         (7,093)           Deferred compensation - employee stock ownership plans and other         421         424         279           Noncontrolling interests         56,580         1,378         1,420   |   |              |                                       |                      |
| Other         6,664         8,649         8,513           Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         -         -         943           Other liabilities         5,653         5,574         11,086           Equity         Common stock         297         424         424           Contributed capital         37,939         11,155         10,391           Reinvested earnings         1,782         2,447         4,422           Accumulated other comprehensive income         2,358         1,111         916           Common stock in treasury, at cost         (3,961)         (3,263)         (7,093)           Deferred compensation - employee stock ownership plans and other         421         424         279           Noncontrolling interests         56,580         1,378         1,420  |   | 16,453       | 16,680                                |                      |
| Total current liabilities         27,050         28,064         28,713           Long-term debt         89,658         110,536         108,949           Employee benefit obligations         27,682         33,280         33,010           Deferred income taxes         28,639         41,578         42,330           Non-current liabilities related to assets held for sale         -         -         943           Other liabilities         5,653         5,574         11,086           Equity         Common stock         297         424         424           Contributed capital         37,939         11,155         10,391           Reinvested earnings         1,782         2,447         4,422           Accumulated other comprehensive income         2,358         1,111         916           Common stock in treasury, at cost         (3,961)         (3,263)         (7,093)           Deferred compensation - employee stock ownership plans and other         421         424         279           Noncontrolling interests         56,580         1,378         1,420  |   | <del>-</del> | -                                     |                      |
| Long-term debt   |   |              |                                       |                      |
| Employee benefit obligations       27,682       33,280       33,010         Deferred income taxes       28,639       41,578       42,330         Non-current liabilities related to assets held for sale       -       -       943         Other liabilities       5,653       5,574       11,086         Equity       -       -       424       424         Common stock       297       424       424         Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420   | Total current liabilities                               | 27,050       | 28,064                                | 28,713               |
| Employee benefit obligations       27,682       33,280       33,010         Deferred income taxes       28,639       41,578       42,330         Non-current liabilities related to assets held for sale       -       -       943         Other liabilities       5,653       5,574       11,086         Equity       -       -       424       424         Common stock       297       424       424         Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420   |   |              |                                       |                      |
| Deferred income taxes       28,639       41,578       42,330         Non-current liabilities related to assets held for sale       -       -       943         Other liabilities       5,653       5,574       11,086         Equity       -       -       -       -       -       -       -       943         Common stock       5,653       5,574       11,086       -       -       -       -       -       -       943         Common stock       297       424       424       -       -       -       -       -       -       -       -       -       -       943       -       -       -       -       943       -       -       -       -       943       -       -       -       -       -       -       943       -  | Long-term debt  | 89,658       | 110,536                               | 108,949              |
| Non-current liabilities related to assets held for sale       -       -       943         Other liabilities       5,653       5,574       11,086         Equity       -       -       -       -       943         Common stock       -       -       -       -       -       943         Common stock       -       -       -       -       943         Common stock       297       424       424       424         Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420  | Employee benefit obligations                            | 27,682       | 33,280                                | 33,010               |
| Other liabilities       5,653       5,574       11,086         Equity       Common stock       297       424       424         Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420  | Deferred income taxes                                   | 28,639       | 41,578                                | 42,330               |
| Equity       297       424       424         Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420  | Non-current liabilities related to assets held for sale | -            | -                                     |                      |
| Common stock         297         424         424           Contributed capital         37,939         11,155         10,391           Reinvested earnings         1,782         2,447         4,422           Accumulated other comprehensive income         2,358         1,111         916           Common stock in treasury, at cost         (3,961)         (3,263)         (7,093)           Deferred compensation - employee stock ownership plans and other         421         424         279           Noncontrolling interests         56,580         1,378         1,420  | Other liabilities                                       | 5,653        | 5,574                                 | 11,086               |
| Common stock         297         424         424           Contributed capital         37,939         11,155         10,391           Reinvested earnings         1,782         2,447         4,422           Accumulated other comprehensive income         2,358         1,111         916           Common stock in treasury, at cost         (3,961)         (3,263)         (7,093)           Deferred compensation - employee stock ownership plans and other         421         424         279           Noncontrolling interests         56,580         1,378         1,420  | Fauity  |              |                                       |                      |
| Contributed capital       37,939       11,155       10,391         Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420   | · ·   | 297          | 424                                   | 424                  |
| Reinvested earnings       1,782       2,447       4,422         Accumulated other comprehensive income       2,358       1,111       916         Common stock in treasury, at cost       (3,961)       (3,263)       (7,093)         Deferred compensation - employee stock ownership plans and other       421       424       279         Noncontrolling interests       56,580       1,378       1,420  |   |              |                                       |                      |
| Accumulated other comprehensive income 2,358 1,111 916 Common stock in treasury, at cost (3,961) (3,263) (7,093) Deferred compensation - employee stock ownership plans and other 421 424 279 Noncontrolling interests 56,580 1,378 1,420  | ·   | ·            |                                       |                      |
| Common stock in treasury, at cost(3,961)(3,263)(7,093)Deferred compensation - employee stock ownership plans and other421424279Noncontrolling interests56,5801,3781,420  | · · · · · · · · · · · · · · · · · · ·                   | •            | ,                                     | •                    |
| Deferred compensation - employee stock ownership plans and other  Noncontrolling interests  421 424 279 1,378 1,420  | ·   | ·            |                                       |                      |
| Noncontrolling interests <u>56,580</u> 1,378 <b>1,420</b>  |   |              |                                       |                      |
|  | · · · · · · · · · · · · · · · · · · ·                   |              |                                       |                      |
| Total Equity 95,416 13,676 <b>10,759</b>   | <b>G</b>  | 95,416       | 13,676                                | 10,759               |

# Verizon - Selected Financial and Operating Statistics

| Unaudited                                   | 12/31/13     | 12/31/14      | 3/31/15       |
|---|--------------|---------------|---------------|
| Total debt (\$M)                            | \$<br>93,591 | \$<br>113,271 | \$<br>113,388 |
| Net debt (\$M)                              | \$<br>40,063 | \$<br>102,673 | \$<br>109,002 |
| Net debt / Adjusted EBITDA                  |              | 2.4x          | 2.5x          |
| Common shares outstanding end of period (M) | 2,862        | 4,155         | 4,078         |
| Total employees                             | 176,800      | 177,300       | 176,200       |
| Cash dividends declared per common share    | \$<br>2.090  | \$<br>2.160   | \$<br>.550    |

274,098 \$

232,708 \$

235,790

### Condensed Consolidated Balance Sheets

| Unaudited                                   | 6/30/13        | 3 9/30/13                             | 12/31/13        | 3/31/14    | 6/30/14                | 9/30/14              | •               | llars in millions) |
|---|----------------|---------------------------------------|-----------------|------------|------------------------|----------------------|-----------------|--------------------|
| Assets                                      |                |                                       |                 |            |                        |                      |                 |                    |
| Current assets                              |                |                                       |                 |            |                        |                      |                 |                    |
| Cash and cash equivalents                   | \$ 1,788       | \$ 56,710                             | \$ 53,528       | \$ 2,907   | \$ 5,776               | \$ 7,218             | \$ 10,598       | \$ 4,386           |
| Short-term investments                      | ъ 1,700<br>618 | \$ 50,710<br>631                      | ъ 55,526<br>601 | 637        | \$ 5,776<br>648        | φ 7,216<br>635       | φ 10,596<br>555 | \$ 4,386<br>547    |
|   |                |                                       | 12,439          |            |                        |                      |                 |                    |
| Accounts receivable, net                    | 12,216         | 12,111                                | •               | 12,131     | 12,966                 | 13,283               | 13,993          | 12,698             |
| Inventories                                 | 1,040          | 1,193                                 | 1,020           | 881        | 1,073                  | 1,206                | 1,153           | 1,076              |
| Assets held for sale                        | 2,338          | - 0.000                               | 912             | 4,162      | 14                     | 317                  | 552             | 893                |
| Prepaid expenses and other                  | 3,957          | 3,060                                 | 2,494           | 2,554      | 2,410                  | 2,114                | 2,772           | 3,236              |
| Total current assets                        | 21,957         | 73,705                                | 70,994          | 23,272     | 22,887                 | 24,773               | 29,623          | 22,836             |
| Plant, property and equipment               | 215,224        | 218,336                               | 220,865         | 223,841    | 227,475                | 230,452              | 230,508         | 210,389            |
| Less accumulated depreciation               | 126,892        | 129,809                               | 131,909         | 134,785    | 137,763                | 140,520              | 140,561         | 128,747            |
| ·   | 88,332         | 88,527                                | 88,956          | 89,056     | 89,712                 | 89,932               | 89,947          | 81,642             |
| Investments in unconsolidated businesses    | 3,319          | 3,423                                 | 3,432           | 889        | 852                    | 818                  | 802             | 762                |
| Wireless licenses                           | 75,825         | 76,503                                | 75,747          | 72,713     | 75,270                 | 75,303               | 75,341          | 75,693             |
| Goodwill                                    | 24,336         | 24,339                                | 24,634          | 24,647     | 24,663                 | 24,617               | 24,639          | 23,303             |
| Other intangible assets, net                | 5,776          | 5,732                                 | 5,800           | 5,839      | 5,781                  | 5,738                | 5,728           | 5,779              |
| Non-current assets held for sale            | -              | · -                                   | ,               | _          | , <u>-</u>             | , -                  | · -             | 9,580              |
| Deposit for wireless licenses               | _              | _                                     | _               | -          | _                      | _                    | 921             | 10,430             |
| Other assets                                | 3,801          | 4,446                                 | 4,535           | 5,146      | 5,262                  | 5,112                | 5,707           | 5,765              |
| Total Assets                                | \$ 223,346     | · · · · · · · · · · · · · · · · · · · | \$ 274,098      | \$ 221,562 | \$ 224,427             | \$ 226,293           | \$ 232,708      | ·                  |
|   | <del> </del>   | <del></del>                           | <del></del>     | 7 == :,=== | <del>*</del> == -, -=- | <del>*</del> ===;=== | <del></del>     | ¥ ===;===          |
| Liabilities and Equity                      |                |                                       |                 |            |                        |                      |                 |                    |
| Current liabilities                         |                |                                       |                 |            |                        |                      |                 |                    |
| Debt maturing within one year               | \$ 7,961       | \$ 8,202                              | \$ 3,933        | \$ 2,152   | \$ 2,283               | \$ 1,603             | \$ 2,735        | \$ 4,439           |
| Accounts payable and accrued liabilities    | 14,671         | 15,622                                | 16,453          | 14,984     | 16,521                 | 17,055               | 16,680          | 15,189             |
| Liabilities related to assets held for sale | -              | -                                     | -,              | -          | -,-                    | -                    | -               | 572                |
| Other                                       | 6,559          | 6,467                                 | 6,664           | 8,217      | 7,689                  | 8,231                | 8,649           | 8,513              |
| Total current liabilities                   | 29,191         | 30,291                                | 27,050          | 25,353     | 26,493                 | 26,889               | 28,064          | 28,713             |
|   |                |                                       |                 |            | ·                      | ·                    |                 | ,                  |
| Long-term debt                              | 41,791         | 90,938                                | 89,658          | 107,617    | 107,696                | 107,627              | 110,536         | 108,949            |
| Employee benefit obligations                | 33,835         | 33,738                                | 27,682          | 26,977     | 26,342                 | 25,770               | 33,280          | 33,010             |
| Deferred income taxes                       | 25,696         | 25,821                                | 28,639          | 41,597     | 42,027                 | 42,289               | 41,578          | 42,330             |
| Non-current liabilities related to assets   |                |                                       |                 |            |                        |                      |                 |                    |
| held for sale                               | -              | -                                     | -               | -          | -                      | -                    | -               | 943                |
| Other liabilities                           | 5,677          | 5,622                                 | 5,653           | 6,167      | 5,857                  | 5,750                | 5,574           | 11,086             |
| Equity                                      |                |                                       |                 |            |                        |                      |                 |                    |
| Common stock                                | 297            | 297                                   | 297             | 424        | 424                    | 424                  | 424             | 424                |
| Contributed capital                         | 37,895         | 37,918                                | 37,939          | 10,976     | 11,038                 | 11,089               | 11,155          | 10,391             |
| Reinvested earnings (Accumulated deficit)   | (2,483         |                                       | •               | 3,534      | 5,551                  | 6,964                | 2,447           | 4,422              |
| Accumulated other comprehensive income      | 1,994          | , , ,                                 | 2,358           | 1,290      | 1,188                  | 1,175                | 1,111           | 916                |
| Common stock in treasury, at cost           | (3,974         | •                                     | •               | (3,794)    | · ·                    | (3,465)              | •               |                    |
| Deferred compensation - employee stock      | (0,374         | (5,570)                               | (0,001)         | (5,754)    | (0,000)                | (5,705)              | (3,203)         | (1,093)            |
| ownership plans and other                   | 332            | 390                                   | 421             | 281        | 338                    | 390                  | 424             | 279                |
| Noncontrolling interests                    | 53,095         | 55,280                                | 56,580          | 1,140      | 1,111                  | 1,391                | 1,378           | 1,420              |
| Total Equity                                | 87,156         | 90,265                                | 95,416          | 13,851     | 16,012                 | 17,968               | 13,676          | 10,759             |
| Total Liabilities and Equity                | \$ 223,346     |                                       | \$ 274,098      |            | \$ 224,427             | \$ 226,293           | \$ 232,708      |                    |

# Verizon - Selected Financial and Operating Statistics

| Unaudited                                   | 6/30/13      | 9/30/13      | 12/31/13     | 3/31/14       | 6/30/14       | 9/30/14       | 12/31/14      | 3/31/15       |
|---|--------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|
| Total debt (\$M)                            | \$<br>49,752 | \$<br>99,140 | \$<br>93,591 | \$<br>109,769 | \$<br>109,979 | \$<br>109,230 | \$<br>113,271 | \$<br>113,388 |
| Net debt (\$M)                              | \$<br>47,964 | \$<br>42,430 | \$<br>40,063 | \$<br>106,862 | \$<br>104,203 | \$<br>102,012 | \$<br>102,673 | \$<br>109,002 |
| Net debt / Adjusted EBITDA                  |              |              |              | 2.5x          | 2.4x          | 2.3x          | 2.4x          | 2.5x          |
|   |              |              |              |               |               |               |               |               |
| Common shares outstanding end of period (M) | 2,862        | 2,862        | 2,862        | 4,141         | 4,145         | 4,150         | 4,155         | 4,078         |
| Total employees                             | 180,900      | 178,300      | 176,800      | 176,900       | 177,800       | 178,500       | 177,300       | 176,200       |
| Cash dividends declared per common share    | \$<br>.515   | \$<br>.530   | \$<br>.530   | \$<br>.530    | \$<br>.530    | \$<br>.550    | \$<br>.550    | \$<br>.550    |

# Condensed Consolidated Statements of Cash Flows

| Unaudited   | 12 Months<br>Ended<br>12/31/13 | Ended     | (dollars in millions) 3 Months Ended 3/31/15 |
|---|--------------------------------|-----------|--|
| Cash Flows From Operating Activities  |                                |           |  |
| Net Income  | \$ 23,547                      | \$ 11,956 | \$ 4,338                                     |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                |           |  |
| Depreciation and amortization expense   | 16,606                         | 16,533    | 3,989  |
| Employee retirement benefits  | (5,052)                        | 8,130     | 284  |
| Deferred income taxes   | 5,785                          | (92)      | 823  |
| Provision for uncollectible accounts  | 993                            | 1,095     | 383  |
| Equity in (earnings) losses of unconsolidated businesses, net of dividends        |                                |           |  |
| received  | (102)                          | (1,743)   | 44   |
| Changes in current assets and liabilities, net of effects from                    |                                |           |  |
| acquisition/disposition of businesses   | (5)                            | (2,160)   | (888)  |
| Other, net  | (2,954)                        | (3,088)   | 1,196  |
| Net cash provided by operating activities   | 38,818                         | 30,631    | 10,169                                       |
| Cash Flows From Investing Activities  |                                |           |  |
| Capital expenditures (including capitalized software)                             | (16,604)                       | (17,191)  | (3,665)                                      |
| Acquisitions of investments and businesses, net of cash acquired                  | (494)                          |           | (2)  |
| Acquisitions of wireless licenses   | (580)                          | (354)     | (9,555)                                      |
| Proceeds from dispositions of wireless licenses                                   | 2,111                          | 2,367     | -  |
| Proceeds from dispositions of businesses  | -                              | 120       | -  |
| Other, net  | 734                            | (616)     | 46   |
| Net cash used in investing activities   | (14,833)                       | (15,856)  | (13,176)                                     |
| Cash Flows From Financing Activities  |                                |           |  |
| Proceeds from long-term borrowings  | 49,166                         | 30,967    | 6,497  |
| Repayments of long-term borrowings and capital lease obligations                  | (8,163)                        | (17,669)  | (5,576)                                      |
| Increase (decrease) in short-term obligations, excluding current maturities       | (142)                          |           | 482  |
| Dividends paid  | (5,936)                        | (7,803)   | (2,153)                                      |
| Proceeds from sale of common stock  | 85                             | 34        | -  |
| Purchase of common stock for treasury   | (153)                          | _         | (5,000)                                      |
| Special distribution to noncontrolling interest                                   | (3,150)                        | _         |  |
| Acquisition of noncontrolling interest  | -                              | (58,886)  | _  |
| Other, net  | (5,257)                        | (3,873)   | 2,545  |
| Net cash provided by (used in) financing activities                               | 26,450                         | (57,705)  | (3,205)                                      |
| Increase (decrease) in cash and cash equivalents                                  | 50,435                         | (42,930)  | (6,212)                                      |
| Cash and cash equivalents, beginning of period                                    | 3,093                          | 53,528    | 10,598                                       |
| Cash and cash equivalents, end of period  | \$ 53,528                      | \$ 10,598 | \$ 4,386                                     |

## Condensed Consolidated Statements of Cash Flows

| Unaudited   | 6 Months<br>Ended<br>6/30/13 | 9 Months<br>Ended<br>9/30/13 | 12 Months<br>Ended<br>12/31/13 | 3 Months<br>Ended<br>3/31/14 | 6 Months<br>Ended<br>6/30/14 | 9 Months<br>Ended<br>9/30/14 | (doll<br>12 Months<br>Ended<br>12/31/14 | ars in millions) 3 Months Ended 3/31/15 |
|---|------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|------------------------------|---|---|
| Cash Flows From Operating Activities Net Income                                   | \$ 10,053                    | \$ 15,631                    | \$ 23,547                      | \$ 5,986                     | \$ 10,310                    | \$ 14,104                    | \$ 11,956                               | \$ 4,338                                |
| Adjustments to reconcile net income to net cash provided by operating activities: |                              |                              |                                |                              |                              |                              |   |   |
| Depreciation and amortization expense   | 8,269                        | 12,423                       | 16,606                         | 4,137                        | 8,298                        | 12,465                       | 16,533                                  | 3,989                                   |
| Employee retirement benefits  | 354                          | 649                          | (5,052)                        | 281                          | 562                          | 843                          | 8,130                                   | 284                                     |
| Deferred income taxes   | 1,812                        | 3,011                        | 5,785                          | (155)                        | 253                          | 914                          | (92)                                    | 823                                     |
| Provision for uncollectible accounts  | 507                          | 746                          | 993                            | 231                          | 473                          | 684                          | 1,095                                   | 383                                     |
| Equity in (earnings) losses of unconsolidated                                     |                              |                              |                                |                              |                              |                              |   |   |
| businesses, net of dividends received   | (95)                         | (100)                        | (102)                          | (1,894)                      | (1,841)                      | (1,785)                      | (1,743)                                 | 44                                      |
| Changes in current assets and liabilities, net                                    |                              |                              |                                |                              |                              |                              |   |   |
| of effects from acquisition/disposition of  |                              |                              | <i>(</i> =)                    |                              | <i>(</i> )                   | ,·                           |   |   |
| businesses  | (1,660)                      | (1,078)                      | (5)                            | (1,626)                      | (847)                        | (816)                        | (2,160)                                 | (888)                                   |
| Other, net  | (2,092)                      | (2,895)                      | (2,954)                        | 179                          | (2,404)                      | (3,252)                      | (3,088)                                 | 1,196                                   |
| Net cash provided by operating activities   | 17,148                       | 28,387                       | 38,818                         | 7,139                        | 14,804                       | 23,157                       | 30,631                                  | 10,169                                  |
| Cash Flows From Investing Activities  |                              |                              |                                |                              |                              |                              |   |   |
| Capital expenditures (including capitalized                                       |                              |                              |                                |                              |                              |                              |   |   |
| software)   | (7,616)                      | (11,807)                     | (16,604)                       | (4,150)                      | (8,494)                      | (12,624)                     | (17,191)                                | (3,665)                                 |
| Acquisitions of investments and businesses, net                                   | (1,010)                      | ( , ,                        | ( , ,                          | (1,120)                      | (=, := :)                    | ( -, /                       | (,,                                     | (5,555)                                 |
| of cash acquired  | (76)                         | (81)                         | (494)                          | (157)                        | (179)                        | (180)                        | (182)                                   | (2)                                     |
| Acquisitions of wireless licenses   | (264)                        | (430)                        | (580)                          | (213)                        | (271)                        | (343)                        | (354)                                   | (9,555)                                 |
| Proceeds from dispositions of wireless licenses                                   | ` -                          | 2,111                        | 2,111                          | ` -                          | 2,367                        | 2,367                        | 2,367                                   | •                                       |
| Proceeds from dispositions of businesses  | -                            | -                            | ·<br>-                         | _                            | -                            | 120                          | 120                                     | -                                       |
| Other, net  | 121                          | 184                          | 734                            | (11)                         | 231                          | 230                          | (616)                                   | 46                                      |
| Net cash used in investing activities   | (7,835)                      | (10,023)                     | (14,833)                       | (4,531)                      | (6,346)                      | (10,430)                     | (15,856)                                | (13,176)                                |
| Cash Flows From Financing Activities  |                              |                              |                                |                              |                              |                              |   |   |
| Proceeds from long-term borrowings  | 499                          | 49,166                       | 49,166                         | 16,952                       | 20,245                       | 21,575                       | 30,967                                  | 6,497                                   |
| Repayments of long-term borrowings and capital                                    |                              | •                            | ·                              | ,                            | •                            | ,                            | •                                       | •                                       |
| lease obligations   | (2,330)                      | (2,392)                      | (8,163)                        | (7,951)                      | (11,317)                     | (12,594)                     | (17,669)                                | (5,576)                                 |
| Increase (decrease) in short-term obligations,                                    |                              |                              |                                |                              |                              |                              |   |   |
| excluding current maturities  | (432)                        | (324)                        | (142)                          | 252                          | 279                          | (426)                        | (475)                                   | 482                                     |
| Dividends paid  | (2,946)                      | (4,420)                      | (5,936)                        | (1,517)                      | (3,583)                      | (5,653)                      | (7,803)                                 | (2,153)                                 |
| Proceeds from sale of common stock  | 74                           | 76                           | 85                             | 34                           | 34                           | 34                           | 34                                      | <del>.</del>                            |
| Purchase of common stock for treasury   | (153)                        | (153)                        | (153)                          | -                            | -                            | -                            | -                                       | (5,000)                                 |
| Special distribution to noncontrolling interest                                   | (3,150)                      | (3,150)                      | (3,150)                        | (50.000)                     | (50.000)                     | (50,000)                     | (50.000)                                | -                                       |
| Acquisition of noncontrolling interest  | (0.400)                      | (2.550)                      | (F.0FZ)                        | (58,886)                     | (58,886)                     | (58,886)                     | (58,886)                                | 2 545                                   |
| Other, net  | (2,180)                      | (3,550)                      | (5,257)                        | (2,113)                      | (2,982)                      | (3,087)                      | (3,873)                                 | 2,545                                   |
| Net cash provided by (used in) financing activities                               | (10,618)                     | 35,253                       | 26,450                         | (53,229)                     | (56,210)                     | (59,037)                     | (57,705)                                | (3,205)                                 |
| Increase (decrease) in cash and cash  | (10,010)                     | JJ,ZJJ                       | 20,400                         | (33,229)                     | (50,210)                     | (33,037)                     | (37,703)                                | (3,203)                                 |
| equivalents   | (1,305)                      | 53,617                       | 50,435                         | (50,621)                     | (47,752)                     | (46,310)                     | (42,930)                                | (6,212)                                 |
| Cash and cash equivalents, beginning of period                                    | 3,093                        | 3,093                        | 3,093                          | 53,528                       | 53,528                       | 53,528                       | 53,528                                  | 10,598                                  |
| Cash and cash equivalents, end of period  | \$ 1,788                     | \$ 56,710                    | \$ 53,528                      |                              | \$ 5,776                     |                              |   |   |
| and the control of the control of the control                                     |                              | . , .                        | ,                              | . ,                          | . , ,                        |                              | ,                                       | , , , , , , , ,                         |



# **WIRELESS**

# Wireless - Selected Financial Results

| (dollars | in | mil | lions) |
|----------|----|-----|--------|
|----------|----|-----|--------|

|  |                            | 2013              |                   |                   | 2014              |                            |                            |                   |  |  |  |  |
|--|----------------------------|-------------------|-------------------|-------------------|-------------------|----------------------------|----------------------------|-------------------|--|--|--|--|
| Unaudited  | 2Q                         | 3Q                | 4Q                | 1Q                | 2Q                | 3Q                         | 4Q                         | 1Q                |  |  |  |  |
| Operating Revenues   |                            |                   |                   |                   |                   |                            |                            |                   |  |  |  |  |
| Retail service   | \$ 16,422                  | \$ 16,776         | \$ 16,967         | \$ 17,246         | \$ 17,288         | \$ 17,556                  | \$ 17,411                  | \$ 17,143         |  |  |  |  |
| Other service  | 656                        | 740               | 744               | 741               | 790               | 800                        | 798                        | 771               |  |  |  |  |
| Service  | 17,078                     | 17,516            | 17,711            | 17,987            | 18,078            | 18,356                     | 18,209                     | 17,914            |  |  |  |  |
| Equipment  | 1,953                      | 1,924             | 2,421             | 1,870             | 2,387             | 2,480                      | 4,222                      | 3,373             |  |  |  |  |
| Other  | 945                        | 959               | 993               | 1,022             | 1,018             | 999                        | 1,018                      | 1,041             |  |  |  |  |
| Total Operating Revenues   | 19,976                     | 20,399            | 21,125            | 20,879            | 21,483            | 21,835                     | 23,449                     | 22,328            |  |  |  |  |
| Operating Expenses   |                            |                   |                   |                   |                   |                            |                            |                   |  |  |  |  |
| Cost of services and sales   | 5,799                      | 5,652             | 6,546             | 5,856             | 6,742             | 7,043                      | 9,184                      | 6,959             |  |  |  |  |
| Selling, general & administrative expense                          | 5,666                      | 5,801             | 6,261             | 5,644             | 5,649             | 5,698                      | 6,611                      | 5,369             |  |  |  |  |
| Depreciation and amortization expense                              | 2,047                      | 2,060             | 2,089             | 2,061             | 2,107             | 2,139                      | 2,152                      | 2,190             |  |  |  |  |
| Total Operating Expenses   | 13,512                     | 13,513            | 14,896            | 13,561            | 14,498            | 14,880                     | 17,947                     | 14,518            |  |  |  |  |
| Operating Income Operating Income Margin                           | \$ 6,464<br>32.4%          | \$ 6,886<br>33.8% | \$ 6,229<br>29.5% | \$ 7,318<br>35.0% | \$ 6,985<br>32.5% | \$ 6,955<br>31.9%          | \$ 5,502<br>23.5%          | \$ 7,810<br>35.0% |  |  |  |  |
| Segment EBITDA Segment EBITDA Margin Segment EBITDA Service Margin | \$ 8,511<br>42.6%<br>49.8% |                   | 39.4%             |                   |                   | \$ 9,094<br>41.6%<br>49.5% | \$ 7,654<br>32.6%<br>42.0% |                   |  |  |  |  |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

# Wireless - Selected Operating Statistics

|   |           | 2013      |           |           | 2015      |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Unaudited                                       | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        |
| Connections ('000)                              |           |           |           |           |           |           |           |           |
| Retail postpaid                                 | 94.271    | 95.185    | 96,752    | 97,273    | 98,593    | 100.103   | 102.079   | 102,637   |
| Retail prepaid                                  | 5,853     | 5.965     | 6,047     | 6.057     | 6,044     | 6,053     | 6.132     | 5,945     |
| Retail  | 100,124   | 101,150   | 102,799   | 103,330   | 104,637   | 106,156   | 108,211   | 108,582   |
| 1.00.0  | .00,      | ,         | .02,.00   | .00,000   | ,         | .00,.00   | .00,      | 100,002   |
| Net Add Detail ('000) (1)                       |           |           |           |           |           |           |           |           |
| Retail postpaid                                 | 941       | 927       | 1,573     | 539       | 1,441     | 1,516     | 1,986     | 565       |
| Retail prepaid                                  | 97        | 134       | 80        | 10        | (14)      | 9         | 81        | (188)     |
| Retail  | 1,038     | 1,061     | 1,653     | 549       | 1,427     | 1,525     | 2,067     | 377       |
|   |           |           |           |           |           |           |           |           |
| Account Statistics                              |           |           |           |           |           |           |           |           |
| Retail postpaid accounts ('000)                 | 34,958    | 34,972    | 35,083    | 35,061    | 35,186    | 35,435    | 35,616    | 35,516    |
| Retail postpaid ARPA                            | \$ 152.50 | \$ 155.74 | \$ 157.21 | \$ 159.67 | \$ 159.73 | \$ 161.24 | \$ 158.82 | \$ 156.14 |
| Retail postpaid connections per account         | 2.70      | 2.72      | 2.76      | 2.77      | 2.80      | 2.82      | 2.87      | 2.89      |
|   |           |           |           |           |           |           |           |           |
| Churn Detail                                    |           |           |           |           |           |           |           |           |
| Retail postpaid                                 | 0.93%     | 0.97%     | 0.96%     | 1.07%     | 0.94%     | 1.00%     | 1.14%     | 1.03%     |
| Retail  | 1.23%     | 1.28%     | 1.27%     | 1.37%     | 1.25%     | 1.29%     | 1.39%     | 1.33%     |
|   |           |           |           |           |           |           |           |           |
| Retail Postpaid Connection Statistics           |           |           |           |           |           |           |           |           |
| Total Smartphone postpaid % of phones activated | 84.4%     | 84.9%     | 88.9%     | 90.1%     | 90.8%     | 91.0%     | 93.6%     | 91.4%     |
| Total Smartphone postpaid phone base            | 64.4%     | 67.2%     | 70.0%     | 72.3%     | 74.6%     | 76.5%     | 78.6%     | 79.9%     |
| Total Internet postpaid base                    | 9.9%      | 10.2%     | 10.7%     | 11.3%     | 12.3%     | 13.1%     | 14.1%     | 14.8%     |
|   |           |           |           |           |           |           |           |           |
| Other Operating Statistics                      |           |           |           |           |           |           |           |           |
| Capital expenditures (\$M)                      | \$ 2,278  | \$ 2,450  | \$ 2,705  | \$ 2,554  | \$ 2,771  | \$ 2,483  | \$ 2,707  | \$ 2,419  |
|   |           |           |           |           |           |           |           |           |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.

<sup>(1)</sup> Connection net additions exclude acquisitions and adjustments.



# **WIRELINE**

# Wireline - Selected Financial Results

|  |  | lions) |
|--|--|--------|
|  |  |        |
|  |  |        |

|   | 2013 |                |    |                |    |                |    | 2014           |    |                |    |                |    |                |    | 2015           |  |  |
|---|------|----------------|----|----------------|----|----------------|----|----------------|----|----------------|----|----------------|----|----------------|----|----------------|--|--|
| Unaudited                                     |      | 2Q             |    | 3Q             |    | 4Q             |    | 1Q             |    | 2Q             |    | 3Q             |    | 4Q             |    | 1Q             |  |  |
| Operating Revenues                            |      |                |    |                |    |                |    |                |    |                |    |                |    |                |    |                |  |  |
| Consumer retail                               | \$   | 3,669          | \$ | 3,735          | \$ | 3,822          | \$ | 3,840          | \$ | 3,864          | \$ | 3,902          | \$ | 3,977          | \$ | 3,992          |  |  |
| Small business                                |      | 635            |    | 639            |    | 629            |    | 624            |    | 621            |    | 613            |    | 606            |    | 600            |  |  |
| Mass Markets                                  |      | 4,304          |    | 4,374          |    | 4,451          |    | 4,464          |    | 4,485          |    | 4,515          |    | 4,583          |    | 4,592          |  |  |
| Strategic services                            |      | 2,004          |    | 2,048          |    | 2,081          |    | 2,071          |    | 2,075          |    | 2,067          |    | 2,111          |    | 2,048          |  |  |
| Core  |      | 1,509          |    | 1,485          |    | 1,445          |    | 1,400          |    | 1,369          |    | 1,308          |    | 1,248          |    | 1,215          |  |  |
| Global Enterprise                             |      | 3,513          |    | 3,533          |    | 3,526          |    | 3,471          |    | 3,444          |    | 3,375          |    | 3,359          |    | 3,263          |  |  |
| Global Wholesale                              |      | 1,654          |    | 1,623          |    | 1,593          |    | 1,583          |    | 1,562          |    | 1,544          |    | 1,501          |    | 1,524          |  |  |
| Other   |      | 134            |    | 127            |    | 142            |    | 144            |    | 140            |    | 142            |    | 117            |    | 90             |  |  |
| Total Operating Revenues                      |      | 9,605          |    | 9,657          |    | 9,712          |    | 9,662          |    | 9,631          |    | 9,576          |    | 9,560          |    | 9,469          |  |  |
| Operating Expenses                            |      |                |    |                |    |                |    |                |    |                |    |                |    |                |    |                |  |  |
| Operating Expenses Cost of services and sales |      | 5,290          |    | 5,342          |    | 5,471          |    | 5,339          |    | 5,342          |    | 5,325          |    | 5,326          |    | E 207          |  |  |
|   |      | 2,164          |    | •              |    | ′              |    | ,              |    | ,              |    | ,              |    | •              |    | 5,287          |  |  |
| Selling, general & administrative expense     |      | ′              |    | 2,094          |    | 2,054          |    | 2,149          |    | 2,031          |    | 2,048          |    | 1,952          |    | 2,031          |  |  |
| Depreciation and amortization expense         |      | 2,085          |    | 2,074          |    | 2,073          |    | 2,033          |    | 2,005          |    | 1,978          |    | 1,866          |    | 1,746          |  |  |
| Total Operating Expenses                      |      | 9,539          |    | 9,510          |    | 9,598          |    | 9,521          |    | 9,378          |    | 9,351          |    | 9,144          |    | 9,064          |  |  |
| Operating Income                              | \$   | 66             | \$ | 147            | \$ | 114            | \$ | 141            | \$ | 253            | \$ | 225            | \$ | 416            | \$ | 405            |  |  |
| Operating Income Margin                       |      | 0.7%           |    | 1.5%           |    | 1.2%           |    | 1.5%           |    | 2.6%           |    | 2.3%           |    | 4.4%           |    | 4.3%           |  |  |
| Segment EBITDA Segment EBITDA Margin          | \$   | 2,151<br>22.4% | \$ | 2,221<br>23.0% | \$ | 2,187<br>22.5% | \$ | 2,174<br>22.5% | \$ | 2,258<br>23.4% | \$ | 2,203<br>23.0% | \$ | 2,282<br>23.9% | \$ | 2,151<br>22.7% |  |  |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

# Wireline - Selected Operating Statistics

|   | 2013 |            |    |        |    |            |    | 2014       |    |        |    |           |    |        |    | 2015   |
|---|------|------------|----|--------|----|------------|----|------------|----|--------|----|-----------|----|--------|----|--------|
| Unaudited   |      | 2Q         |    | 3Q     |    | 4Q         |    | 1Q         |    | 2Q     |    | 3Q        |    | 4Q     |    | 1Q     |
| Connections ('000)  |      |            |    |        |    |            |    |            |    |        |    |           |    |        |    |        |
| FiOS Video Subscribers  |      | 5,035      |    | 5,170  |    | 5,262      |    | 5,319      |    | 5,419  |    | 5,533     |    | 5,649  |    | 5,739  |
| FiOS Internet Subscribers                                     |      | 5,773      |    | 5,946  |    | 6,072      |    | 6,170      |    | 6,309  |    | 6,471     |    | 6,616  |    | 6,749  |
| FiOS Digital Voice residence connections                      |      | 3,817      |    | 4,069  |    | 4,248      |    | 4,350      |    | 4,440  |    | 4,514     |    | 4,602  |    | 4,661  |
| FiOS Digital connections                                      |      | 14,625     |    | 15,185 |    | 15,582     |    | 15,839     |    | 16,168 |    | 16,518    |    | 16,867 |    | 17,149 |
| HSI   |      | 3,166      |    | 3,049  |    | 2,943      |    | 2,861      |    | 2,768  |    | 2,675     |    | 2,589  |    | 2,497  |
| Total Broadband connections                                   |      | 8,939      |    | 8,995  |    | 9,015      |    | 9,031      |    | 9,077  |    | 9,146     |    | 9,205  |    | 9,246  |
| Primary residence switched access                             |      |            |    |        |    |            |    |            |    |        |    |           |    |        |    |        |
| connections   |      | 7,200      |    | 6,821  |    | 6,481      |    | 6,224      |    | 6,007  |    | 5,794     |    | 5,596  |    | 5,397  |
| Primary residence connections                                 |      | 11,017     |    | 10,890 |    | 10,729     |    | 10,574     |    | 10,447 |    | 10,308    |    | 10,198 |    | 10,058 |
| Total retail residence voice connections                      |      | 11,583     |    | 11,421 |    | 11,229     |    | 11,048     |    | 10,903 |    | 10,743    |    | 10,615 |    | 10,457 |
| Total voice connections                                       |      | 21,828     |    | 21,457 |    | 21,085     |    | 20,733     |    | 20,391 |    | 20,089    |    | 19,795 |    | 19,475 |
| N . A LLD !! (1000)   |      |            |    |        |    |            |    |            |    |        |    |           |    |        |    |        |
| Net Add Detail ('000)   |      | 4.40       |    | 405    |    | 00         |    |            |    | 400    |    | 444       |    | 440    |    | 00     |
| FiOS Video Subscribers  |      | 140        |    | 135    |    | 92         |    | 57         |    | 100    |    | 114       |    | 116    |    | 90     |
| FiOS Internet Subscribers                                     |      | 161        |    | 173    |    | 126        |    | 98         |    | 139    |    | 162       |    | 145    |    | 133    |
| FiOS Digital Voice residence connections                      |      | 286<br>587 |    | 252    |    | 179<br>397 |    | 102<br>257 |    | 90     |    | 74<br>250 |    | 88     |    | 59     |
| FiOS Digital connections HSI                                  |      |            |    | 560    |    |            |    | _          |    | 329    |    | 350       |    | 349    |    | 282    |
|   |      | (116)      |    | (117)  |    | (106)      |    | (82)       |    | (93)   |    | (93)      |    | (86)   |    | (92)   |
| Total Broadband connections Primary residence switched access |      | 45         |    | 56     |    | 20         |    | 16         |    | 46     |    | 69        |    | 59     |    | 41     |
| connections   |      | (393)      |    | (379)  |    | (340)      |    | (257)      |    | (217)  |    | (213)     |    | (198)  |    | (199)  |
| Primary residence connections                                 |      | (107)      |    | (127)  |    | (161)      |    | (155)      |    | (127)  |    | (139)     |    | (110)  |    | (140)  |
| Total retail residence voice connections                      |      | (142)      |    | (162)  |    | (101)      |    | (181)      |    | (145)  |    | (160)     |    | (110)  |    | (158)  |
| Total voice connections                                       |      | (363)      |    | (371)  |    | (372)      |    | (352)      |    | (342)  |    | (302)     |    | (294)  |    | (320)  |
| Total voice conficultions                                     |      | (303)      |    | (37 1) |    | (372)      |    | (002)      |    | (342)  |    | (302)     |    | (204)  |    | (320)  |
| Revenue Statistics  |      |            |    |        |    |            |    |            |    |        |    |           |    |        |    |        |
| FiOS revenues (\$M)   | \$   | 2,731      | \$ | 2,823  | \$ | 2,965      | \$ | 3,041      | \$ | 3,125  | \$ | 3,200     | \$ | 3,308  | \$ | 3,352  |
| Strategic services as a % of total Enterprise                 |      |            |    |        |    |            |    |            |    |        |    |           |    |        |    |        |
| revenues  |      | 57.0%      |    | 58.0%  |    | 59.0%      |    | 59.7%      |    | 60.2%  |    | 61.2%     |    | 62.8%  |    | 62.8%  |
| Other Operating Statistics                                    |      |            |    |        |    |            |    |            |    |        |    |           |    |        |    |        |
| Capital expenditures (\$M)                                    | \$   | 1,515      | \$ | 1,518  | \$ | 1,762      | \$ | 1,385      | \$ | 1,345  | \$ | 1,464     | \$ | 1,556  | \$ | 1,077  |
| Wireline employees (K)  | •    | 84.7       | Ť  | 83.6   | Ť  | 81.9       | ľ  | 80.9       | •  | 80.6   | •  | 79.4      | •  | 76.8   | Ť  | 75.5   |
| FiOS Video Open for Sale (K)                                  |      | 14,607     |    | 14,824 |    | 15,022     |    | 15,184     |    | 15,372 |    | 15,602    |    | 15,776 |    | 15,931 |
| FiOS Video penetration  |      | 34.5%      |    | 34.9%  |    | 35.0%      |    | 35.0%      |    | 35.3%  |    | 35.5%     |    | 35.8%  |    | 36.0%  |
| FiOS Internet Open for Sale (K)                               |      | 14,943     |    | 15,167 |    | 15,368     |    | 15,530     |    | 15,722 |    | 15,945    |    | 16,109 |    | 16,264 |
| FiOS Internet penetration                                     |      | 38.6%      |    | 39.2%  |    | 39.5%      |    | 39.7%      |    | 40.1%  |    | 40.6%     |    | 41.1%  |    | 41.5%  |
| - · F - · · · · · ·   |      |            |    |        |    |            |    |            |    |        |    |           |    | , •    |    | - 70   |

### Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of non-operational items, as the Company's chief operating decision maker excludes these items in assessing business unit performance.

Intersegment transactions have not been eliminated.

Certain reclassifications have been made, where appropriate, to reflect comparable operating results.



# NON-GAAP RECONCILIATIONS

As of March 31, 2015

### Definitions - Non-GAAP Measures

#### Non-GAAP Measures

Verizon's financial information includes information prepared in conformity with generally accepted accounting principles (GAAP) as well as non-GAAP information. It is management's intent to provide non-GAAP financial information to enhance the understanding of Verizon's GAAP consolidated financial information and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies.

#### **Consolidated Adjusted Operating Revenues**

Verizon Consolidated Adjusted Operating Revenues is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information in evaluating our operating results and understanding operating trends. Consolidated Adjusted Operating Revenues exclude the historical operating revenues associated with a non-strategic Wireline business divested in the third quarter of 2014.

### **EBITDA and EBITDA Margin**

Verizon Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), Segment EBITDA and EBITDA margins are non-GAAF measures and do not purport to be alternatives to GAAP items as measures of operating performance. Management believes that these measures are useful to investors and other users of our financial information in evaluating operating profitability on a more variable cost basis, as they exclude the depreciation and amortization expense related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to Verizon's competitors.

Consolidated - Consolidated EBITDA is calculated by adding back interest, taxes, depreciation and amortization expense, equity in earnings (losses) of unconsolidated businesses and other income and (expense), net to net income. Consolidated Adjusted EBITDA is calculated by excluding the effect of non-operational items and the impact of divested operations from the calculation of Consolidated EBITDA. Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by Consolidated Adjusted Operating Revenues. Management believes that Consolidated Adjusted EBITDA and Consolidated Adjusted EBITDA margin provide additional relevant and useful information to investors and other users of our financial information in evaluating the effectiveness of our operations and underlying business trends in a manner that is consistent with management's evaluation of business performance.

Wireless - Wireless Segment EBITDA is calculated by adding back depreciation and amortization expense to Wireless Segment Operating Income, Wireless Segment EBITDA margin is calculated by dividing Wireless Segment EBITDA by Wireless total operating revenues and Wireless Segment EBITDA Service margin is calculated by dividing Wireless Segment EBITDA by Wireless service revenues. The Wireless Segment EBITDA Service margin utilizes service revenues in order to capture the impact of providing service to the Wireless customer base on an ongoing basis. Service revenues primarily exclude equipment revenues (as well as other non-service revenues).

Wireline - Wireline Segment EBITDA is calculated by adding back depreciation and amortization expense to Wireline Segment Operating Income, and Wireline Segment EBITDA margin is calculated by dividing Wireline Segment EBITDA by Wireline total operating revenues.

### Adjusted Earnings Per Common Share and Illustrative Adjusted Earnings per Common Share

Adjusted Earnings Per Common Share (Adjusted EPS) and Illustrative Adjusted Earnings per Common Share (Illustrative EPS) are non-GAAP financial measures that management believes are useful to investors and other users of our financial information in evaluating our operating results and understanding our operating trends. Adjusted EPS is calculated by excluding the effect of non-operational or non-recurring items from the calculation of reported EPS. Illustrative EPS is calculated by including adjustments for net income attributable to non-controlling interests, equity in earnings of unconsolidated businesses and interest expense as well as an adjustment for the dilutive effect of share issuances as if Verizon had fully owned Verizon Wireless from January 1, 2014.

### Free Cash Flow and Free Cash Flow Adjusted for Tower Transaction

Free Cash Flow is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information in evaluating cash available to pay debt and dividends. Free cash flow is calculated by subtracting capital expenditures from net cash provided by operating activities. Free cash flow as adjusted for the monetization of tower assets (Free Cash Flow Adjusted for Tower Transaction) is a non-GAAP financial measure that management believes is useful to investors and other users of our financial information as an indicator of cash generated by normal business operations. Free Cash Flow Adjusted for Tower Transaction excludes nonrecurring cash proceeds received as a result of a transaction to monetize tower assets that was completed in the first quarter of 2015.

### Net Debt and Net Debt to Adjusted EBITDA Ratio

Net Debt and the Net Debt to Adjusted EBITDA Ratio are non-GAAP financial measures that management believes are useful to investors and other users of our financial information in evaluating Verizon's leverage. Net Debt is calculated by subtracting cash and cash equivalents from the sum of debt maturing within one year and long-term debt. For purposes of the Net Debt to Adjusted EBITDA Ratio, Adjusted EBITDA is calculated for the last twelve months. Management believes that this presentation assists investors and other users of our financial information in understanding trends that are indicative of future operating results given the non-operational nature of the items excluded from the calculation.

### Consolidated Adjusted EBITDA and Adjusted EPS

Consolidated Adjusted EBITDA and Adjusted EPS include pension expenses calculated based on the prior year-end discount rate and expected return on plan assets used during the first three quarters of the year, as opposed to the actual discount rate and return on plan assets, which are not available until December 31 or upon a remeasurement event. Management believes excluding actuarial gains or losses as a result of a remeasurement provides investors with more meaningful sequential and year-over-year quarterly comparisons and is consistent with management's evaluation of business performance.

### **Consolidated Reconciliations**

| Consolidated Reconciliations   |                    |                    |                      |                    |                    |                    |                    |                    |
|--|--------------------|--------------------|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|  |                    |                    |                      | O.M th             |                    |                    | (do                | llars in millions  |
|  |                    |                    |                      | 3 Months<br>Ended  |                    |                    |                    | 3 Months<br>Ended  |
| Unaudited  |                    |                    |                      | 3/31/14            |                    |                    |                    | 3/31/15            |
| Adjusted Operating Revenues - Verizon                                  |                    |                    |                      |                    |                    |                    |                    |                    |
| Consolidated Operating Revenues  |                    |                    |                      | \$ 30,818          |                    |                    |                    | \$ 31,984          |
| Impact of divested operations  |                    |                    |                      | (128)              |                    |                    |                    | -                  |
| Consolidated Adjusted Operating Revenues                               |                    |                    |                      | \$ 30,690          | -                  |                    |                    | \$ 31,984          |
| Year over Year growth  |                    |                    |                      |                    |                    |                    |                    | 4.2%               |
|  |                    |                    |                      |                    |                    |                    |                    |                    |
|  | 3 Months           | 3 Months           | 3 Months             | 3 Months           | 3 Months           | 3 Months           | (do<br>3 Months    | llars in millions  |
|  | Ended              | Ended              | Ended                | Ended              | Ended              | Ended              | Ended              | Ended              |
| Unaudited  | 6/30/13            | 9/30/13            | 12/31/13             | 3/31/14            | 6/30/14            | 9/30/14            | 12/31/14           | 3/31/15            |
| Adjusted EBITDA - Verizon  |                    |                    |                      |                    |                    |                    |                    |                    |
| Verizon Consolidated EBITDA  |                    |                    |                      |                    |                    |                    |                    |                    |
| Consolidated net income (loss)   | \$ 5,198           | \$ 5,578           | \$ 7,916             | \$ 5,986           | \$ 4,324           | \$ 3,794           | \$ (2,148)         | \$ 4,338           |
| Add/Subtract non-operating items: Provision (Benefit) for income taxes | 988                | 1,034              | 2,844                | 968                | 2,220              | 1,864              | (1,738)            | 2,331              |
| Interest expense   | 514                | 555                | 1,061                | 1,214              | 1,164              | 1,255              | 1,282              | 1,332              |
| Other (income) and expense, net  | (25)               | (20)               | 250                  | 894                | (66)               | (71)               | 437                | (75                |
| Equity in (earnings) losses of unconsolidated businesses               | (120)              | (19)               | (8)                  | (1,902)            | 43                 | 48                 | 31                 | 34                 |
| Operating Income (Loss)  | 6,555              | 7,128              | 12,063               | 7,160              | 7,685              | 6,890              | (2,136)            |                    |
| Add: Depreciation and amortization                                     | 4.454              | 4.454              | 4.400                | 4.407              | 4.404              | 4.407              | 4.000              | 0.000              |
| expense Consolidated EBITDA  | 4,151<br>\$ 10,706 | 4,154<br>\$ 11,282 | 4,183<br>\$ 16,246   | \$ 11,297          | 4,161<br>\$ 11,846 | 4,167<br>\$ 11,057 | 4,068<br>\$ 1,932  | 3,989<br>\$ 11,949 |
|  | Ψ 10,100           | Ψ 11,202           | Ψ 10,210             | Ψ 11,207           | Ψ 11,010           | Ψ,σσ.              | ψ .,σσΞ            | <b>+</b> 11,010    |
| Add/Subtract non-operational items (before tax):                       |                    |                    |                      |                    |                    |                    |                    |                    |
| Severance, pension &   | (007)              |                    | (5.005)              |                    |                    |                    | 7.507              |                    |
| benefit charges (credits) Gain on spectrum license transactions        | (237)              | (278)              | (5,995)              |                    | (707)              | -                  | 7,507              | -                  |
| Impact of divested operations  | (8)                | (8)                |                      |                    | (6)                |                    | -                  | -                  |
| Other non-operational costs  | -                  | -                  | -                    | -                  | -                  | -                  | 334                |                    |
| Operation of Adirect of EDITO  | (245)              | (286)              | (6,012)<br>\$ 10,234 | ` '                | (713)              |                    | 7,841              | -<br>- 44.040      |
| Consolidated Adjusted EBITDA  Consolidated Operating Income Margin     | \$ 10,461          | <b>\$ 10,996</b>   | <b>ў</b> 10,234      | \$ 11,291<br>23.2% | \$ 11,133          | \$ 11,057          | \$ 9,773           | \$ 11,949<br>24.9% |
| Consolidated Adjusted EBITDA Margin                                    |                    |                    |                      | 36.8%              |                    |                    |                    | 37.4%              |
| Consolidated Adjusted EDITOA Margin                                    |                    |                    |                      | 30.070             |                    |                    |                    | 31.47              |
|  |                    |                    |                      |                    |                    |                    |                    |                    |
|  |                    |                    |                      |                    |                    |                    | (do                | llars in millions  |
| Unaudited  | 6/30/13            | 9/30/13            | 12/31/13             | 3/31/14            | 6/30/14            | 9/30/14            | 12/31/14           | 3/31/15            |
| Net Debt to Adjusted EBITDA Ratio                                      |                    |                    |                      |                    |                    |                    |                    |                    |
| Verizon Net Debt   |                    |                    |                      |                    |                    |                    |                    |                    |
| Debt maturing within one year  | \$ 7,961           | \$ 8,202           |                      |                    |                    |                    | \$ 2,735           |                    |
| Long-term debt Total Debt  | 41,791<br>49,752   | 90,938             | 89,658<br>93,591     | 107,617<br>109,769 | 107,696<br>109,979 | 107,627<br>109,230 | 110,536<br>113,271 | 108,949<br>113,388 |
| Less: Cash and cash equivalents  | 1,788              | 56,710             | 53,528               | 2,907              | 5,776              | 7,218              | 10,598             | 4,386              |
| Net Debt   | \$ 47,964          | \$ 42,430          | \$ 40,063            |                    | \$ 104,203         | \$ 102,012         | \$ 102,673         |                    |
| Net Debt to Adjusted EBITDA Ratio                                      |                    |                    |                      | 2.5x               | 2.4x               | 2.3x               | 2.4>               | 2.5                |

# Earnings Per Share Reconciliations

| Unaudited                                    | 3 Months<br>Ended<br>3/31/14 | 3 Month<br>Ende<br>12/31/ | d     | 3 Months<br>Ended<br>3/31/15 |
|--|------------------------------|---------------------------|-------|------------------------------|
| Adjusted EPS - Verizon                       |                              |                           |       |                              |
| Reported EPS                                 | \$<br>1.15                   | \$ (0.5                   | 4) \$ | 1.02                         |
| Severance, pension & benefit charges         | -                            | 1.1                       | 2     | -                            |
| Early debt redemption and other costs        | 0.17                         | 0.1                       | 3     | -                            |
| Gain on sale of Omnitel interest             | (0.55)                       |                           | -     | -                            |
| Wireless transaction costs                   | <br>0.08                     |                           | -     | -                            |
| Adjusted EPS                                 | \$<br>0.84                   | \$ 0.7                    | 1 \$  | 1.02                         |
| Income from Vodafone noncontrolling interest | 0.29                         |                           |       |                              |
| Wireless transaction costs                   | (0.06)                       |                           |       |                              |
| Elimination of Omnitel equity income         | (0.01)                       |                           |       |                              |
| Dilutive effect of share issuance            | <br>(0.14)                   |                           |       |                              |
| Illustrative EPS                             | \$<br>0.91                   | ı                         |       |                              |

Note: EPS may not add due to rounding.

# Free Cash Flow Reconciliations

|  | (dol     | lars in millions) |
|--|----------|-------------------|
|  | 3 Months | 3 Months          |
|  | Ended    | Ended             |
| Unaudited  | 3/31/14  | 3/31/15           |
| Free Cash Flow - Verizon                         |          |                   |
| Verizon Free Cash Flow                           |          |                   |
| Net cash provided by operating activities        | \$ 7,139 | \$ 10,169         |
| Less: Capital expenditures                       | 4,150    | 3,665             |
| Free Cash Flow                                   | \$ 2,989 | \$ 6,504          |
| Less: Proceeds from monetization of tower assets |          | 2,346             |
| Free Cash Flow adjusted for Tower Transaction    |          | \$ 4,158          |

## Wireless Reconciliations

| Unaudited                              | 3  | Months<br>Ended<br>6/30/13 | Months<br>Ended<br>9/30/13 | 3 Months<br>Ended<br>12/31/13 | 3  | Months<br>Ended<br>3/31/14 | 3  | Months<br>Ended<br>6/30/14 | 3  | Months<br>Ended<br>9/30/14 | (dolla<br>3 Months<br>Ended<br>12/31/14 | Months<br>Ended<br>3/31/15 |
|--|----|----------------------------|----------------------------|-------------------------------|----|----------------------------|----|----------------------------|----|----------------------------|---|----------------------------|
| Wireless Segment EBITDA                |    |                            |                            |                               |    |                            |    |                            |    |                            |   |                            |
| Operating Income Add: Depreciation     | \$ | 6,464                      | \$<br>6,886                | \$<br>6,229                   | \$ | 7,318                      | \$ | 6,985                      | \$ | 6,955                      | \$<br>5,502                             | \$<br>7,810                |
| and amortization expense               |    | 2,047                      | 2,060                      | 2,089                         |    | 2,061                      |    | 2,107                      |    | 2,139                      | 2,152                                   | 2,190                      |
| Wireless Segment EBITDA                | \$ | 8,511                      | \$<br>8,946                | \$<br>8,318                   | \$ | 9,379                      | \$ | 9,092                      | \$ | 9,094                      | \$<br>7,654                             | \$<br>10,000               |
| Wireless total operating revenues      | \$ | 19,976                     | \$<br>20,399               | \$<br>21,125                  | \$ | 20,879                     | \$ | 21,483                     | \$ | 21,835                     | \$<br>23,449                            | \$<br>22,328               |
| Wireless service revenues              | \$ | 17,078                     | \$<br>17,516               | \$<br>17,711                  | \$ | 17,987                     | \$ | 18,078                     | \$ | 18,356                     | \$<br>18,209                            | \$<br>17,914               |
| Wireless Operating Income Margin       |    | 32.4%                      | 33.8%                      | 29.5%                         |    | 35.0%                      |    | 32.5%                      |    | 31.9%                      | 23.5%                                   | 35.0%                      |
| Wireless Segment EBITDA Margin         |    | 42.6%                      | 43.9%                      | 39.4%                         |    | 44.9%                      |    | 42.3%                      |    | 41.6%                      | 32.6%                                   | 44.8%                      |
| Wireless Segment EBITDA Service Margin |    | 49.8%                      | 51.1%                      | 47.0%                         |    | 52.1%                      |    | 50.3%                      |    | 49.5%                      | 42.0%                                   | 55.8%                      |

# Wireline Reconciliations

| Unaudited                          | Months<br>Ended<br>6/30/13 | Months<br>Ended<br>9/30/13 | Months<br>Ended<br>2/31/13 | Ī  | Months<br>Ended<br>3/31/14 | Months<br>Ended<br>6/30/14 | 3  | Months<br>Ended<br>9/30/14 | (dolla<br>Months<br>Ended<br>12/31/14 | 3  | millions) Months Ended 3/31/15 |
|------------------------------------|----------------------------|----------------------------|----------------------------|----|----------------------------|----------------------------|----|----------------------------|---------------------------------------|----|--------------------------------|
| Wireline Segment EBITDA            |                            |                            |                            |    |                            |                            |    |                            |                                       |    |                                |
| Operating Income Add: Depreciation | \$<br>66                   | \$<br>147                  | \$<br>114                  | \$ | 141                        | \$<br>253                  | \$ | 225                        | \$<br>416                             | \$ | 405                            |
| and amortization expense           | 2,085                      | 2,074                      | 2,073                      |    | 2,033                      | 2,005                      |    | 1,978                      | 1,866                                 |    | 1,746                          |
| Wireline Segment EBITDA            | \$<br>2,151                | \$<br>2,221                | \$<br>2,187                | \$ | 2,174                      | \$<br>2,258                | \$ | 2,203                      | \$<br>2,282                           | \$ | 2,151                          |
| Wireline total operating revenues  | \$<br>9,605                | \$<br>9,657                | \$<br>9,712                | \$ | 9,662                      | \$<br>9,631                | \$ | 9,576                      | \$<br>9,560                           | \$ | 9,469                          |
| Wireline Operating Income Margin   | 0.7%                       | 1.5%                       | 1.2%                       |    | 1.5%                       | 2.6%                       |    | 2.3%                       | 4.4%                                  |    | 4.3%                           |
| Wireline Segment EBITDA Margin     | 22.4%                      | 23.0%                      | 22.5%                      |    | 22.5%                      | 23.4%                      |    | 23.0%                      | 23.9%                                 |    | 22.7%                          |